

Decision factors on what to eat or drink

Global GfK survey



October 2017

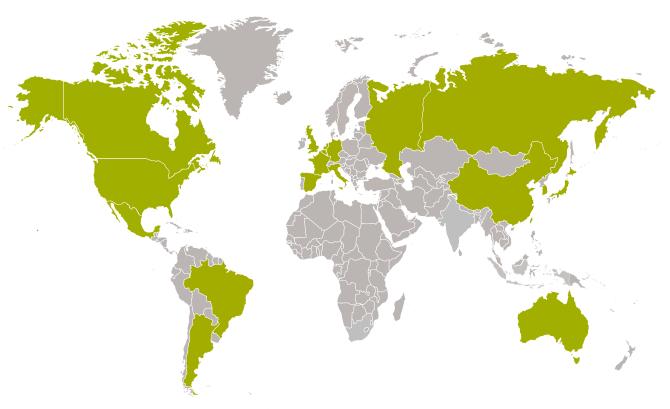
GFK

Global GfK survey: Decision factors on what to eat or drink

Methodology

2 Global results

Country results



Methodology



Countries covered, methodology and sample size

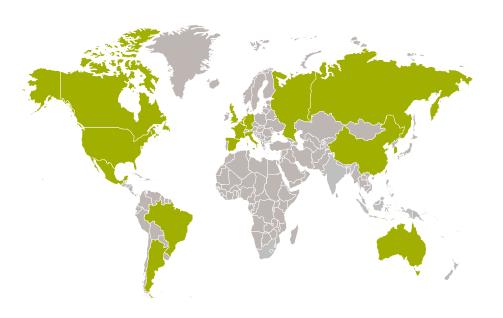
GfK interviewed in summer 2017 more than 23,000 consumers (aged 15 and older) in 17 countries online.

The data have been weighted to reflect the demographic composition of the online population age 15+ in each market.

The global/total sample average shows the percentage for the weighted proportion of the target population relative to the other countries within a global, regional or other multi-country total and it is not a numerical addition of the average percentages from each country.

- Argentina (online/n=1,017)
- Australia (online/n=1,239)
- Belgium (online/n=1,009)
- Brazil (online/n=1,513)
- Canada (online/n=1,009)
- China (online/n=1505)
- France (online/n=1,510)
- Germany (online/n=1,535)
- Italy (online/n=1,517)

- Japan (online/n=1,763)
- Mexico (online/n=1,017)
- Netherlands (online/n=1,026)
- Russia (online/n=1,522)
- South Korea (online/n=1,011)
- Spain (online/n=1,506)
- UK (online/n=2,175)
- USA (online/n=1,503)



Question





When deciding which food or beverage product to eat or drink, how important are the following in making your decision?

Options:

- It is organic or made from organic ingredients
- It is made locally or uses local ingredients
- It is a low-sugar or sugar-free product
- It is low fat or no fat
- It is a low-sodium, low-salt product
- It is fortified with vitamins or minerals
- It contains pre- or pro-biotics
- It is free from GMO (genetically-modified) ingredients
- It is gluten-free

Data used in this presentation represents the Top 2 boxes "Very important" and "Extremely important" out of a 5-point-scale.

Global results



Highlights

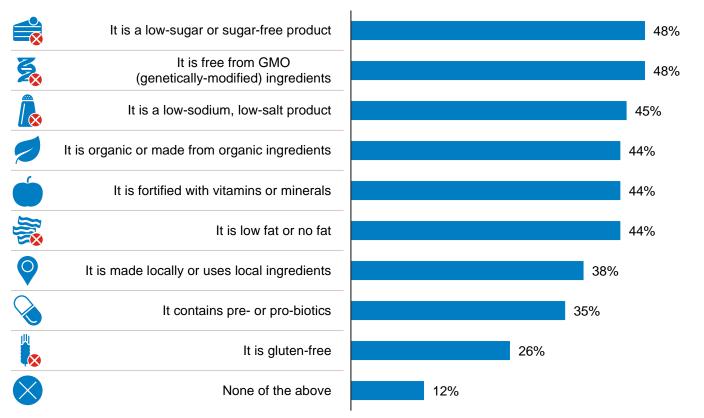


- GfK, asked 23,000 consumers online in 17 countries about how important certain factors are, from a given list, when deciding what to eat or drink.
- Nearly half (48 percent) report that products being low-sugar or sugar-free is "extremely" or "very" important to them, and an equal number say the same for products being free from genetically-modified (GMO) ingredients. Low sodium or low-salt products came third (45 percent)
- The most selective food and drink shoppers are those aged 30-39 years old. This group nearly always has the highest percentage when it comes to rating factors as "very" or "extremely" important.
- Products which are organic, or fortified with vitamins or minerals, as well as pre- or pro-biotics and gluten-free products are more important among people who are under 40 than the older age-groups.
- Chinese are the most selective on what to eat and drink. China comes first in eight out of the nine factors surveyed, for having the highest percentage of people placing importance on that item.
 The exception is for locally produced products, where Italy takes the lead.

Decision factors on what to eat or drink Average across all 17 countries









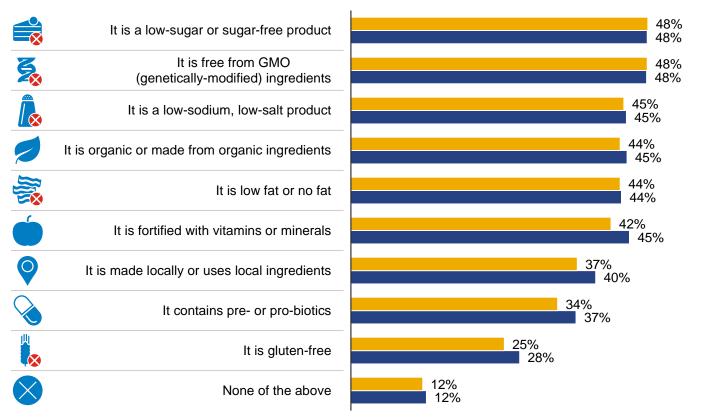
Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded

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Decision factors on what to eat or drink Average across all 17 countries among men and women









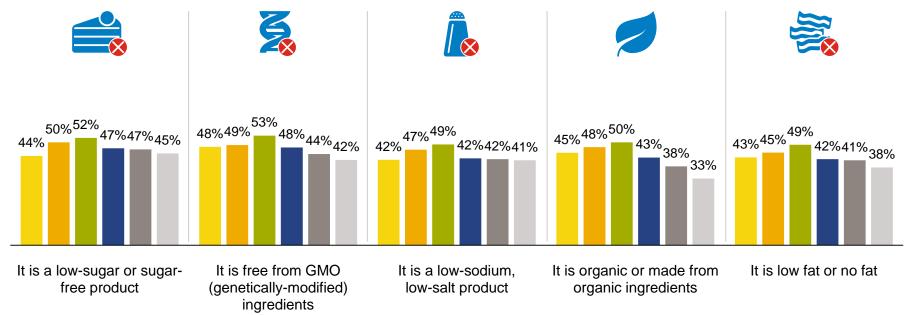
Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded

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Decision factors on what to eat or drink Average across all 17 countries among age-groups (1/2)







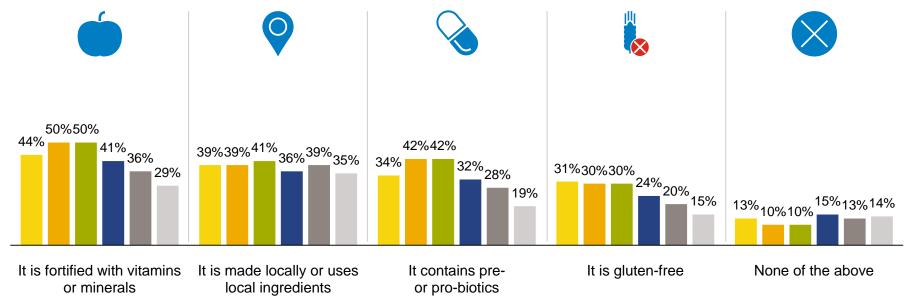




Decision factors on what to eat or drink Average across all 17 countries among age-groups (2/2)











15 - 19

years



40 - 49years

vears

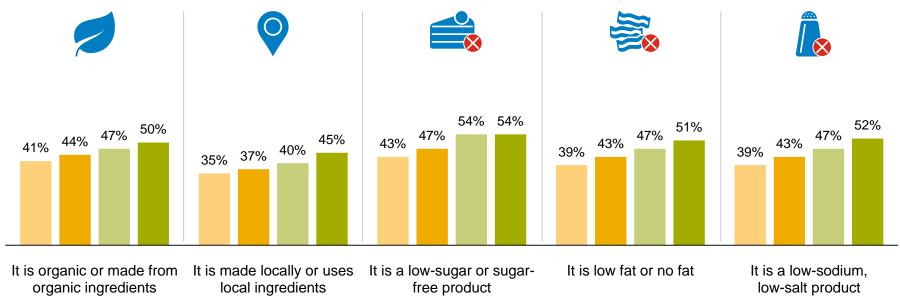
60+ years

Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries multiple answers possible - Top 2 boxes "very important" and "extremely important" - rounded © GfK 2017 | Decision factors on what to eat or drink

Decision factors on what to eat or drink Average across all 17 countries among income quartiles (1/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners





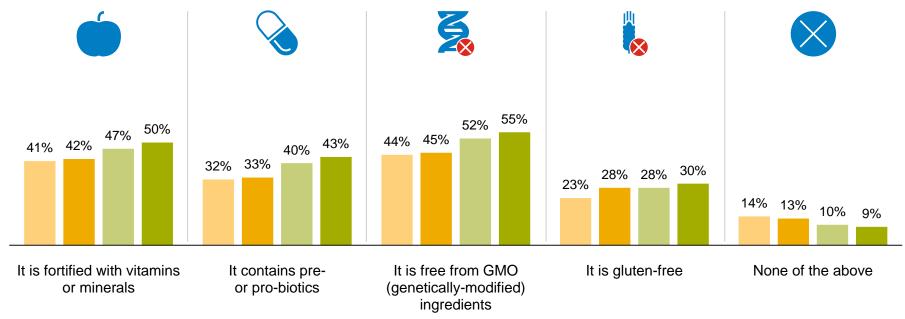
Medium high income



Decision factors on what to eat or drink Average across all 17 countries among income quartiles (2/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners



Medium low income Medium high income High incom

Decision factors on what to eat or drink Top 5 countries per factor







It is free from **GMO** (geneticallymodified) ingredients



It is a low-sodium. low-salt product



It is organic or made from organic ingredients



It is fortified with vitamins or minerals

57% China

52 % Brazil

60% China 49% Italy

57% China 53% Brazil

Mexico

42% South Korea

39% France

58%

China

52% Russia

49% Brazil

Mexico 42 % Italy

48 % Mexico 43% Argentina

57% China

54% Brazil

39% Italy

52 % Mexico 50 % Spain 49 % Italy



It is made locally



It contains preor pro-biotics



It is gluten-free



None of these

It is low fat or no fat

33% Mexico

33% South Korea

Brazil

27% USA

China

Brazil

Mexico

South Korea

20% Russia

29% Netherlands

24% Japan

22% Belgium

20% UK

19% Australia

55% China 51% Brazil 49 % Mexico 45% Spain

44% Italy

or uses local ingredients 49% Italy 43% China 43% Mexico 41% France 40% Spain

54% China

Country results – Europe

Belgium



Decision factors on what to eat or drink Average across Belgium









17

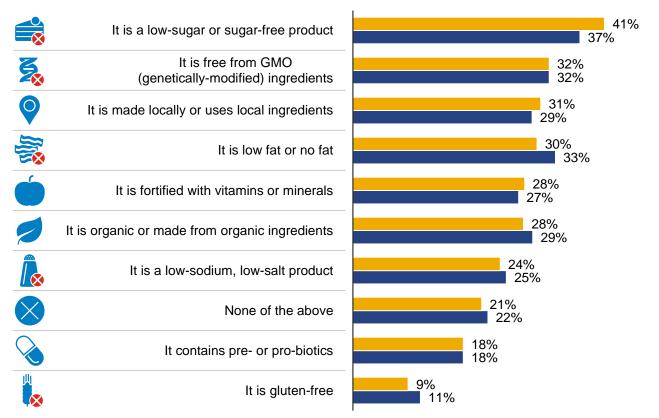
Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded

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Decision factors on what to eat or drink Average across Belgium among men and women









18

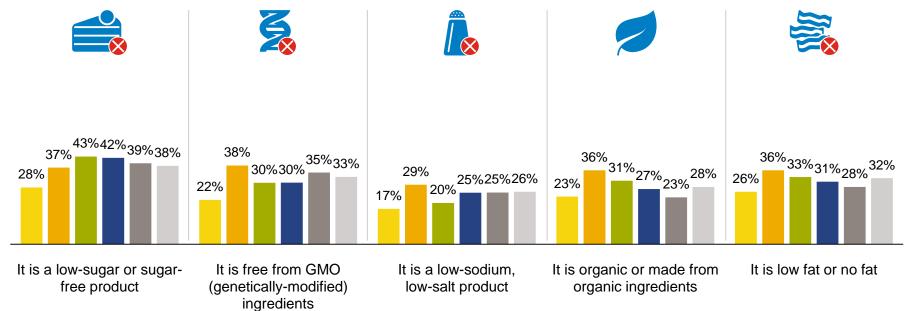
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Decision factors on what to eat or drink Average across Belgium among age-groups (1/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded © GfK 2017 | Decision factors on what to eat or drink









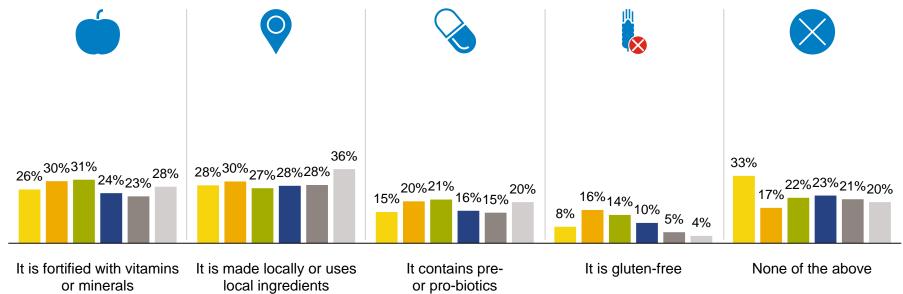


60+ years

Decision factors on what to eat or drink Average across Belgium among age-groups (2/2)













