

Supplier Evaluation & Risk Report Comparison

Acme Gears
Beta Bearings
Capital Washers, Inc.
Triple A Electric Company
TBD Flag Company

Prepared for Thomas Marren, ThomasNet February 28th, 2017

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This Evaluation & Risk Comparison Report combines data from THOMASNET.com and Dun & Bradstreet to deliver insight into the relative risk of suppliers currently in or being considered for your supply chain. The report contains a comparative matrix accompanied by supplier snapshots on up to 5 suppliers.

COMPARISON MATRIX

The comparison matrix presents the following key supplier data points/risk indicators in a side by side view:

SER Rating	Judgments	Annual Sales
Lawsuits	Liens	Sales Trend
Bankruptcy Indicators	UCC Filings	Net Worth

SUPPLIER SNAPSHOT

Supplier snapshots provide key business details which can include:

Locations	Year Founded	Phone Number
Description	Diversity/Ownership	Family Tree Indicator
Primary Company Type	Certifications	

NOTE: Not all data elements are available for all companies.

For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

COMPARISON MATRIX

Risk Indicators	Acme Gears	Beta Bearings	Capital Washers, Inc.	Triple A Electric Company	TBD Flag Company
SER Rating	7	5	4	5	1
Bankruptcy Indicator	No	No	No	No	No
Lawsuits	0	0	1	0	0
Judgments	0	0	0	0	0
Liens	0	0	0	0	0
UCC Filings	0	0	44	267	45
Family Tree	Available	Available	Available	Available	Available
Annual Sales	\$1 - 4.9 Mil	N/A	\$250 Mil. and over	\$250 Mil. and over	\$100 - 249.9 Mil
Sales Trend	N/A	N/A	N/A	N/A	N/A
Net Worth	N/A	N/A	N/A	N/A	N/A

SAMPLE

For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

Acme Gears

<http://www.acmegears.com>

000-000-0000

COMPANY INFORMATION

Address

000 Prospect St.

Description

Manufacturer of bearings, belts and belting, drives, gears, and pulleys. A wide variety of products are available.

City

Lakewood

State, Zip

NJ, 00001

Telephone

000-000-0000

COMPANY DETAILS

Year Founded

2000

Primary Company Type

Manufacturer

Diversity/Ownership(2)

Woman Owned, Woman Owned Small Business (WOSB)

Year Current Control

2000

Additional Activities

Distributor, Custom Manufacturer

Quality Certifications(2)

Woman Owned, Woman Owned Small Business (WOSB)

Number of Locations

N/A

Registrations (0)

N/A

For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

Acme Gears

<http://www.acmegears.com>

000-000-0000

SUPPLIER EVALUATION RATING (SER) &

Current Rating

This company's SER rating is 7

The D&B US Supplier Evaluation Risk Rating (SER Rating) predicts the likelihood that a supplier will cease business operations or become inactive over the next 12 month period based on the depth of predictive data attributes available on the business.

According to Dun & Bradstreet's supplier evaluation system, the likelihood that this supplier will go Out of Business (OOB) or experience severe financial stress in the **next 12 months is: 9.3%**

Supplier Evaluation Risk Commentary For This Company

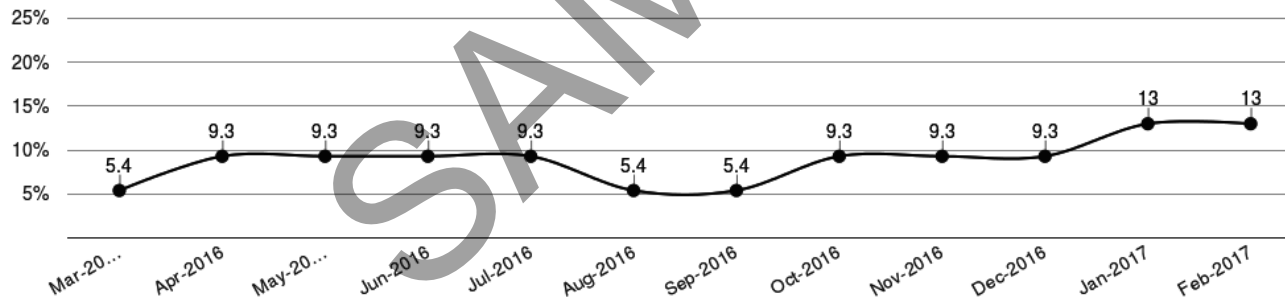
- Business belongs to an industry with above average risk of ceasing operations or becoming inactive
- Proportion of slow payment experiences to total number of payment experiences reported
- Limited business activity signals reported in the past 12 months
- Proportion of past due balances to total amount owing

