



Dynamics AX Texas Supply Chain Team

Michael Conti Managing Director

- › MBA, Management Information Systems from the University of Dallas.
- › BS, Accounting & MIS from the University of New York at Buffalo.
- › Over 20 years of experience leading a team of professionals to analyze and solve complex business problems on an international scale.
- › Implemented & Developed ERP solutions for over 300+ mid-market accounts with revenues ranging from \$100-\$500 million.
- › Experience in coordinating and deploying technical resources for Dynamics AX for multi-location, multi-user sites on a global scale.
- › ERP Solutions specializing in Job Costing, Production Modification, Route Accounting.
- › Strong industry experience in Industrial Equipment Markets, specifically Maintenance, Repair & Overhaul (MRO) and Manufacturing.
- › Achievements in developing specific IP to meet the needs of Fortune 500 Manufacturers and MRO's in the Aviation & Defense industry; Upick mobile warehouse for large pick/ship requirements with high volume manufacturing/distribution and sales applications; ProMRO and a current project in its initial go live stages. More information can be provided as requested.

Cathy Dean Managing Director

- › Bachelor of Science, Accounting, Magna Cum Laude, St. Cloud State University
- › Director of Administration for 6 years at a food processing company with key successes that include Dynamics AX implementation and provided financial analysis for several acquisitions which led the company to 100% growth.
- › CFO for 4 years at a large agricultural firm with key successes that include implementing Dynamics AX, increasing inventory accuracy by 98%, and negotiating license agreements that generated 8M in revenue annually.
- › Project manager and consultant as a Microsoft AX Partner which has included multi-site and international companies.

- › Dynamics AX and industry experience within Manufacturing; Process and Discrete, Financials, and Warehouse.
- › Custom design specifications for needs not met by Dynamics AX and managed substantive, complex development efforts.

Mark Skinner

Director of Services

- › BBA in MIS from the University of Texas at Austin.
- › 10+ years of experience in Microsoft Dynamics AX / X++ development.
- › Led our development team in the creation of our ProMRO module imbedded within Dynamics AX.
- › Deep knowledge of base AX classes to leverage standard functionality for specific requirements with minimal changes.
- › Experience developing, analyzing and solving complex business problems, specializing in deep functional manufacturing and complex shop floor requirements.
- › ERP Solutions specializing in Job Costing, Production Modification, and Route Accounting.
- › Elected to be on the Microsoft Partner Advantage Advisory Board for 2014.
- › Implemented the CFBS custom service tracking solution with ConnectWise for customer and consulting task and project tracking.

Mica Mitchell

Customer Relationship Manager

- › Over 6 years' experience with Microsoft Dynamics AX
- › Hands on project experiences with Dynamics full cycle implementation, upgrade, go live support
- › Projects have included, Implementations, upgrades, Pro MRO
- › Responsibilities include providing Microsoft Dynamics AX customer support, Initial contact for service requests, monitoring Customer Service requests and facilitating responses and resource scheduling. Prepare estimates and SOWs. Client Welcome Kit and ConnectWise training.

R.M.

Dynamics AX Project Manager

- Over 20 years of experience in Project Management, Operations Management, and Business Process Analysis and Improvement
- Managed implementation of Dynamics ERP System for multi-location distribution company, responsible for on-going support and training, managed in-house developers and IT staff
- Developed, implemented, and managed business process improvement programs in distribution, retail, and manufacturing industries
- Over 13 years of experience in Distribution, over 14 years of experience in Retail and Manufacturing
- Vice President of Operations for multi-location distribution company
- Operations and Executive Management roles for multi-location retail and discrete manufacturing company
- Over 12 years of end-user experience with Dynamics ERP Software
- Clients First Project Management and Consulting experience involving multi-company, multi-currency, intercompany, consolidations, manufacturing, and warehousing for clients in a wide range of industries including Oil & Gas, Aviation, Textiles, Inorganic Chemicals, Construction Hardware, Printing & Marketing, Property Management

J. H.

Sr. Dynamics AX Consultant

- BS in Business Trinity University, Connecticut
- Additional Penn State CEP affiliations
- Six Lean Manufacturing Certifications
- Over 30 years' experience managing ERP implementations in manufacturing environments, both process and discrete.
- ERP systems include, Dynamics AX, JD Edwards, Mapics, QAD Mfg. Pro, Baan and Infor Visual Mfg.
- Ability to work with developers to write specific solutions on an as needed basis. Inventory management experience has helped bring smarter business practices regarding Min/Max Stocking Items.
- Custom programs in AX include A,B,C Customized to X,Y,Z codes. (X,Y,Z = Inventory turns)
- Custom reports to enhance management decisions, Buyer/Planner Group Items Analysis thru Category Hierarchy's and Supplier based Scheduling of Purchased Goods.