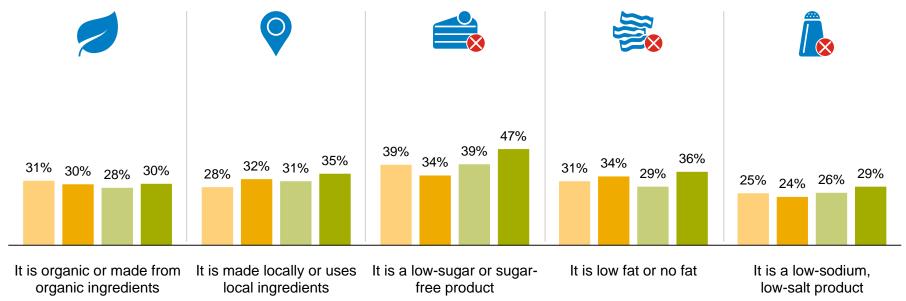


60+ years

Decision factors on what to eat or drink Average across Belgium among income quartiles (1/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries multiple answers possible - Top 2 boxes "very important" and "extremely important" - rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners





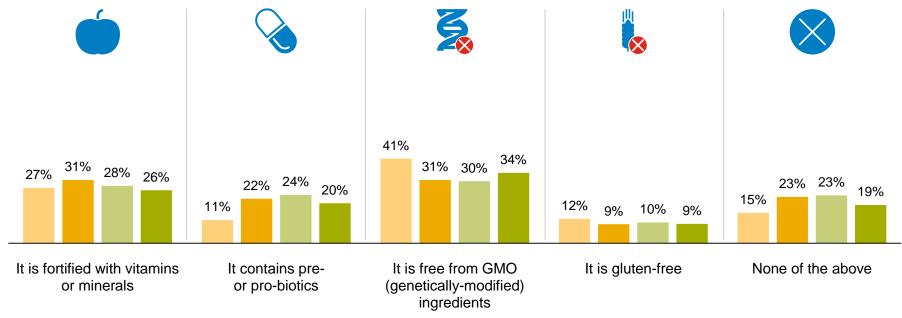




Decision factors on what to eat or drink Average across Belgium among income quartiles (2/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners









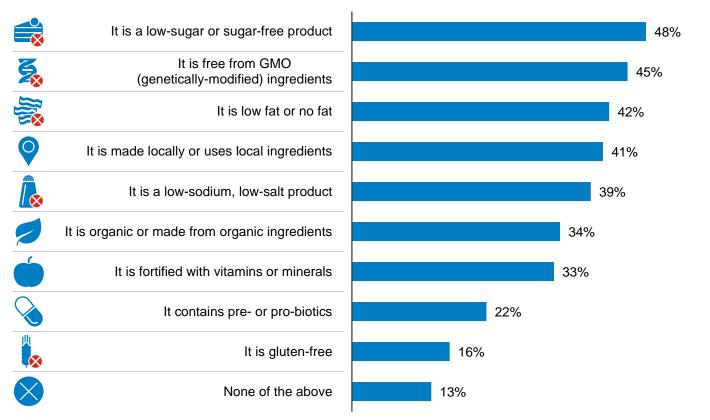
France



Decision factors on what to eat or drink Average across France







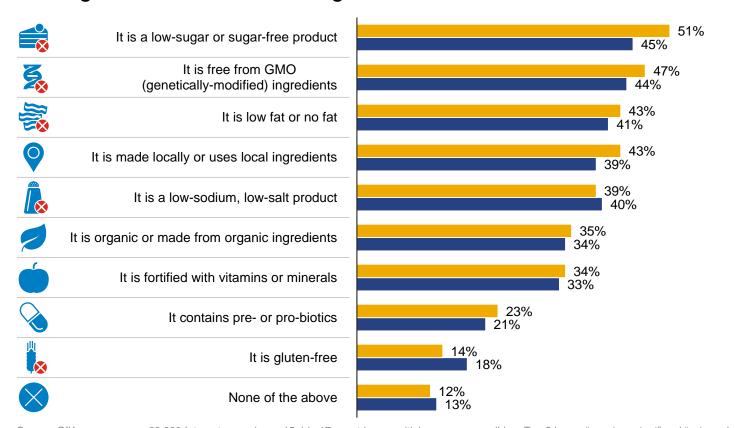


Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded © GfK 2017 | Decision factors on what to eat or drink

Decision factors on what to eat or drink Average across France among men and women









25

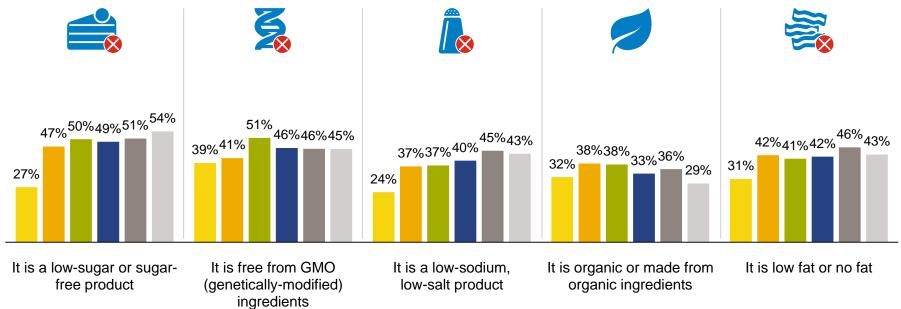
Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded

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Decision factors on what to eat or drink Average across France among age-groups (1/2)



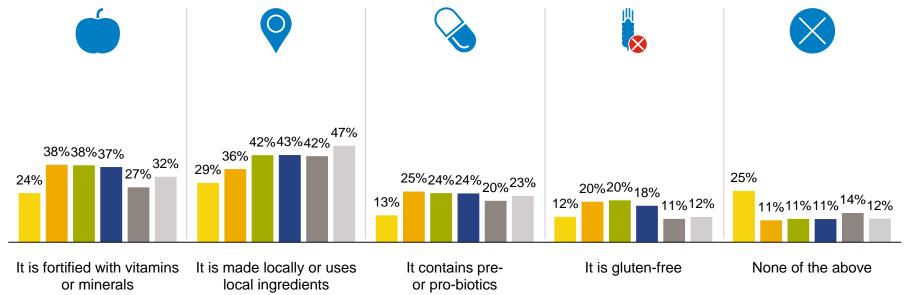


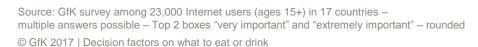


Decision factors on what to eat or drink Average across France among age-groups (2/2)















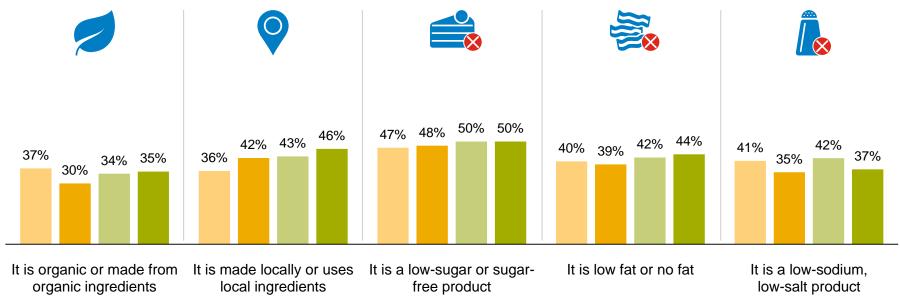




Decision factors on what to eat or drink Average across France among income quartiles (1/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners





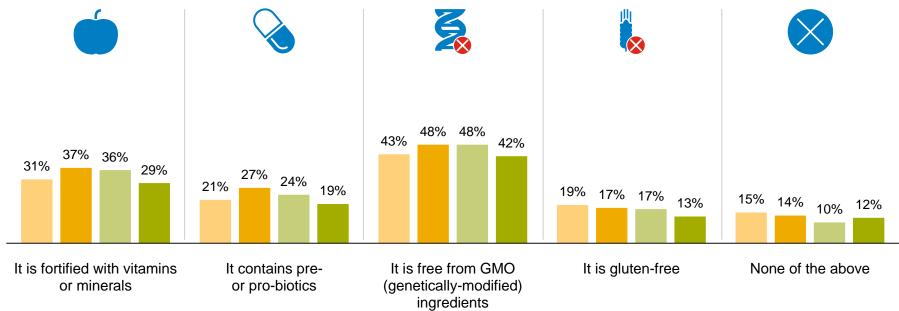




Decision factors on what to eat or drink Average across France among income quartiles (2/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners



Medium low income Medium high income High incom

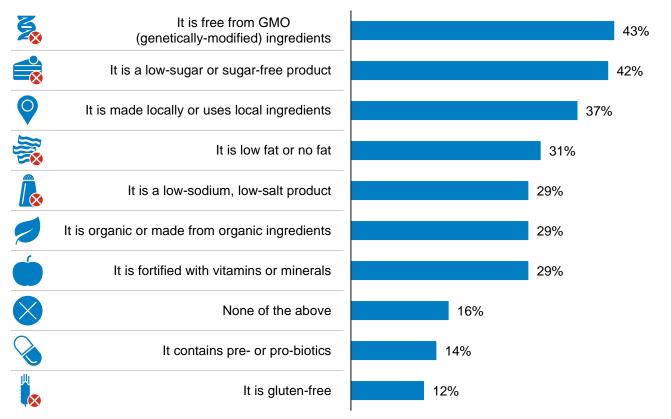
Germany



Decision factors on what to eat or drink Average across Germany









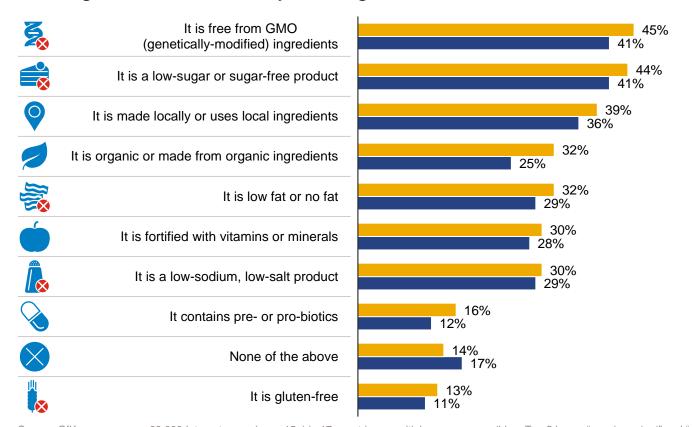
31

Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded

Decision factors on what to eat or drink Average across Germany among men and women









32

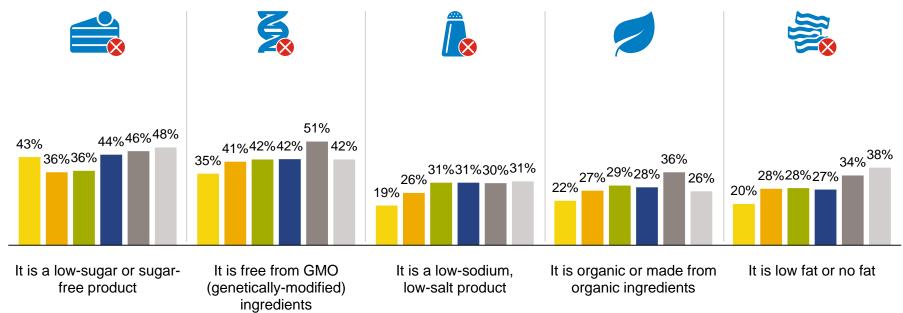
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Decision factors on what to eat or drink Average across Germany among age-groups (1/2)







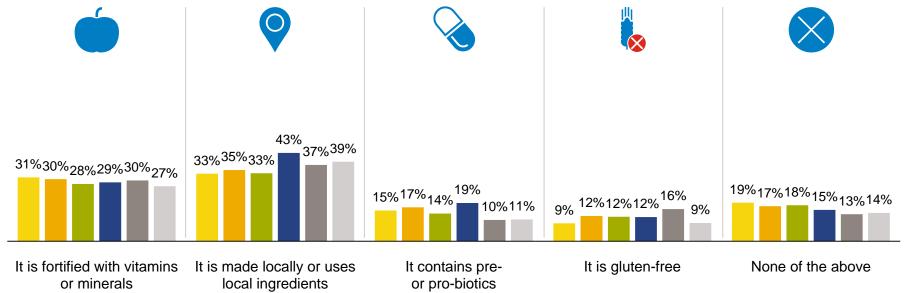




Decision factors on what to eat or drink Average across Germany among age-groups (2/2)













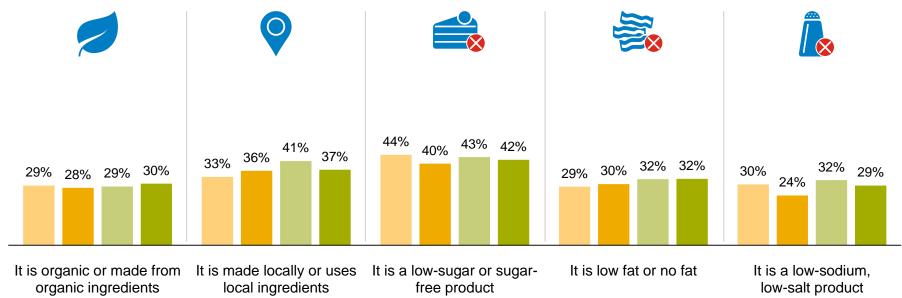




Decision factors on what to eat or drink Average across Germany among income quartiles (1/2)







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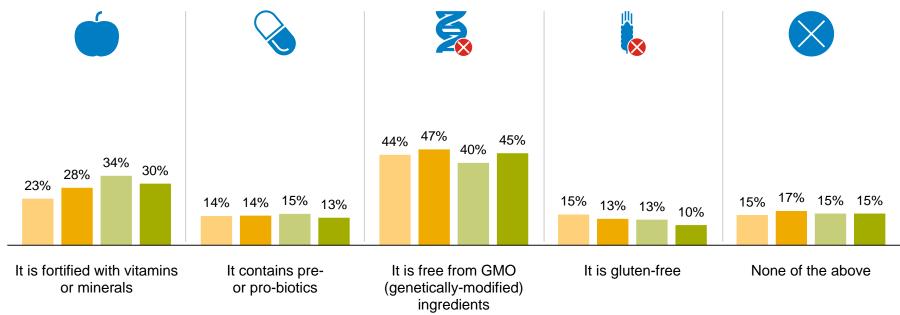




Decision factors on what to eat or drink Average across Germany among income quartiles (2/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners





Medium high income High incom

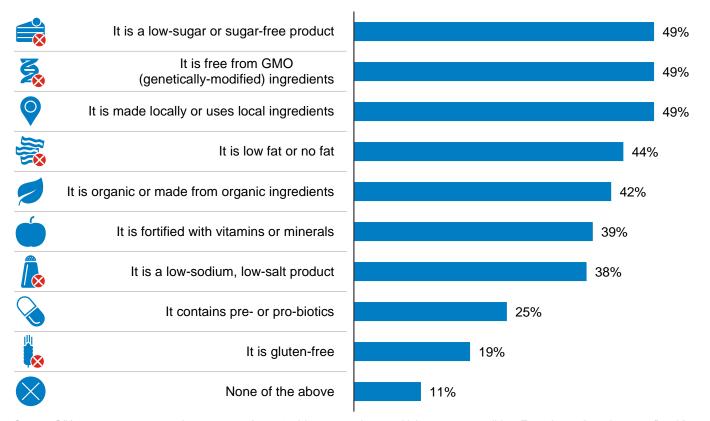
Italy



Decision factors on what to eat or drink Average across Italy







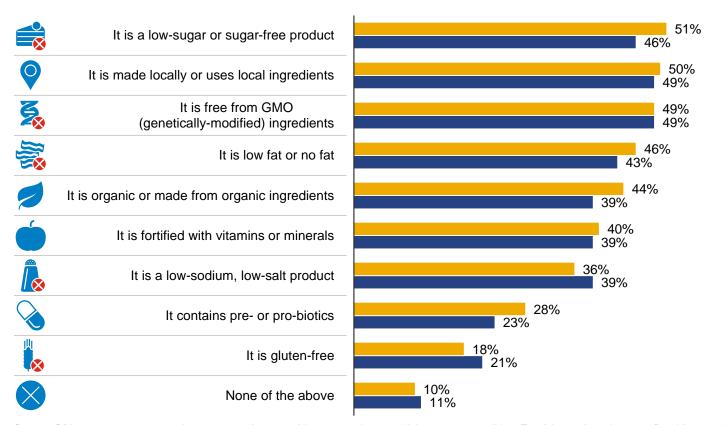


Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded © GfK 2017 | Decision factors on what to eat or drink

Decision factors on what to eat or drink Average across Italy among men and women









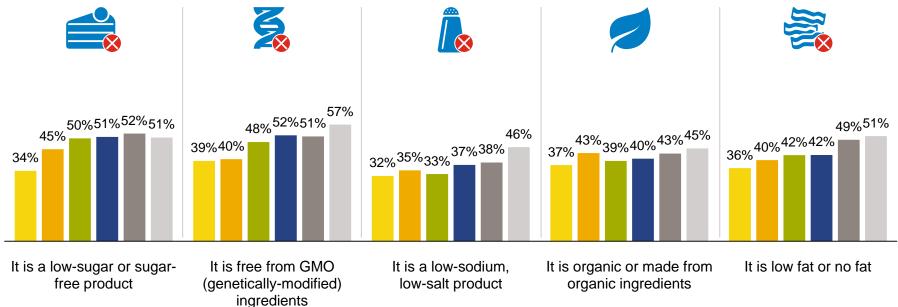
Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded

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Decision factors on what to eat or drink Average across Italy among age-groups (1/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded © GfK 2017 | Decision factors on what to eat or drink









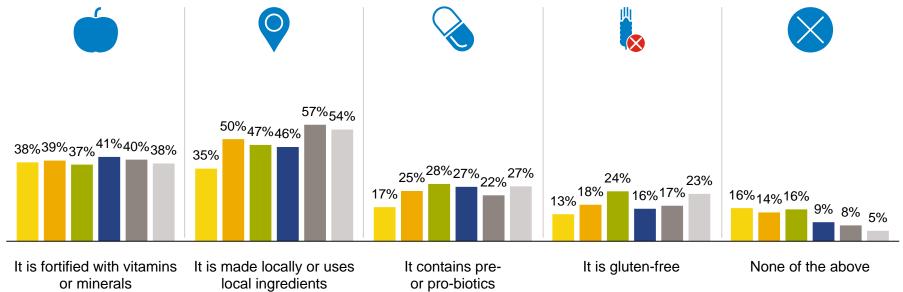
50 – 59 years

60+ years

Decision factors on what to eat or drink Average across Italy among age-groups (2/2)















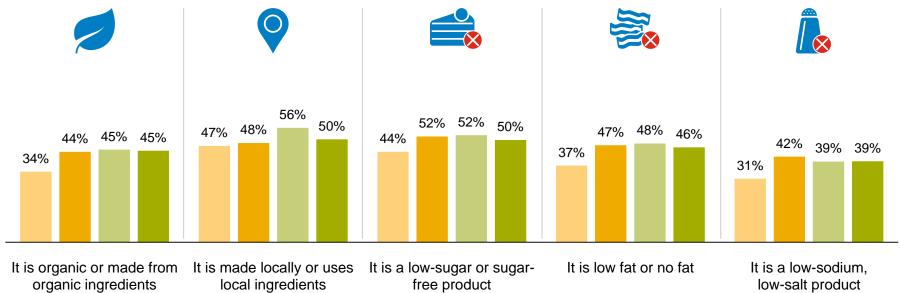




Decision factors on what to eat or drink Average across Italy among income quartiles (1/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners



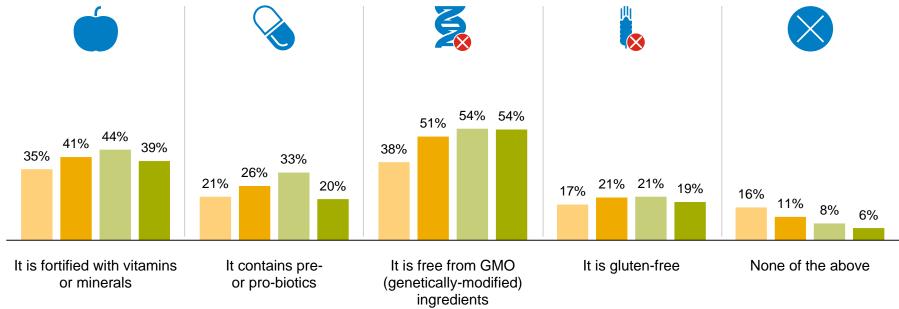


Medium high income High incom

Decision factors on what to eat or drink Average across Italy among income quartiles (2/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners

Low income

Medium low income Medium high income High incom

43

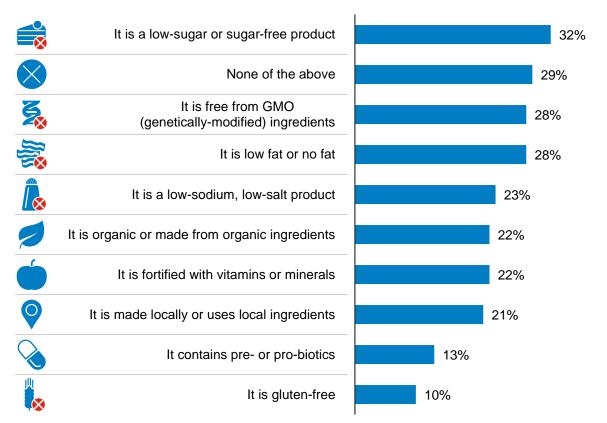
Netherlands



Decision factors on what to eat or drink Average across the Netherlands









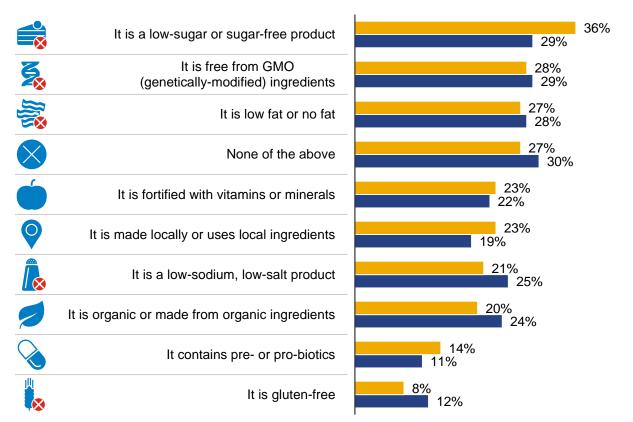
45

Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded

Decision factors on what to eat or drink Average across the Netherlands among men and women









46

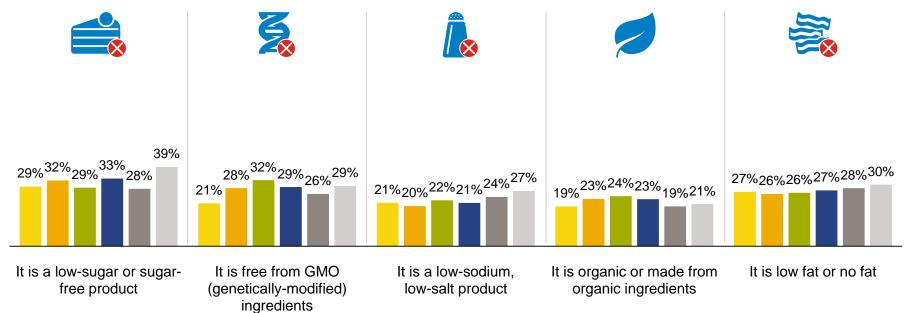
Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries - multiple answers possible - Top 2 boxes "very important" and "extremely important" - rounded

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Decision factors on what to eat or drink Average across the Netherlands among age-groups (1/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded © GfK 2017 | Decision factors on what to eat or drink







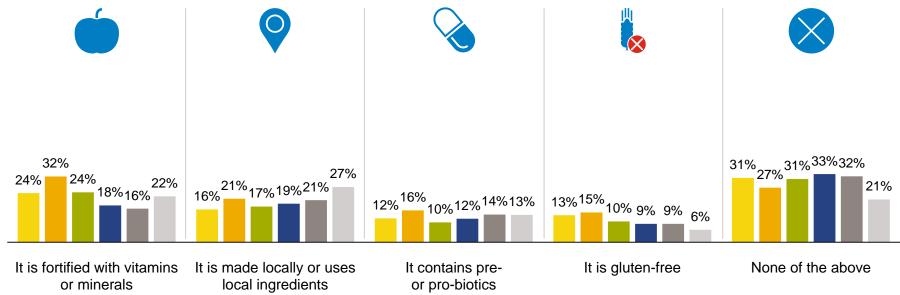
40 – 49 years 50 – 59 years

60+ years

Decision factors on what to eat or drink Average across the Netherlands among age-groups (2/2)













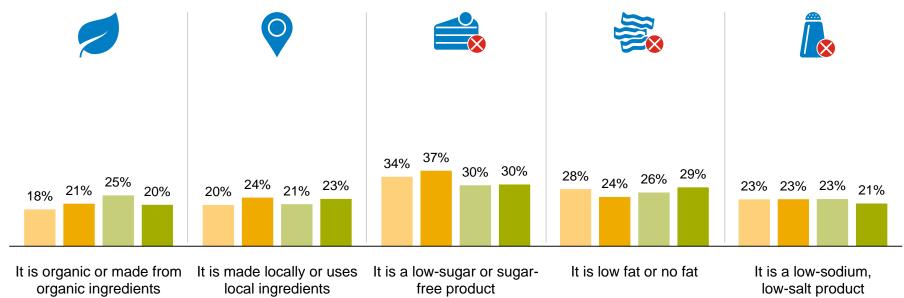




Decision factors on what to eat or drink Average across the Netherlands among income quartiles (1/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners



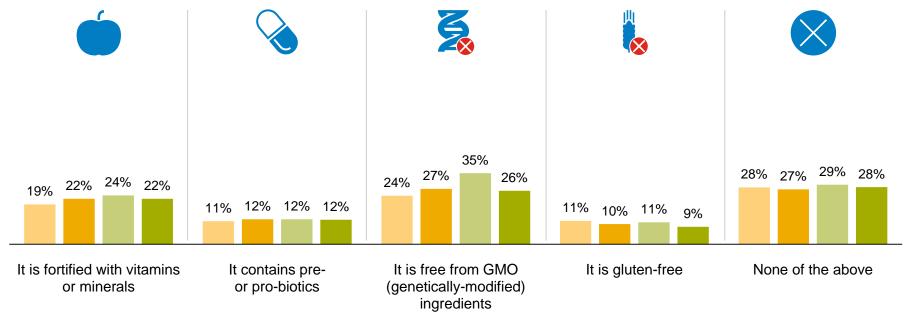


Medium high income High incom

Decision factors on what to eat or drink Average across the Netherlands among income quartiles (2/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners









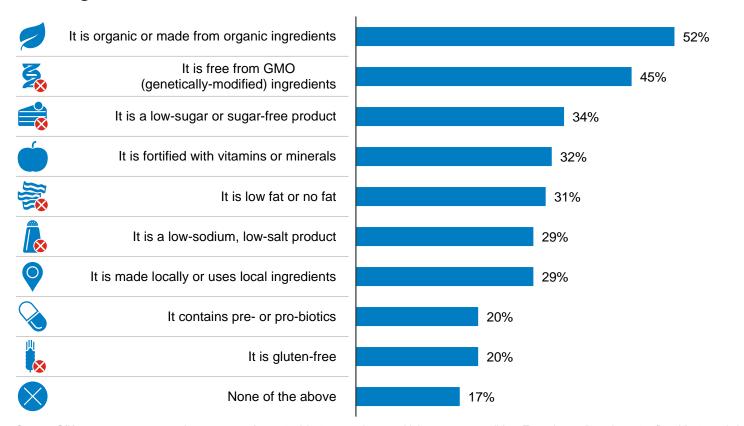
Russia



Decision factors on what to eat or drink Average across Russia







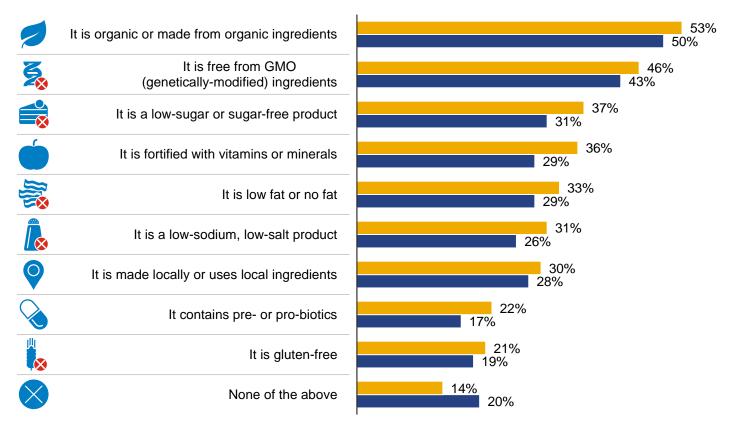


Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded © GfK 2017 | Decision factors on what to eat or drink

Decision factors on what to eat or drink Average across Russia among men and women









53

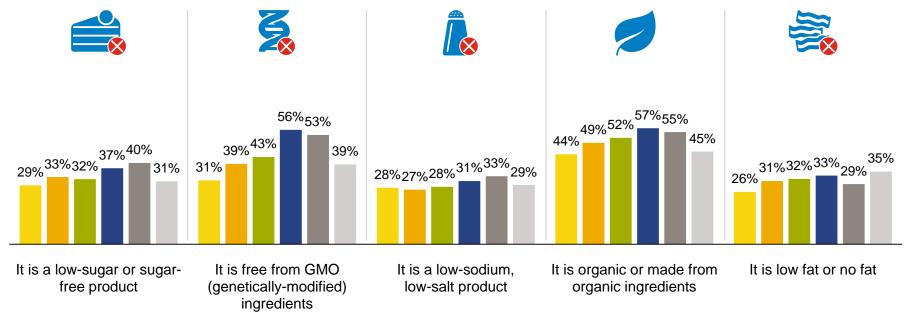
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Decision factors on what to eat or drink Average across Russia among age-groups (1/2)