7

SER

9.3%

Projected OOB Rate



For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

Acme Gears

<http://www.acmegears.com>

000-000-0000

OTHER RISK INDICATORS

Bankruptcy Indicator &
No

Liens &
0

Family Tree &
Yes

Sales Trend &
N/A

Lawsuits &
0

UCC Filings &
0

Annual Sales &
\$1 - 4.9 Mil

Net Worth &
N/A

Judgments &
0

SAMPLE

For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

Beta Bearing

<http://www.betabearing.com>

000-000-0000

COMPANY INFORMATION

Address

000 Brighton Ave.

City

Boston

State, Zip

MA, 02134

Telephone

000-000-0000

Description

Distributor of industrial mechanical products, component parts, and supplies. Types of bearings include ball, roller, super precision, linear motion, mounted pillow block, and cam follower bearings. Ball bearings include miniature precision, deep groove, felt seal, cartridge, angular contact, double row, insert, and thrust ball bearings. Roller bearings include cylindrical, spherical, tapered and needle roller bearings. Super precision bearings are available in ball and roller types. Industrial supplies include abrasives, adhesives, sealants, tapes, chemicals, fluids, lubricants, fasteners, hand tools, HVAC products, hydraulic tools, material handling products, measuring and leveling tools, MRO supplies, plumbing equipment, pneumatic tools, power tools, pumps, safety, and security supplies, storage products, and welding supplies. Services include bearing re-lubrication and modification, failure analysis and micro-poly solid-lube installation.

COMPANY DETAILS

Year Founded

N/A

Primary Company Type

Distributor

Diversity/Ownership(0)

N/A

Year Current Control

1966

Additional Activities

Manufacturer, Custom
Manufacturer

Quality Certifications(0)

N/A

Number of Locations

N/A

Registrations (0)

N/A

For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

Beta Bearing

<http://www.betabearing.com>

000-000-0000

SUPPLIER EVALUATION RATING (SER) &

Current Rating

This company's SER rating is 5

The D&B US Supplier Evaluation Risk Rating (SER Rating) predicts the likelihood that a supplier will cease business operations or become inactive over the next 12 month period based on the depth of predictive data attributes available on the business.

According to Dun & Bradstreet's supplier evaluation system, the likelihood that this supplier will go Out of Business (OOB) or experience severe financial stress in the **next 12 months is: 5.4%**

Supplier Evaluation Risk Commentary For This Company

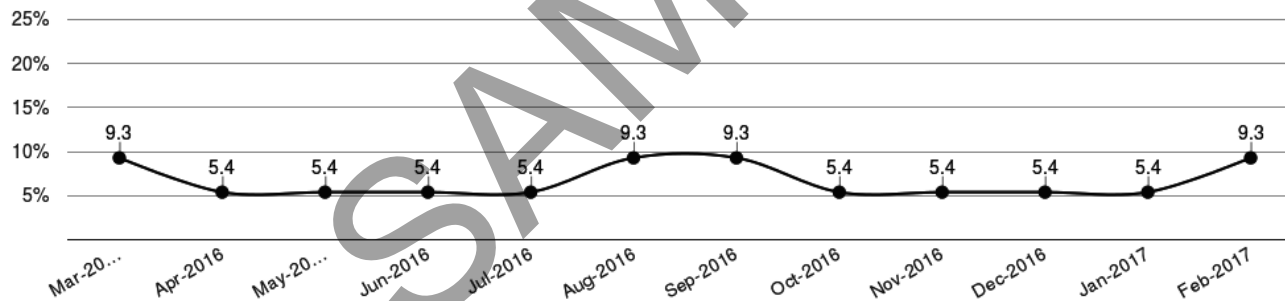
- Business belongs to an industry with above average risk of ceasing operations or becoming inactive
- Proportion of past due balances to total amount owing
- Proportion of slow payment experiences to total number of payment experiences reported

5

SER

5.4%

**Projected
OOB Rate**



For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

Beta Bearing

<http://www.betabearing.com>

000-000-0000

OTHER RISK INDICATORS

Bankruptcy Indicator &
No

Liens &
0

Family Tree &
Yes

Sales Trend &
N/A

Lawsuits &
0

UCC Filings &
0

Annual Sales &
N/A

Net Worth &
N/A

Judgments &
0

SAMPLE

For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

Capital Ball Bearings, Inc.