- FDA & ISIO Skills working in Cosmetics and Pharmaceutical industries has given Joe the ability to help companies identify weakness within the Quality structures. Audits and detailed process flow charts to enable higher levels of awareness.
- Lean Manufacturing Implementations for 6S programs for three high end manufacturing companies including Kanban systems

K. H.

Sr. Dynamics AX Certified Consultant

- BS in Business Administration and Economics Arkansas State University
- Over 20 years' experience in Dynamics AX (Axapta) software implementation, problem solving, data analysis, and business flow charting.
- Software Application Specialist focusing on the application of technology to business functions in multiple areas including manufacturing, logistics, technology, and accounting.
- Industry experience ranges from working with food manufacturers, professional sports, job shops to heavy industrial companies.

H. E.

Dynamics AX Certified Consultant and Project Manager

- Wide range of AX knowledge; certified in AX 2012 Trade and Logistics as well as Projects
- Over 30 years' experience managing ERP implementations in multiple industries including manufacturing environments, wholesale, retail, service providers, utilities, natural gas and public sector.
- 8 of those years was spent as the Director of Operations for a small industry specific software company leading the team in the sales, development, implementation and on-going support of the product.
- Designed, developed and implemented a project management methodology that tripled the number of implementations using the same number of resources.
- Developed and delivered training programs for professional training companies including a college continuing education department.

J. C.

Dynamics AX Certified Consultant

- University of Dallas, MBA Accounting in process.
- University of North Texas Cum Laude Graduate, BS, Logistics and Supply Chain Management
- Amberton University, Garland, TX BBA with Concentration in Project Management.
- Over 15 years' experience with software setups and testing.
- 10 years' software training experience.
- 5 years as an Accounting specialist with an emphasis on export documentation and logistics.

L.S.

Dynamics AX Certified Consultant

- Over 20 years of experience in Accounting with concentration on inventory, acquisitions, audit, sales, and cost of goods sold.
- Experience in implementing and training for Dynamics AX for retail and manufacturing with multi-location, multi-user sites on a global scale.
- Dynamics AX Application Specialist focusing primarily on Trade and Logistics, Costing and Accounting.
- Achievements include improving business processes, data mining, outline and testing for ERP development, and SOX documentation and process development.

F.O.

Dynamics AX Certified Consultant

- MBA Finance, Kennesaw State University, GA; BS Finance, Metropolitan State University, MN
- 10+years of professional Accounting and Finance background with demonstrated competencies in Financial Analysis and Business Analysis
- Experience in Microsoft Dynamics AX Finance, Projects, Trade, and Service Management.
- SAP Finance implementation consultant, SEC and financial reporting as Sr. Accountant.,

B.B.

Senior Application Specialist

- BBA Computer Information Systems, Texas A&M Kingsville
- 10 years of AX infrastructure and system design
- 13 years NAV Functional and development experience

- Current responsibilities include, NAV development and functional resource, NAV Pre-Sales, NAV project lead. AX system infrastructure design, sizing and performance tuning. AX installation and configuration. CFBS Internal system lead.

T. B.

Dynamics AX Certified Consultant

- BS in Mathematics and Economics at St. John's University, MN. Graduated with All College Honors, Distinction in Economics, Cum Laude
- 4 years of experience in software implementation, business analysis, software design, data management and migration, process mapping, and system training. Experience with both Microsoft Dynamics AX and SAP Business One.
- ERP Application Specialist focusing mostly on Production, Shop Floor Management/Execution, Master Planning, Trade and Logistics, and Accounting
- Industries served includes oil and gas, polymer process manufacturing, park and recreational systems, agricultural, retail, and discrete manufacturing

M.R.

Sr. Dynamics AX Consultant

- Minnesota State University; Bachelor of Science in Accounting, Phoenix University; Business Finance Accounting
- 7 years' experience in Microsoft Dynamics AX, and consulting work for 8 years, with experience working for businesses in Wholesale Distribution, Manufacturing, E-Commerce, Retail, Service and Food & Beverage.
- Functional business consultant for an AX 2012 go-live implementations using high level strategic planning and detailed execution and oversight of tasks to implement and support their Enterprise Resource Planning (ERP) software, business process definitions, and internal and external resource management.
- Experienced in delivering business requirements gap/fit analysis of business processes, data migration, training, and post go-live support of Accounts payable, General Ledger, Procurement and sourcing, and internal Projects.
- Designed a customer website site interface that included master and transactional data to help support.

C.H.