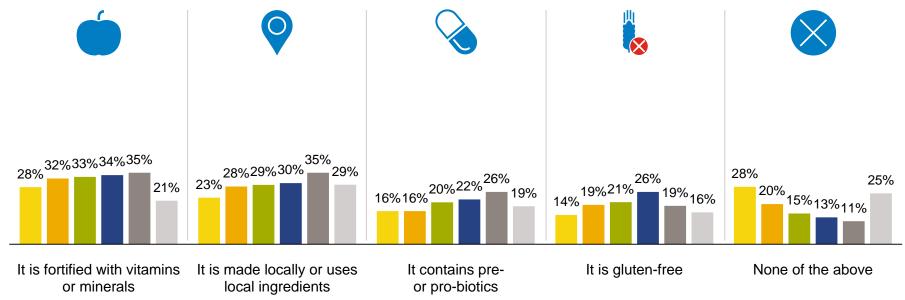


60+ years

Decision factors on what to eat or drink Average across Russia among age-groups (2/2)







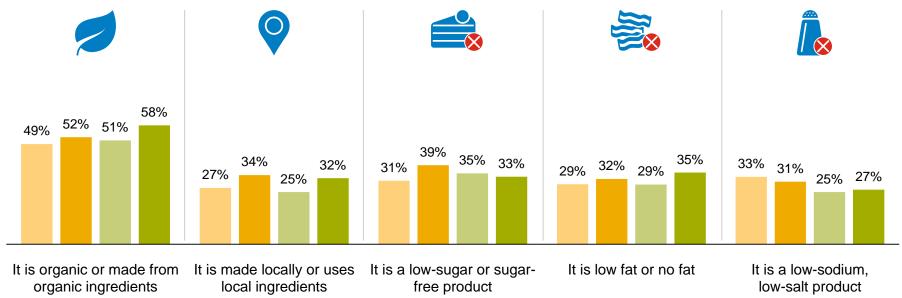




Decision factors on what to eat or drink Average across Russia among income quartiles (1/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners



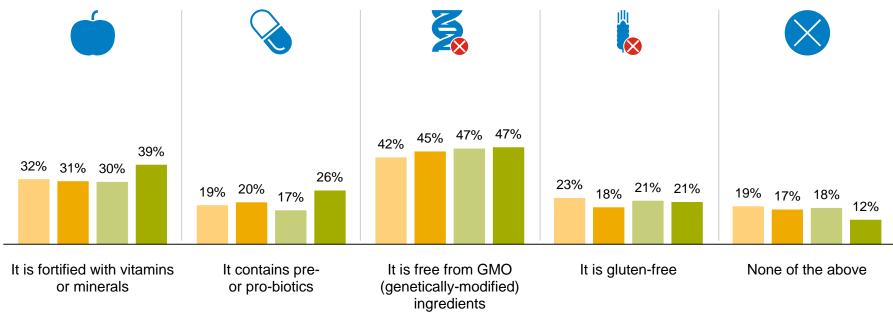




Decision factors on what to eat or drink Average across Russia among income quartiles (2/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners © GfK 2017 | Decision factors on what to eat or drink



Medium low income Medium high income High incom

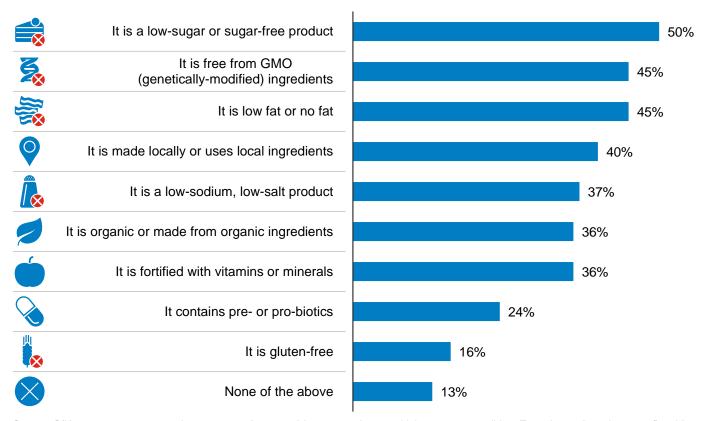
Spain



Decision factors on what to eat or drink Average across Spain







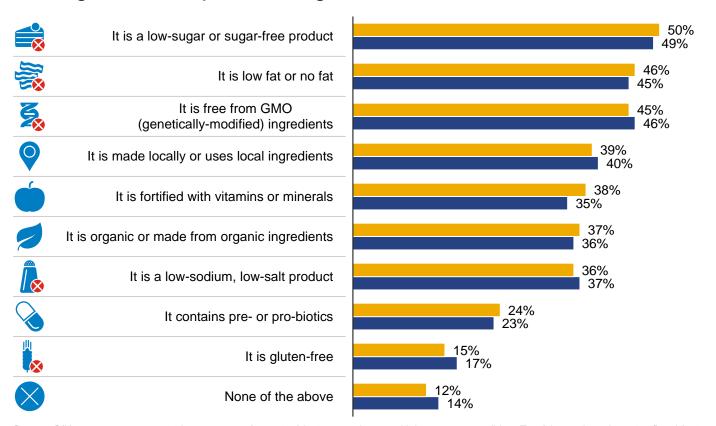


Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded © GfK 2017 | Decision factors on what to eat or drink

Decision factors on what to eat or drink Average across Spain among men and women









60

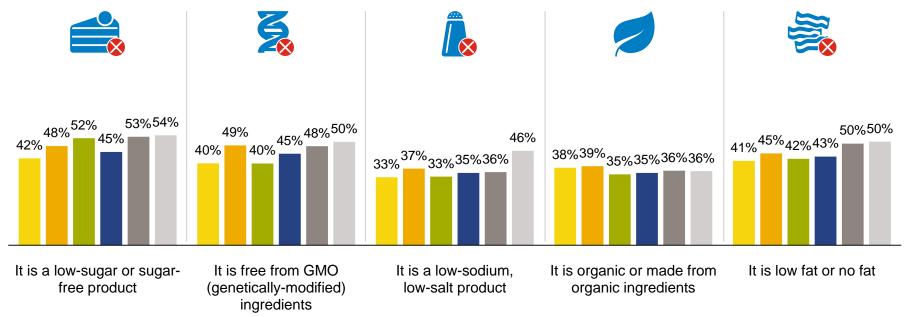
Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries - multiple answers possible - Top 2 boxes "very important" and "extremely important" - rounded

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Decision factors on what to eat or drink Average across Spain among age-groups (1/2)







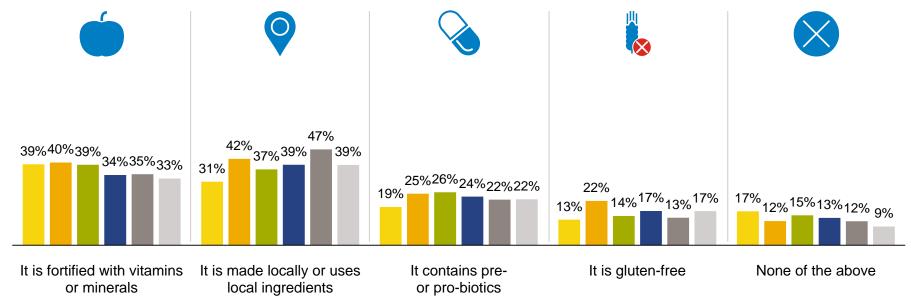




Decision factors on what to eat or drink Average across Spain among age-groups (2/2)

















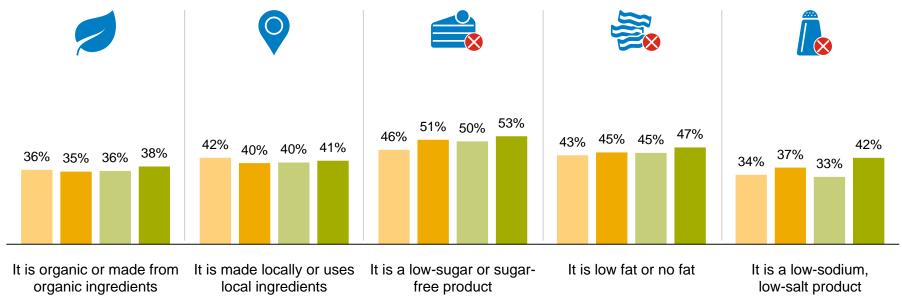




Decision factors on what to eat or drink Average across Spain among income quartiles (1/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners





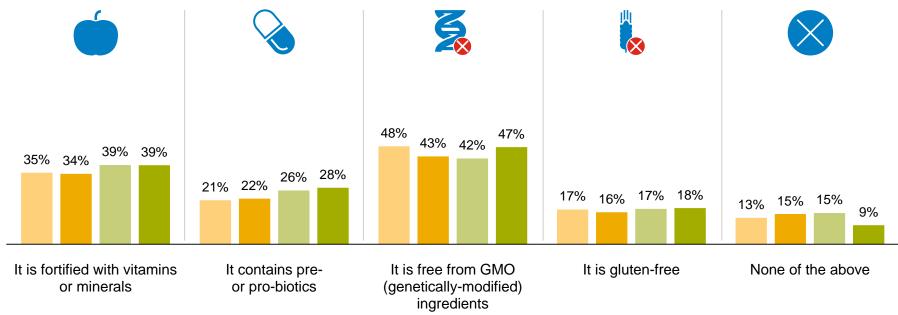




Decision factors on what to eat or drink Average across Spain among income quartiles (2/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners







High incom

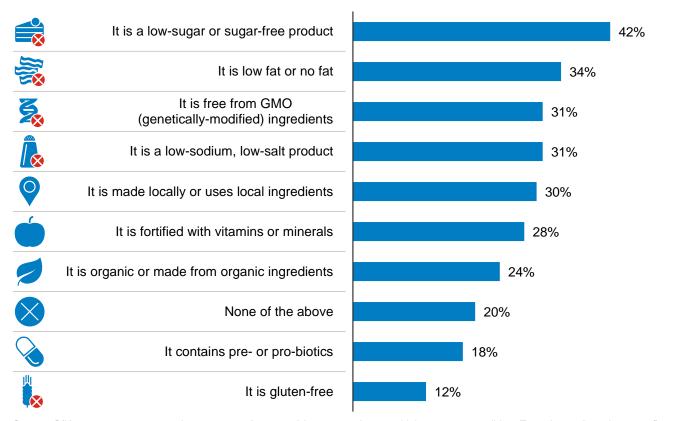
United Kingdom



Decision factors on what to eat or drink Average across the UK







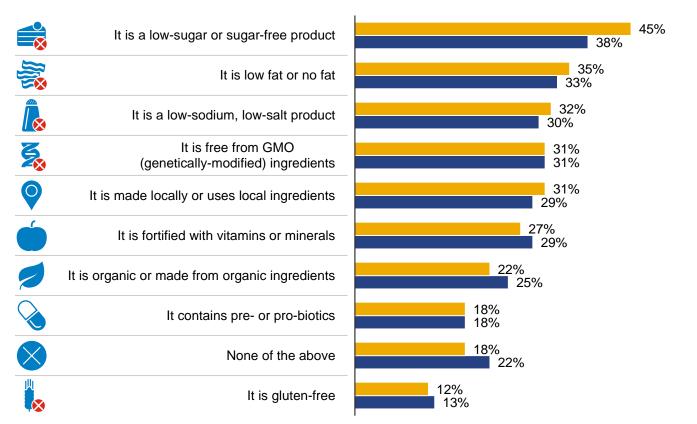


Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded © GfK 2017 | Decision factors on what to eat or drink

Decision factors on what to eat or drink Average across the UK among men and women









67

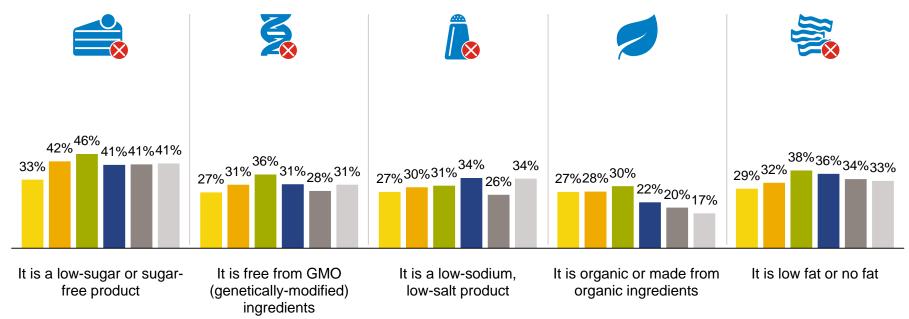
Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded

© GfK 2017 | Decision factors on what to eat or drink

Decision factors on what to eat or drink Average across the UK among age-groups (1/2)











15 - 19

years







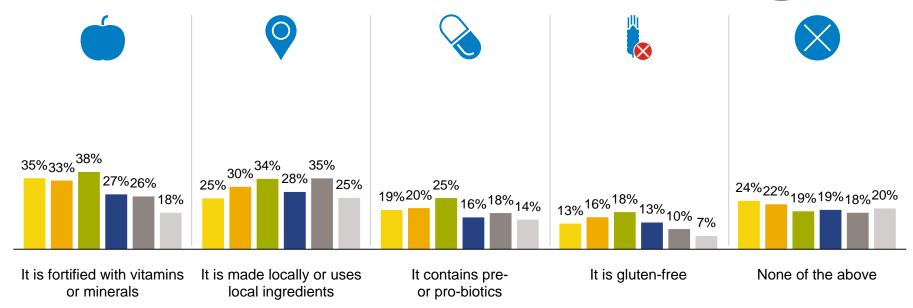
60+ years

Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded © GfK 2017 | Decision factors on what to eat or drink

Decision factors on what to eat or drink Average across the UK among age-groups (2/2)