Dynamics AX Senior Application Specialist

- MBA from Osmania University, Finance
- MS Information Systems, Texas A & M University.
- Over 13 years' experience implementing Dynamics AX.
- Current responsibilities include installation and configuration of Microsoft Dynamics AX ERP, EDI & related software; requirements analysis, data design, customization of functionality using development tools; integration of third party applications and components; problem-solving and troubleshooting of technical issues; providing support to end-users.

B.H.

Dynamics AX Certified Consultant/Developer

- M.S. Information Technology Management, University of Texas at Dallas.
- M.S. Chemical Engineering, Illinois Institute of Technology, Chicago, IL.
- B.S. Bioengineering, Beijing University of Chemical Technology, China.
- Hands on project experiences with Dynamics full cycle implementation, upgrade, go live support
- Projects have included, Dynamics Mobile technology, iPad implementation for clients, SSRS Report Development/Deployment with Visual Studio.
- Multilingual; English and Mandarin

N.K.

Dynamics AX Senior Certified Application and Technical Specialist

- Master of Computer Applications, Andhra University, India, 1996-99
- Bachelors Degree in Computer Science, Nagarjuna University, India
- Highly skilled with Dynamics AX architecture and X++, MorphX, Intellimorph.
- Highly skilled with the installation, configuration, administration and security.
- Developed interfaces within Dynamics AX for Radio Frequency (RF), credit card processing external applications.
- Experience in integrating Dynamics AX with Point of Sale (POS) and Warehouse management systems (WMS).
- Current responsibilities include customer support, development of IP, data conversions, database management.

J.N.

Dynamics AX Certified Consultant

- 7 years' experience in Microsoft Dynamics AX, with experience working for businesses in Manufacturing, E-Commerce, Distribution and Services.
- Acclimated to all modules within AX and is efficient at comprehensively breaking down business problems for efficient problem solving and working diligently on step-by-step planning toward the best solution to implement and support ERP software as well as business process definitions.
- She has since become a consultant in 2015 and has significant experience working in Operations, Inventory, Accounting (AR/AP), Procurement and Sourcing, Customer Service, Warehouse and Shipping.

M.B.

Dynamics AX Developer

- Business software development and data base conversion expert with 18 years of experience.
- Current responsibilities include, data Migrations from legacy systems to Microsoft Dynamics AX, utilizing SSIS and additional tools with some custom coding in the AX Development Workspace (X++). Installation and maintenance of Dynamics AX and related products, including MSSQL, SSRS, SSAS, SSIS. Implement Database maintenance tools and routines for clients. Provide support.

B.G.

Dynamics AX Developer

- Bachelors of Science in Computer Science from Texas Tech University.
- Over 15 years' software development experience, including all phases and most methodologies of the SDLC.
- Extensive experience with web technologies.
- Database design, normalization, configuration and coding.
- Cross-platform mobile app development for both online and offline uses.

- Responsibilities include providing Microsoft Dynamics AX client's customizations, technical support. Work close with end user to meet their business needs, tailored support, x++ development.

D.S.
Senior Dynamics AX Certified Consultant/Developer

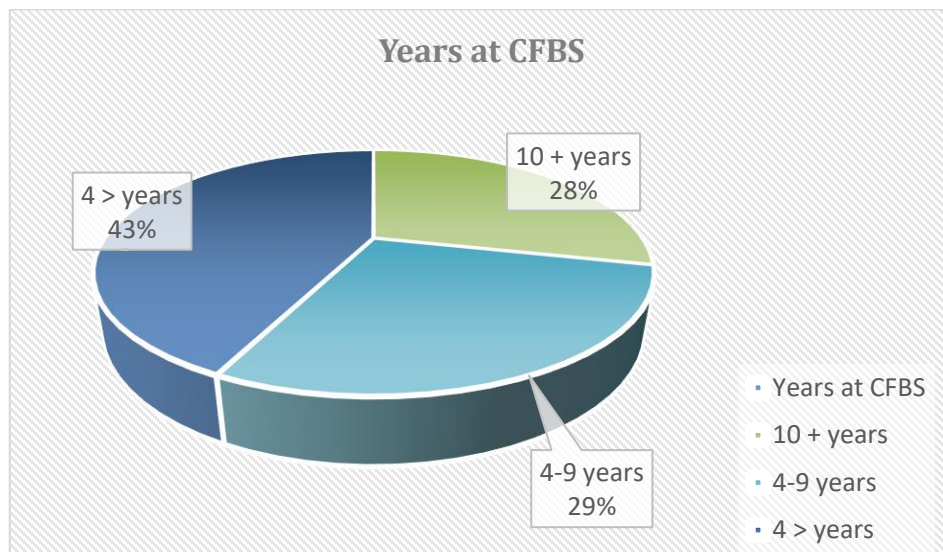
- Bachelors of Business Administration from University of Texas at El Paso.
- Over 8 years' software development experience.
- Hands on project experiences with Dynamics full cycle implementation, upgrade, go live support
- Projects have included, Implementations and upgrades, Pro MRO, SSRS Report Development/Deployment with Visual Studio.
- Responsibilities include providing Microsoft Dynamics AX client's customizations, technical support. Work close with end user to meet their business needs, tailored support, x++ development.