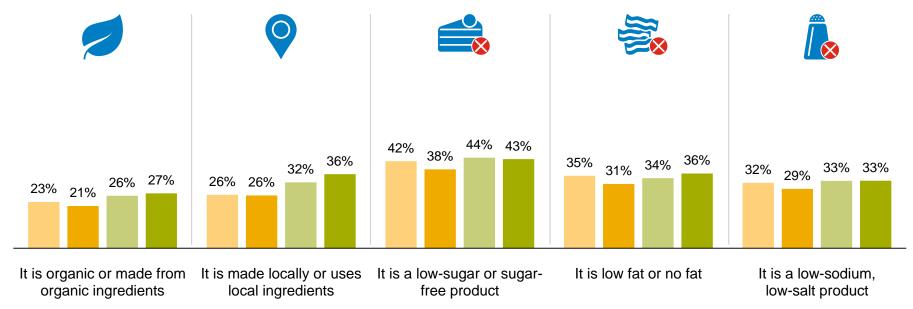




Decision factors on what to eat or drink Average across the UK among income quartiles (1/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners



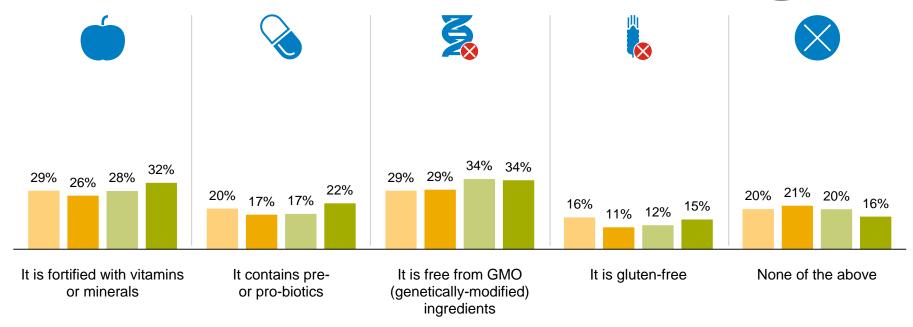


Medium high income High incom

Decision factors on what to eat or drink Average across the UK among income quartiles (2/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners





Medium high income High income

Country results – North America

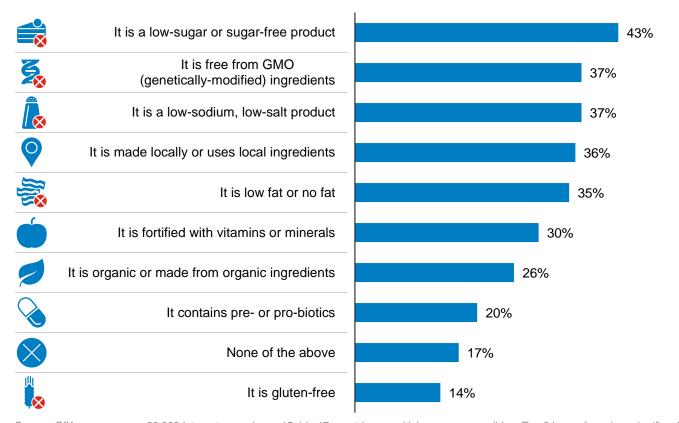
Canada



Decision factors on what to eat or drink Average across Canada









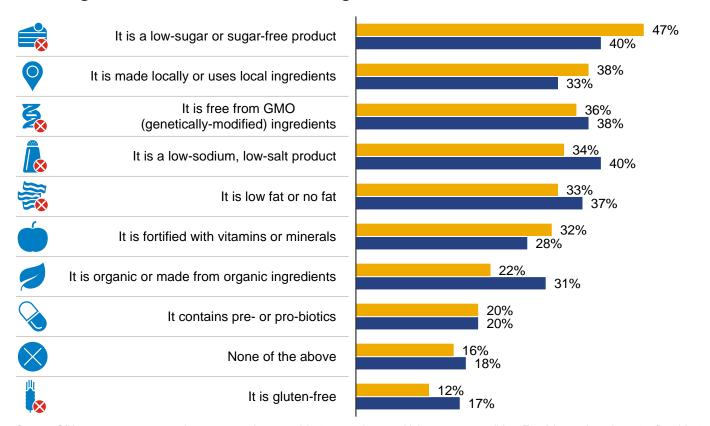
74

Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries - multiple answers possible - Top 2 boxes "very important" and "extremely important" - rounded

Decision factors on what to eat or drink Average across Canada among men and women









75

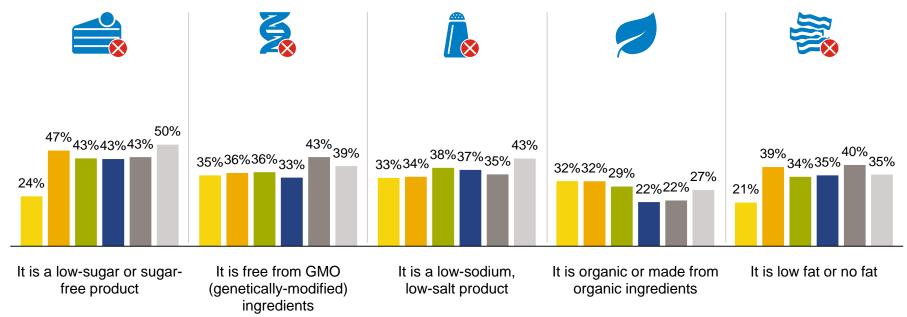
Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries - multiple answers possible - Top 2 boxes "very important" and "extremely important" - rounded

© GfK 2017 | Decision factors on what to eat or drink

Decision factors on what to eat or drink Average across Canada among age-groups (1/2)











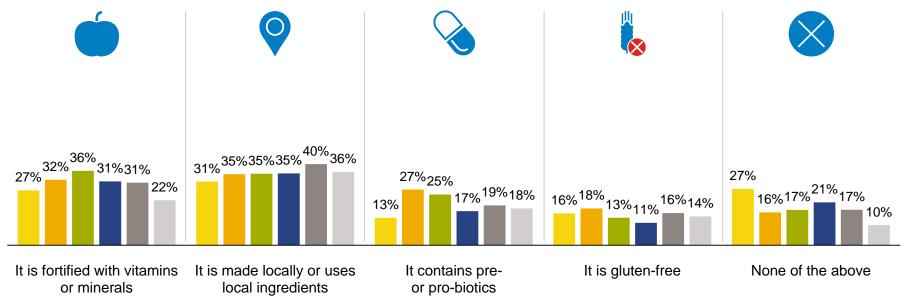
50 – 59 years

60+ years

Decision factors on what to eat or drink Average across Canada among age-groups (2/2)













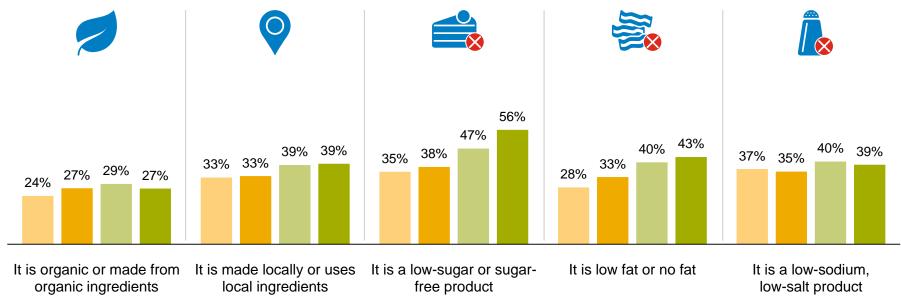




Decision factors on what to eat or drink Average across Canada among income quartiles (1/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners





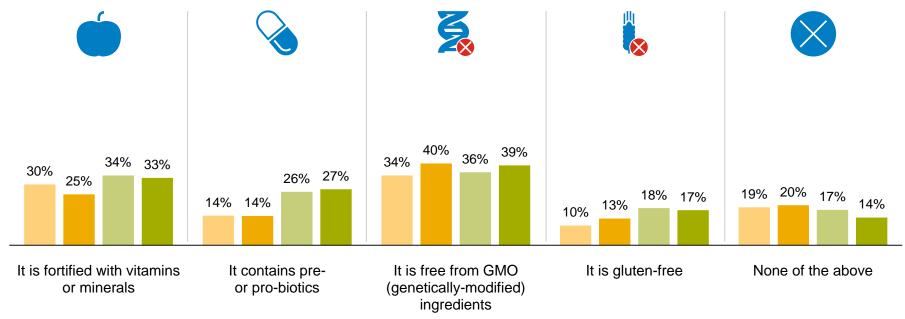


High incom

Decision factors on what to eat or drink Average across Canada among income quartiles (2/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners

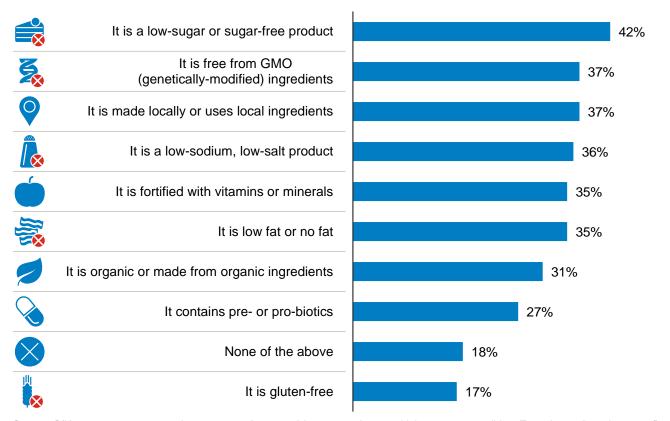
USA



Decision factors on what to eat or drink Average across the USA









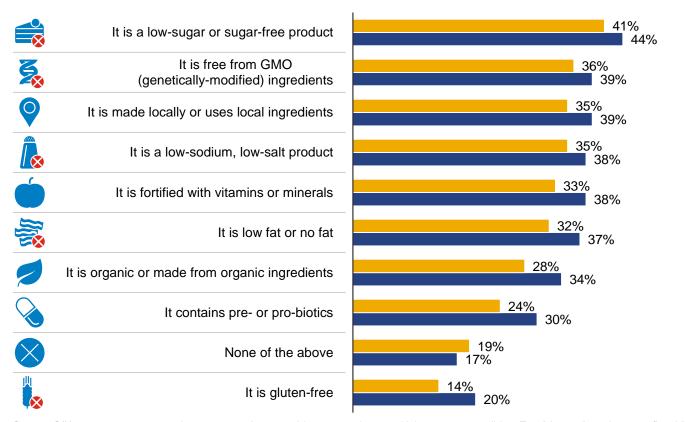
Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded © GfK 2017 | Decision factors on what to eat or drink

81

Decision factors on what to eat or drink Average across the USA among men and women









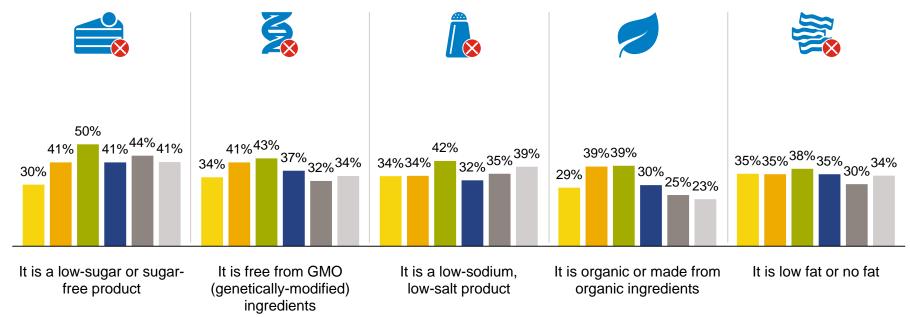
Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded © GfK 2017 | Decision factors on what to eat or drink

82

Decision factors on what to eat or drink Average across the USA among age-groups (1/2)











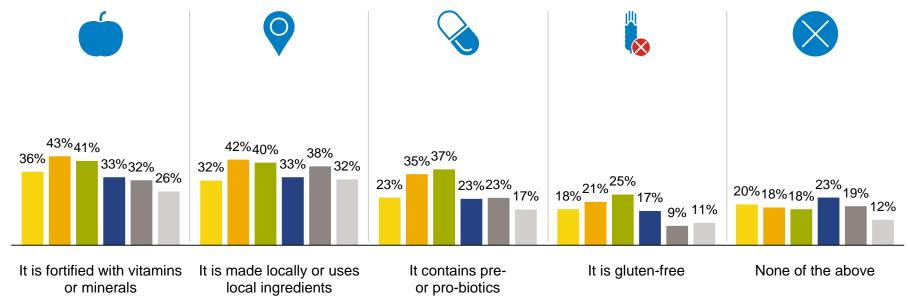


60+ years

Decision factors on what to eat or drink Average across the USA among age-groups (2/2)





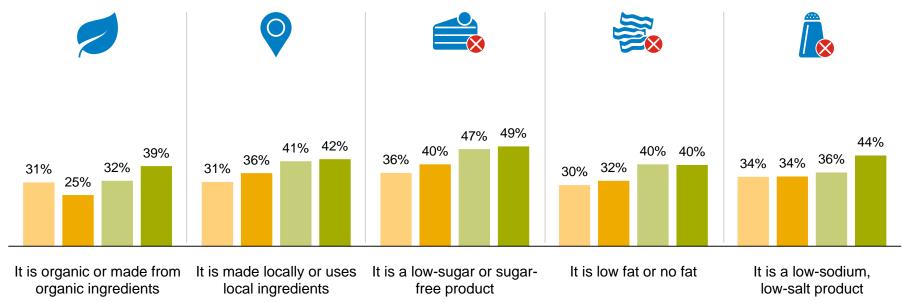




Decision factors on what to eat or drink Average across the USA among income quartiles (1/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners





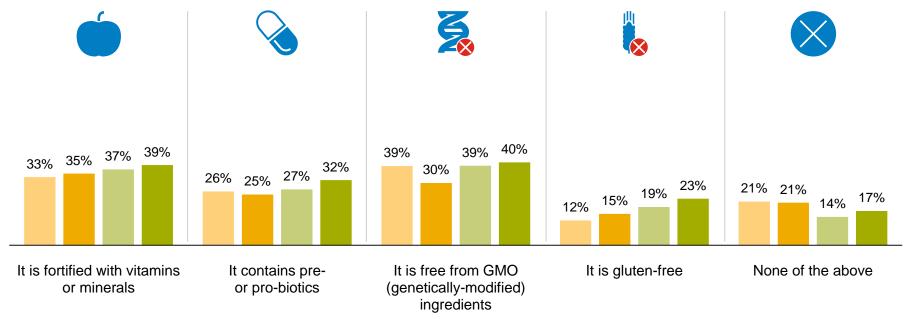




Decision factors on what to eat or drink Average across the USA among income quartiles (2/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners