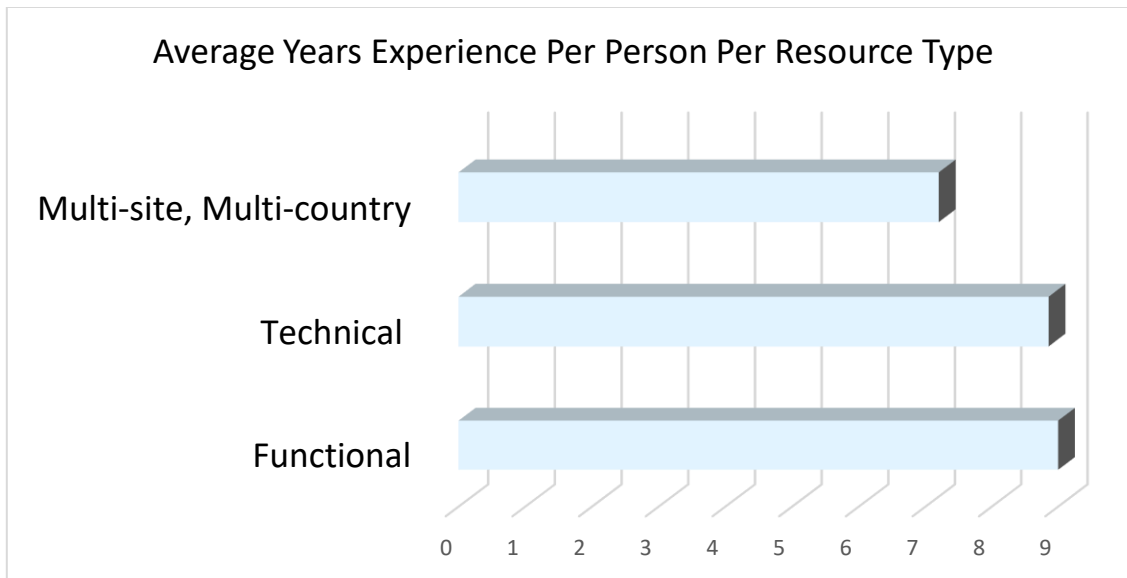
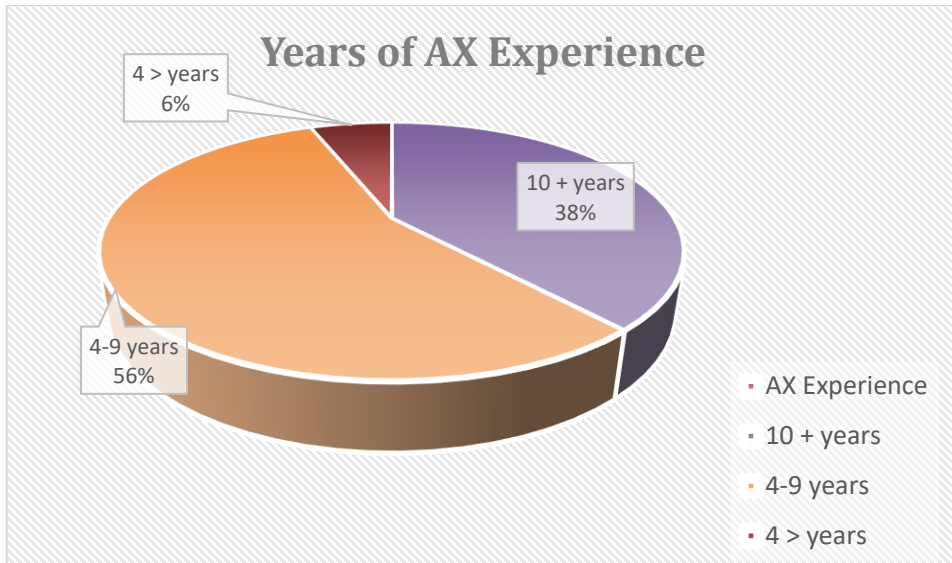
Administrative Staff Texas Office

- Sheree Conti, AP/AR
- Julie Skinner, Service Billing, Payroll, HR

Sales and Marketing

- Nancy Phillippi, Sales Manager
- Rob Nitka, Dynamics AX Sales
- Anita Smallwood, Marketing
- Jennise Streaty, Marketing





➤ None of the diagrams include administrative or sales and marketing staff