High incom

Country results – Latin America

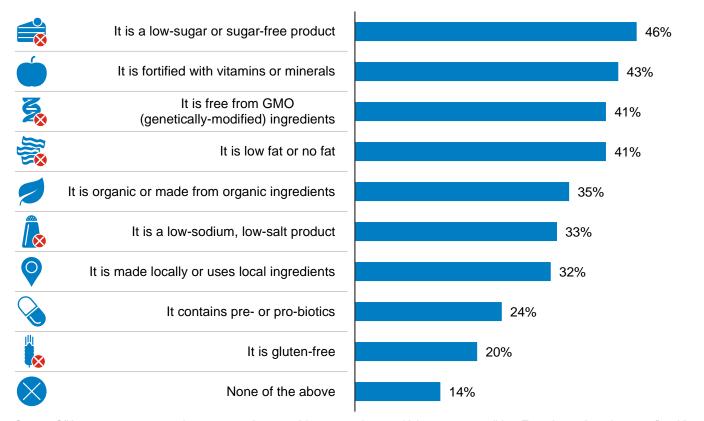
Argentina



Decision factors on what to eat or drink Average across Argentina







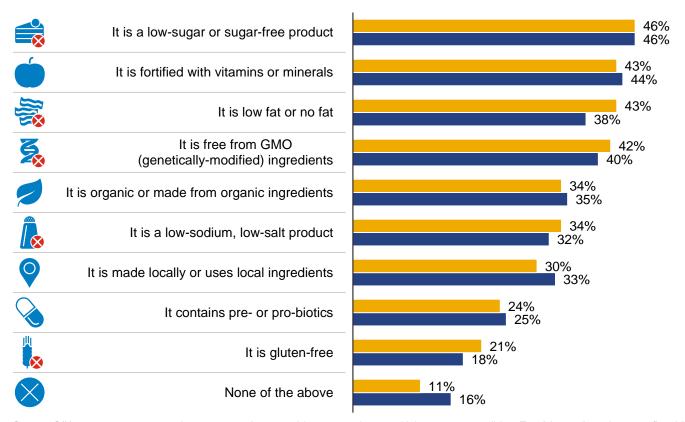


Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries - multiple answers possible - Top 2 boxes "very important" and "extremely important" - rounded

Decision factors on what to eat or drink Average across Argentina among men and women









90

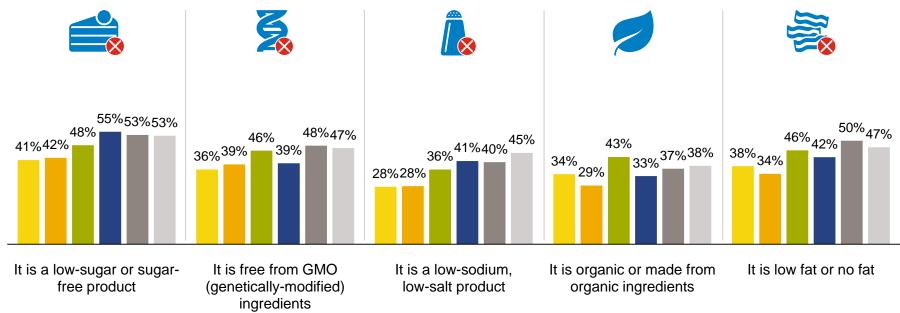
Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries - multiple answers possible - Top 2 boxes "very important" and "extremely important" - rounded

© GfK 2017 | Decision factors on what to eat or drink

Decision factors on what to eat or drink Average across Argentina among age-groups (1/2)















50 - 59 years

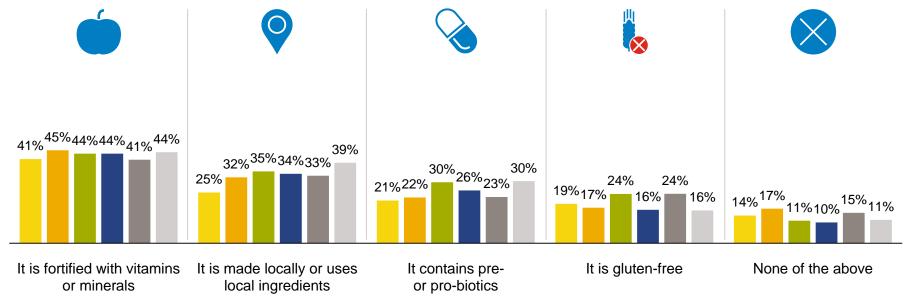
60+ years

Decision factors on what to eat or drink Average across Argentina among age-groups (2/2)

© GfK 2017 | Decision factors on what to eat or drink















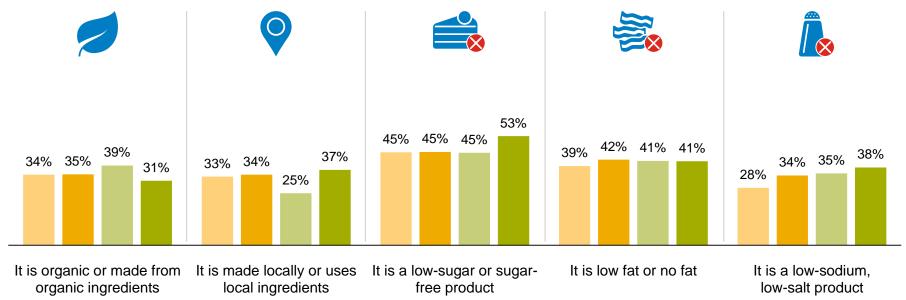




Decision factors on what to eat or drink Average across Argentina among income quartiles (1/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners





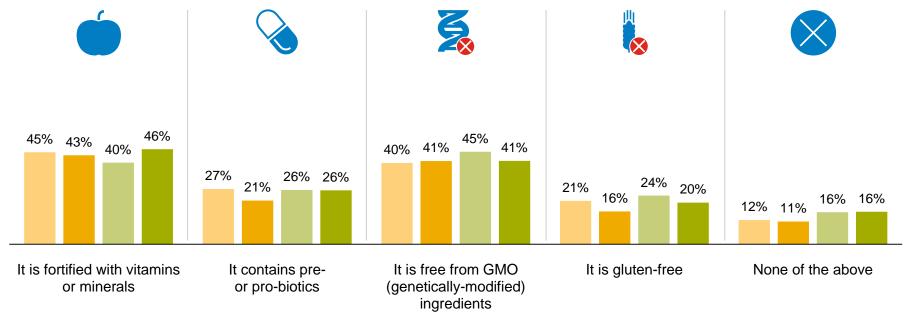




Decision factors on what to eat or drink Average across Argentina among income quartiles (2/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners









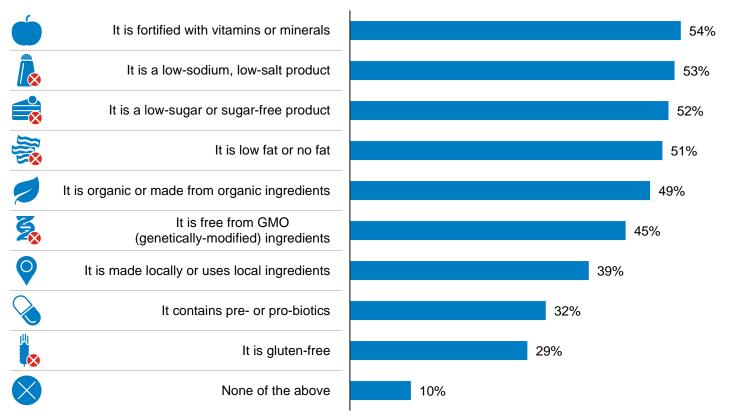
Brazil



Decision factors on what to eat or drink Average across Brazil









96

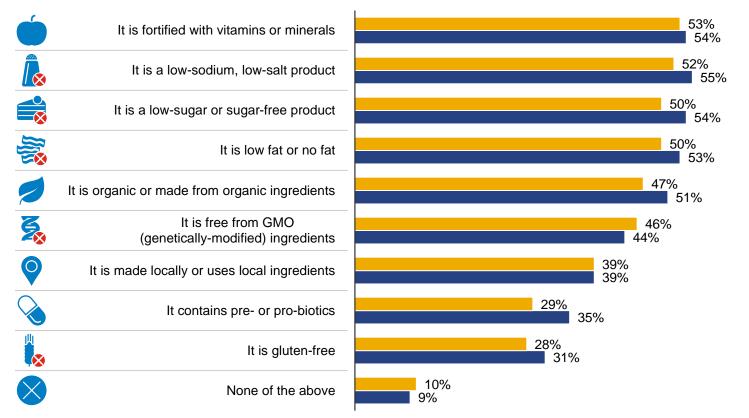
Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded

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Decision factors on what to eat or drink Average across Brazil among men and women









97

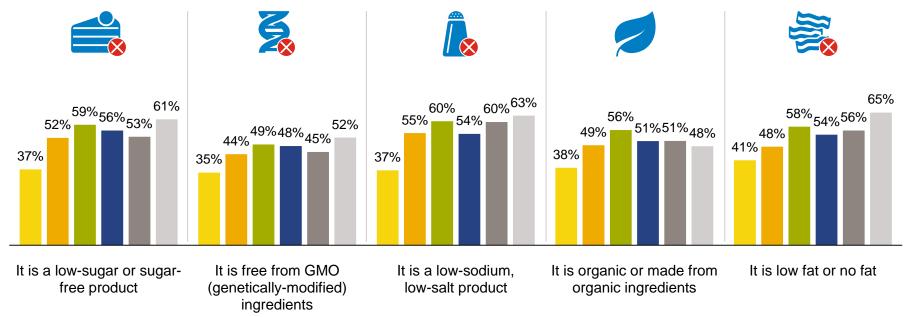
Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded

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Decision factors on what to eat or drink Average across Brazil among age-groups (1/2)











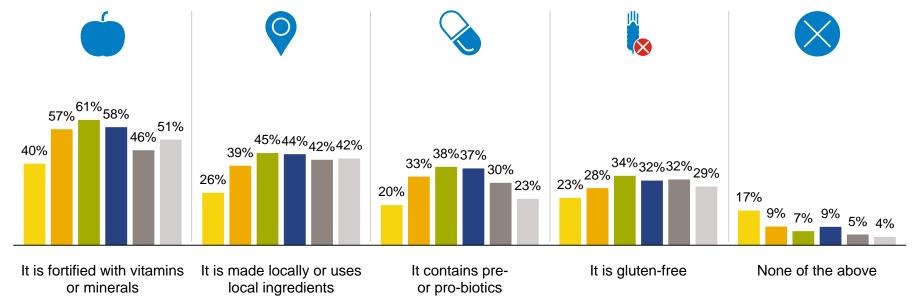
50 – 59 years

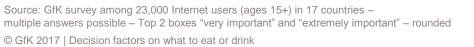
60+ years

Decision factors on what to eat or drink Average across Brazil among age-groups (2/2)













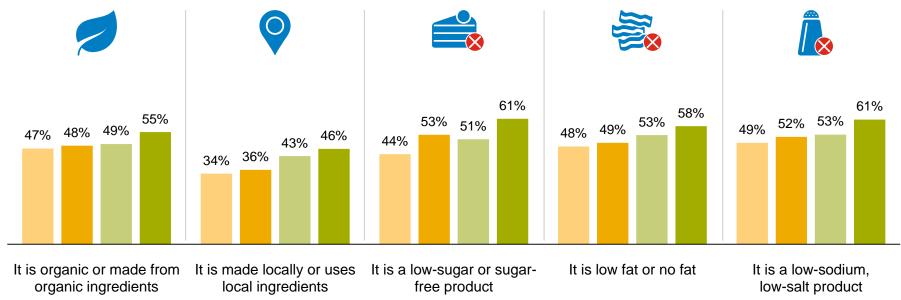




Decision factors on what to eat or drink Average across Brazil among income quartiles (1/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners





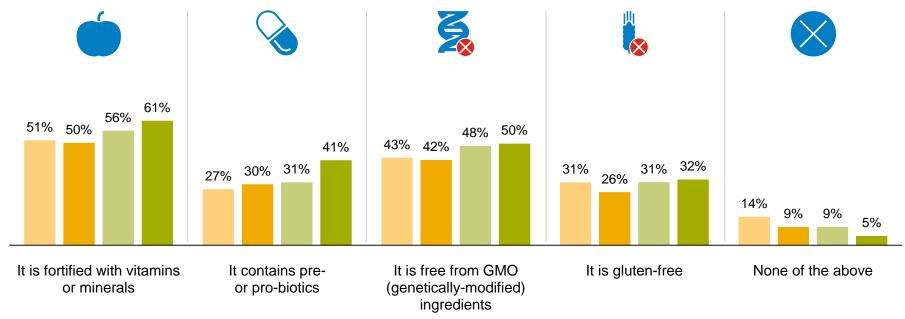


High incom

Decision factors on what to eat or drink Average across Brazil among income quartiles (2/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners









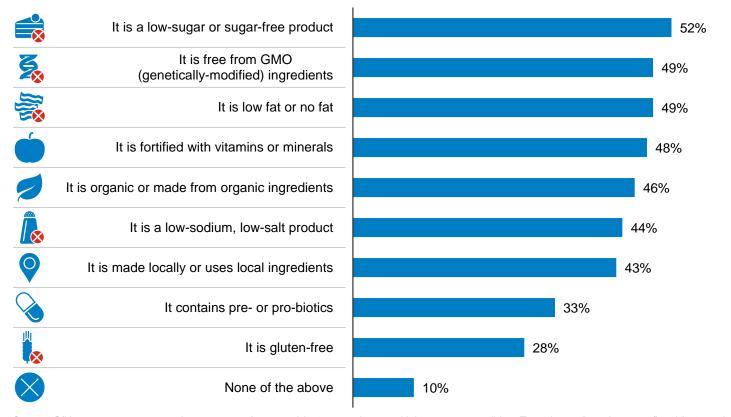
Mexico



Decision factors on what to eat or drink Average across Mexico









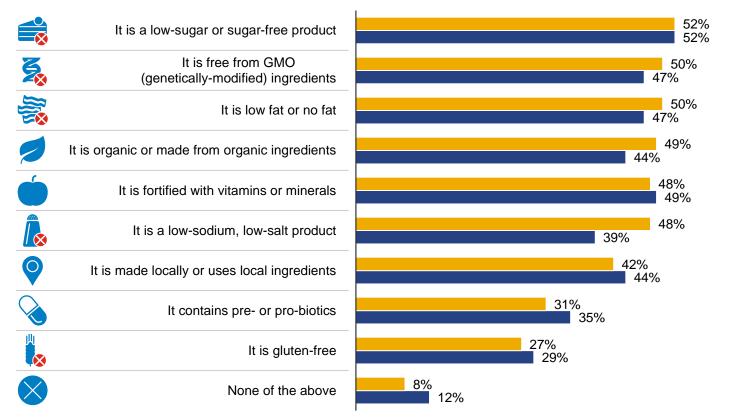
103

Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries - multiple answers possible - Top 2 boxes "very important" and "extremely important" - rounded

Decision factors on what to eat or drink Average across Mexico among men and women









104

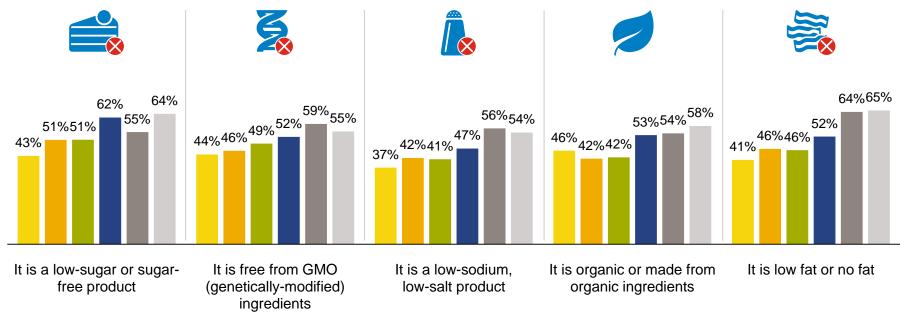
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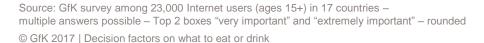
© GfK 2017 | Decision factors on what to eat or drink

Decision factors on what to eat or drink Average across Mexico among age-groups (1/2)















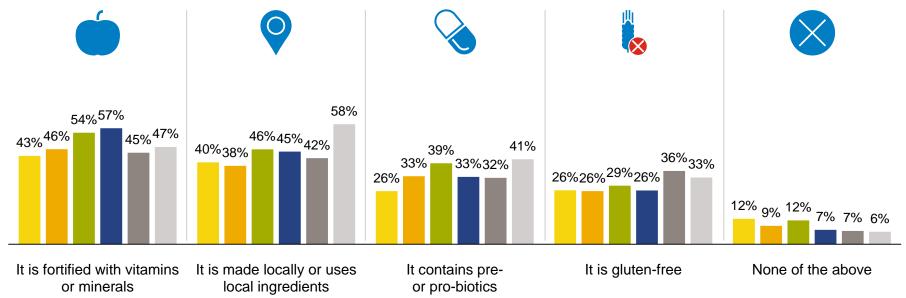


60+ years

Decision factors on what to eat or drink Average across Mexico among age-groups (2/2)













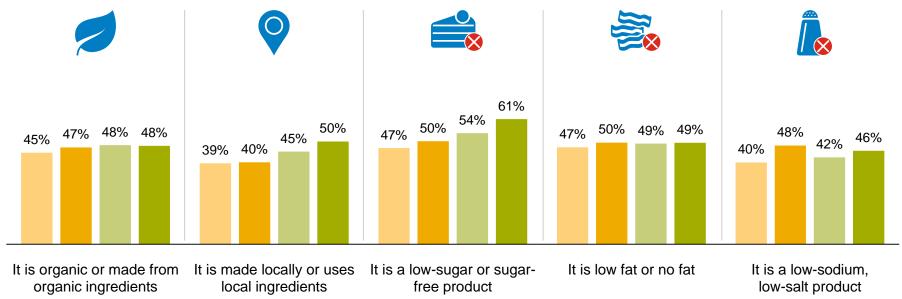


60+ years

Decision factors on what to eat or drink Average across Mexico among income quartiles (1/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners



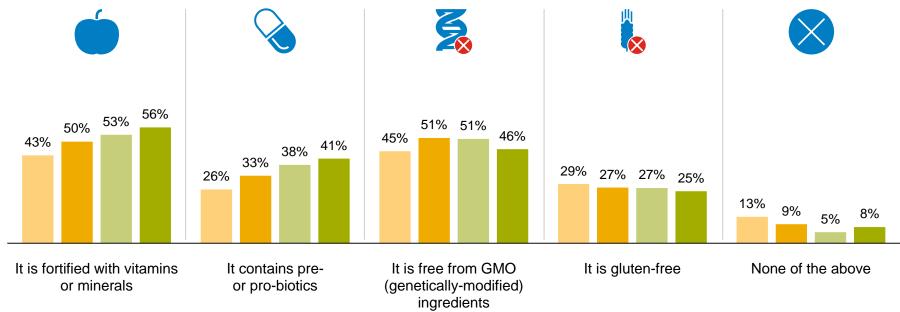


Medium high income High incom

Decision factors on what to eat or drink Average across Mexico among income quartiles (2/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners



Medium low income Medium high income High incom

Country results – Asia-Pacific

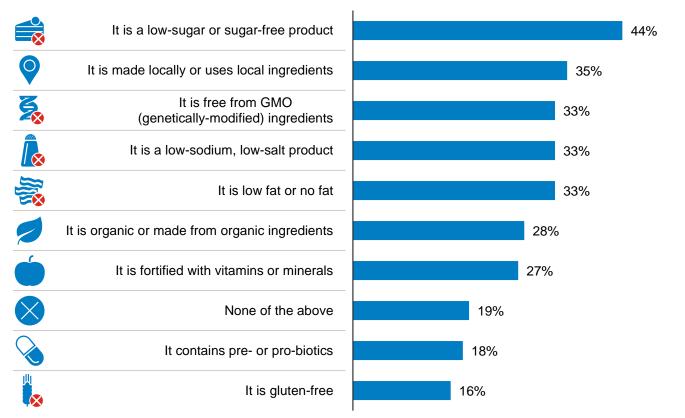
Australia



Decision factors on what to eat or drink Average across Australia









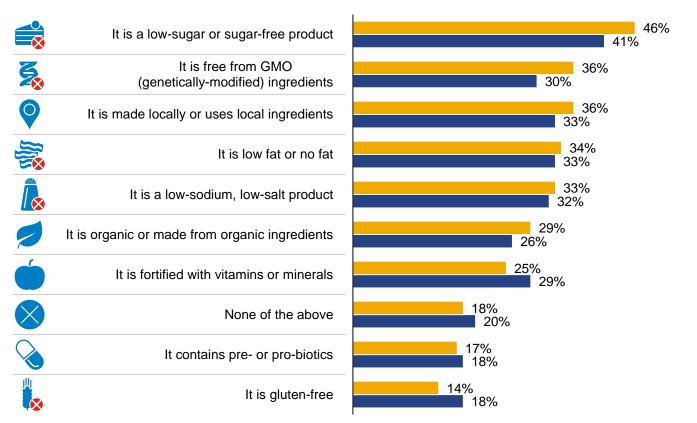
111

Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded

Decision factors on what to eat or drink Average across Australia among men and women









112

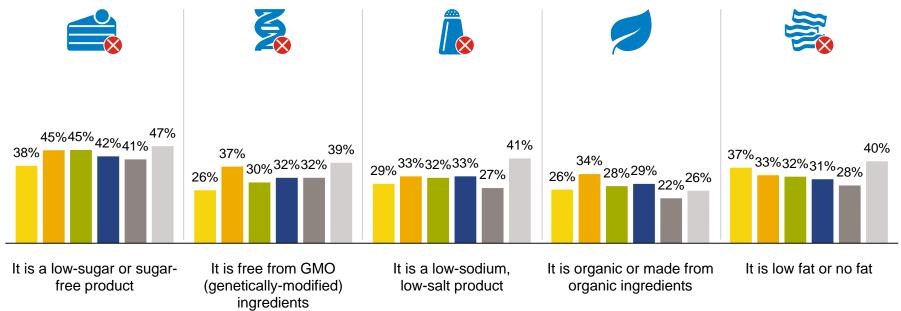
Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded

© GfK 2017 | Decision factors on what to eat or drink

Decision factors on what to eat or drink Average across Australia among age-groups (1/2)









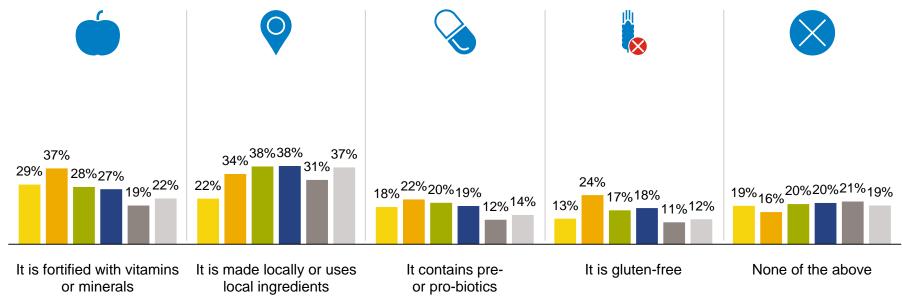




Decision factors on what to eat or drink Average across Australia among age-groups (2/2)











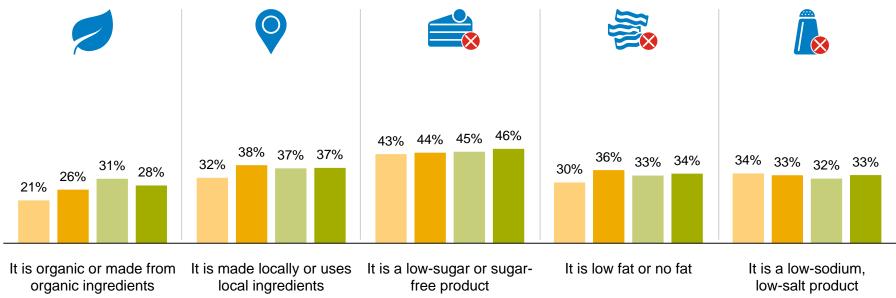


50 - 59 years

Decision factors on what to eat or drink Average across Australia among income quartiles (1/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners





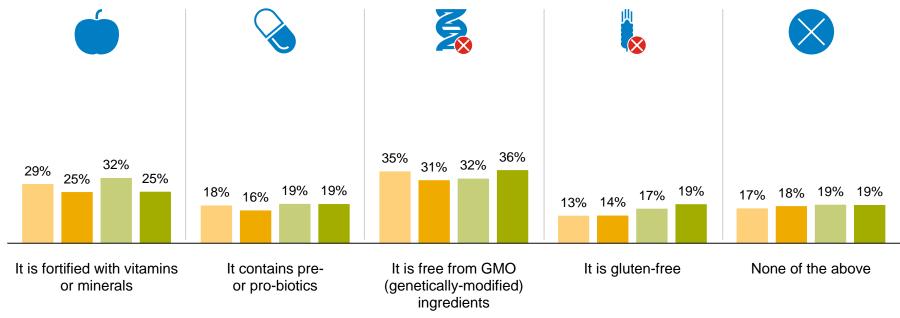
Medium high income



Decision factors on what to eat or drink Average across Australia among income quartiles (2/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners







High incom

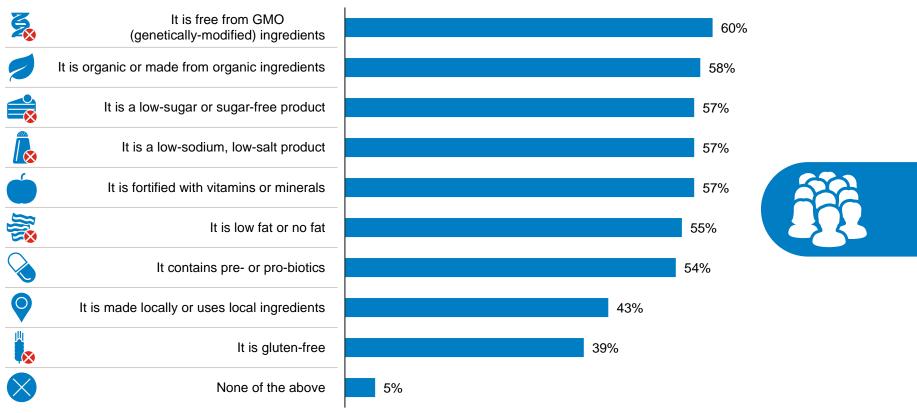
China



Decision factors on what to eat or drink Average across China







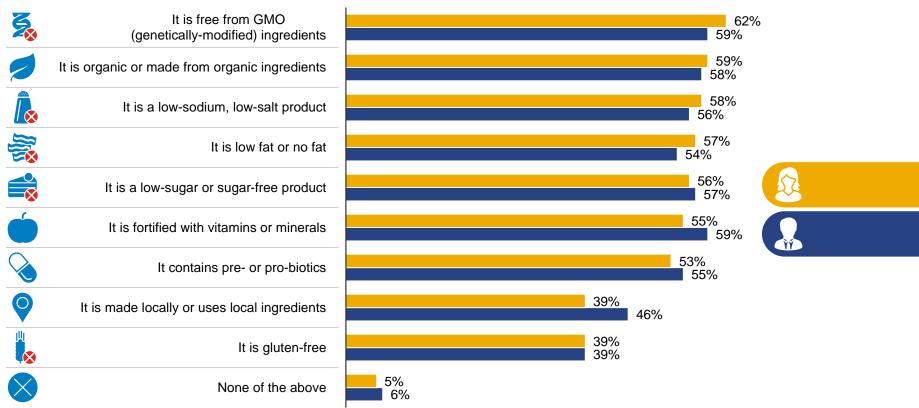
Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded © GfK 2017 | Decision factors on what to eat or drink

Decision factors on what to eat or drink Average across China among men and women





119



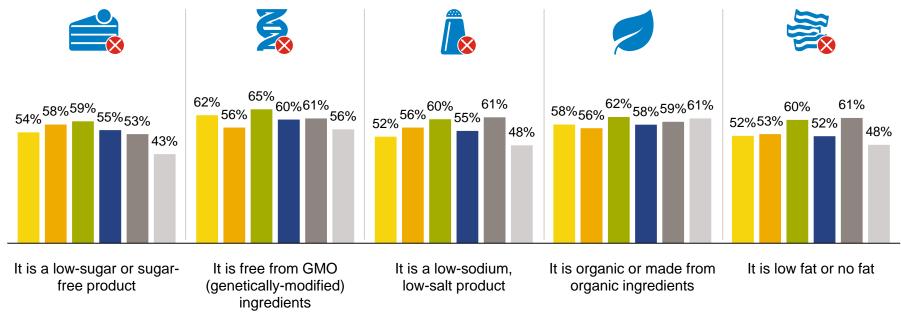
Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries - multiple answers possible - Top 2 boxes "very important" and "extremely important" - rounded

© GfK 2017 | Decision factors on what to eat or drink

Decision factors on what to eat or drink Average across China among age-groups (1/2)









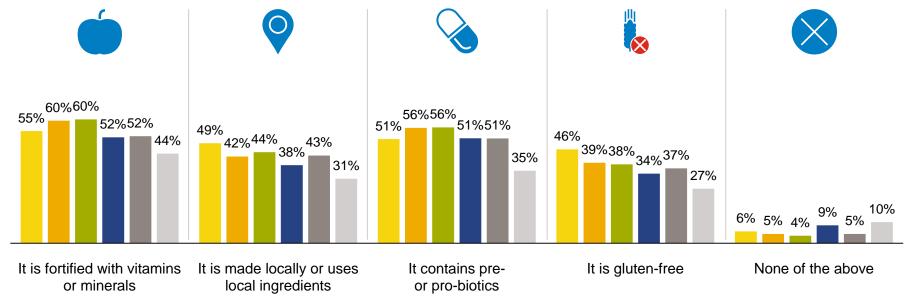




Decision factors on what to eat or drink Average across China among age-groups (2/2)











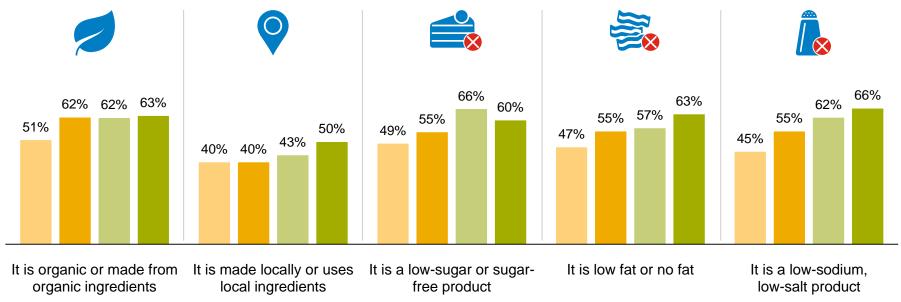




Decision factors on what to eat or drink Average across China among income quartiles (1/2)



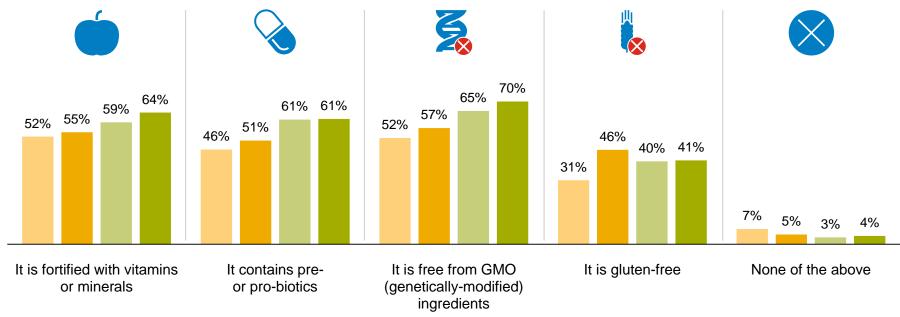




Decision factors on what to eat or drink Average across China among income quartiles (2/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners









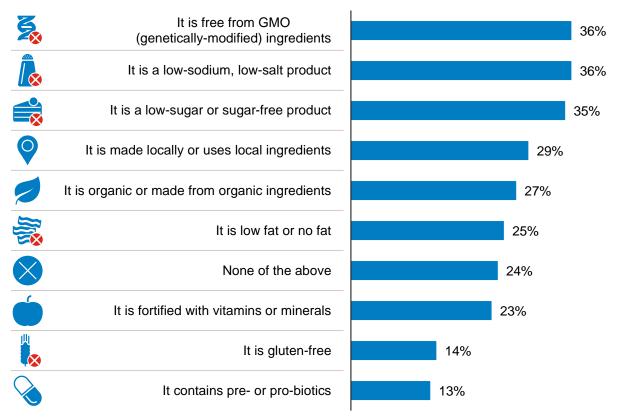
Japan



Decision factors on what to eat or drink Average across Japan









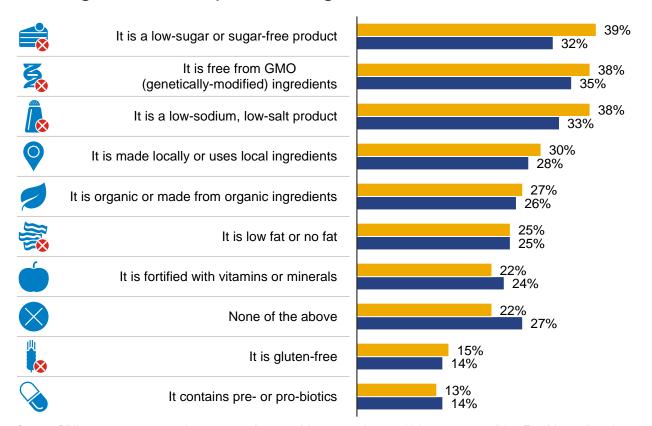
125

Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded

Decision factors on what to eat or drink Average across Japan among men and women









126

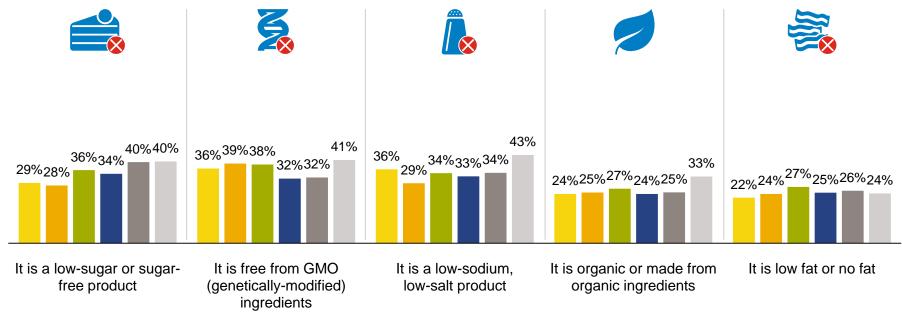
Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries - multiple answers possible - Top 2 boxes "very important" and "extremely important" - rounded

© GfK 2017 | Decision factors on what to eat or drink

Decision factors on what to eat or drink Average across Japan among age-groups (1/2)



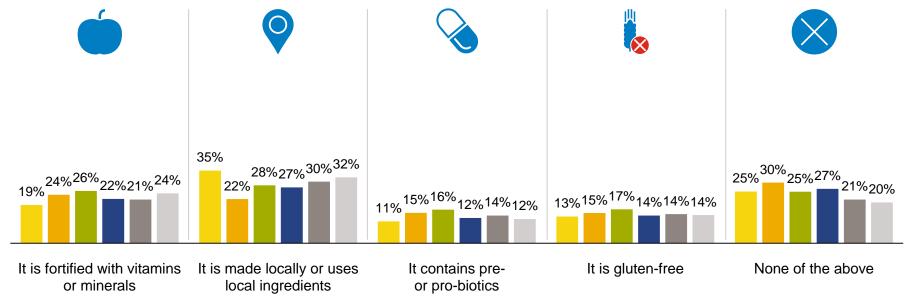




Decision factors on what to eat or drink Average across Japan among age-groups (2/2)











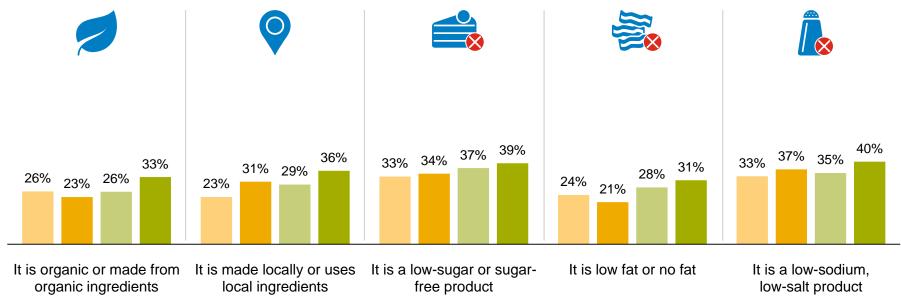


50 - 59 years

Decision factors on what to eat or drink Average across Japan among income quartiles (1/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners





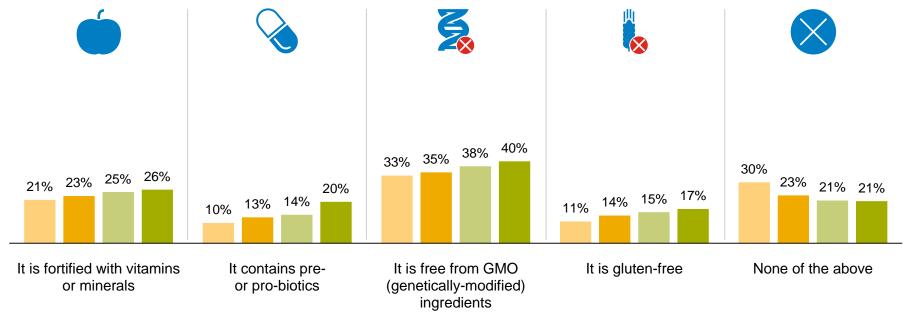




Decision factors on what to eat or drink Average across Japan among income quartiles (2/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners

Low income

Medium low income Medium high income High incom

130

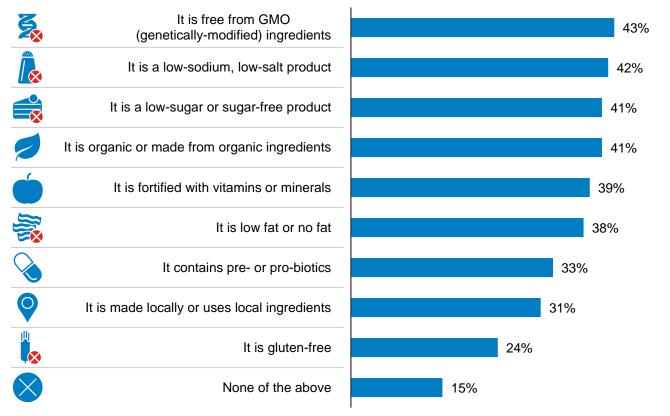
South Korea



Decision factors on what to eat or drink Average across South Korea







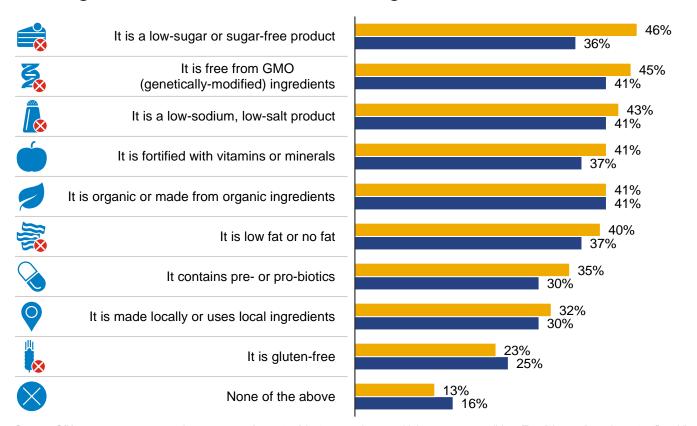


Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded © GfK 2017 | Decision factors on what to eat or drink

Decision factors on what to eat or drink Average across South Korea among men and women









133

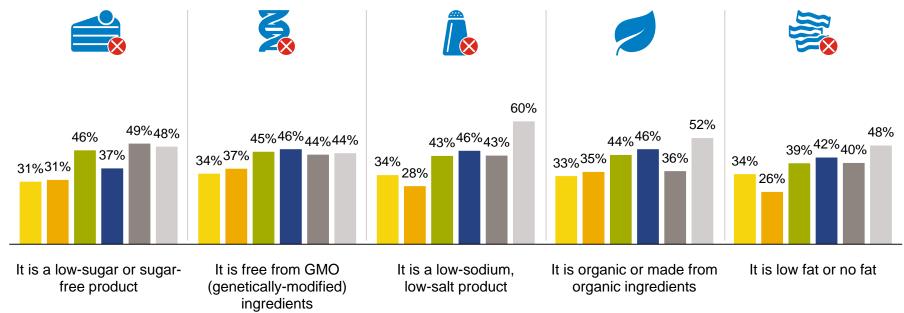
Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded

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Decision factors on what to eat or drink Average across South Korea among age-groups (1/2)









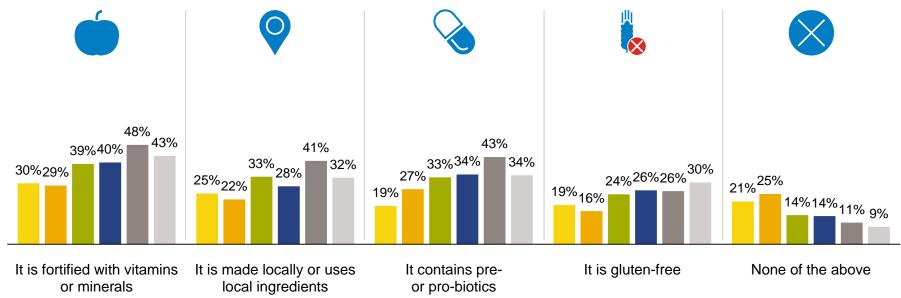


50 – 59 years

Decision factors on what to eat or drink Average across South Korea among age-groups (2/2)





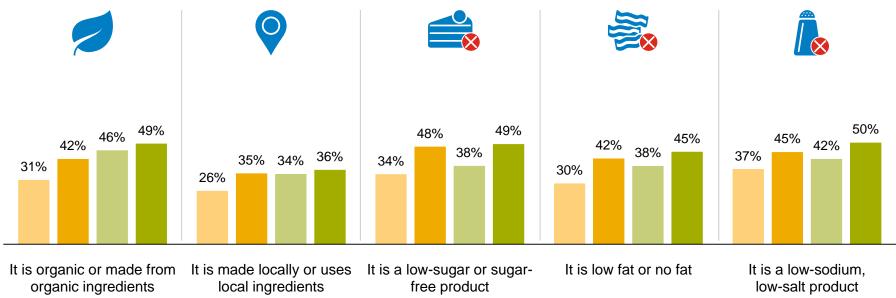




Decision factors on what to eat or drink Average across South Korea among income quartiles (1/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners





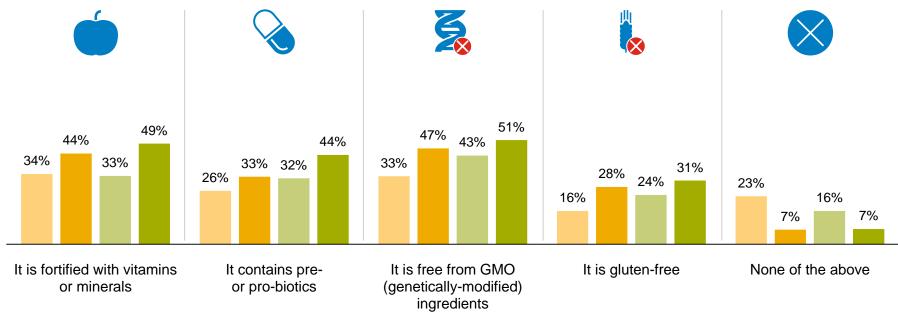
Medium high income



Decision factors on what to eat or drink Average across South Korea among income quartiles (2/2)







Source: GfK survey among 23,000 Internet users (ages 15+) in 17 countries – multiple answers possible – Top 2 boxes "very important" and "extremely important" – rounded Each income band represents a quarter of the total income within that market, e.g., high income = the top ca. 25% earners









For more information please contact press@gfk.com