<http://www.capitalballbearings.com>

000-000-0000

COMPANY INFORMATION

Address

0000 Goss Rd.

City

Ann Arbor

State, Zip

MI, 00105

Telephone

000-000-0000

Description

Global supplier of bearings, linear motion & automotive components with domestic & overseas manufacturing capabilities. Product offerings include a full range of ball & roller bearings, mounted units, linear guides, ball screws, actuators, Cartesian robots, direct-drive motors & ball screw support bearings. Bearing types include deep groove, angular contact, self-aligning, thrust, cylindrical, spherical, tapered & needle. Also offering a full range of services including reconditioning, ball screw repair, product integration, application engineering & predictive & preventive reliability maintenance services.

COMPANY DETAILS

Year Founded

1956

Primary Company Type

Manufacturer

Diversity/Ownership(0)

N/A

Year Current Control

1997

Additional Activities

Service, Custom Manufacturer

Quality Certifications(5)

ISO 14001:2004, ISO 9000, ISO 9001:2008, ISO/TS 16949:2002, QS 9000

Number of Locations

9

Registrations (0)

N/A

For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

Capital Ball Bearings, Inc.

<http://www.capitalballbearings.com>

000-000-0000

SUPPLIER EVALUATION RATING (SER) &

Current Rating

This company's SER rating is 4

The D&B US Supplier Evaluation Risk Rating (SER Rating) predicts the likelihood that a supplier will cease business operations or become inactive over the next 12 month period based on the depth of predictive data attributes available on the business.

According to Dun & Bradstreet's supplier evaluation system, the likelihood that this supplier will go Out of Business (OOB) or experience severe financial stress in the **next 12 months is: 3.7%**

Supplier Evaluation Risk Commentary For This Company

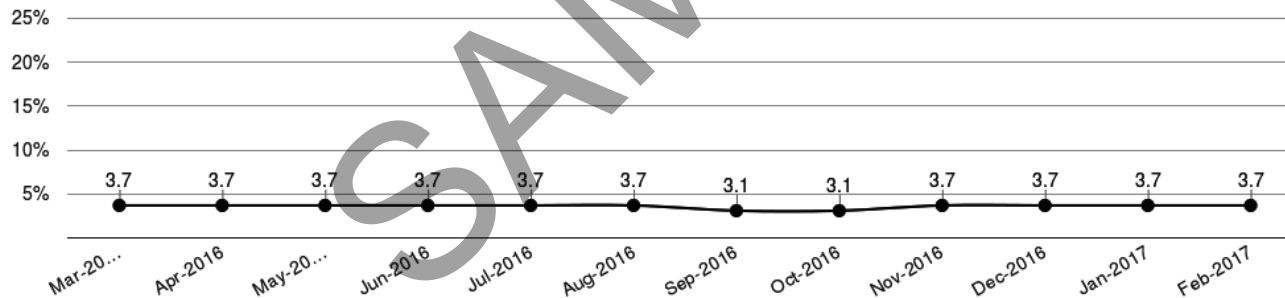
- Proportion of past due balances to total amount owing
- Business belongs to an industry with above average risk of ceasing operations or becoming inactive
- Proportion of slow payment experiences to total number of payment experiences reported
- Limited time under present management control

4

SER

3.7%

**Projected
OOB Rate**



For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

Capital Ball Bearings, Inc.

<http://www.capitalballbearings.com>

000-000-0000

OTHER RISK INDICATORS

Bankruptcy Indicator &
No

Liens &
0

Family Tree &
Yes

Sales Trend &
N/A

Lawsuits &
1

UCC Filings &
44

Annual Sales &
\$250 Mil. and over

Net Worth &
N/A

Judgments &
0

SAMPLE

For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

Triple A Electric Company

<http://www.tripleAelectric.com>

000-000-0000

COMPANY INFORMATION

Address

000 R.S. Boreham, Jr. St.
P.O. Box0000

City

Fort Smith

State, Zip

AR, 00000

Telephone

000-000-0000

Description

Custom manufacturer and marketer of industrial electric motors, drives & mechanical power transmission products, including AC, DC, gear, synchronous, variable speed and permanent magnet motors; helical gear, screw conveyor drive, right angle worm speed, motorized shaft mount gear, and planetary gear reducers; mounted ball, tapered roller, spherical roller, sleeve, and sleeve hydrodynamic bearings; take-up frames, couplings, clutches and brakes, mechanical soft starts, bushings, sprockets, pulley assemblies, synchronous drives, sheaves, grinders, buffers, and polishing lathes. RoHS-WEEE, CE & NEMA approved. UL & cUL listed.

COMPANY DETAILS

Year Founded

1950

Primary Company Type

Manufacturer

Diversity/Ownership(0)

N/A

Year Current Control

2011

Additional Activities

Custom Manufacturer

Quality Certifications(3)

ISO 9000:2001, ISO 9001, ISO 9001:2008

Number of Locations

17

Registrations (1)

RoHS Compliant

For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

Triple A Electric Company

<http://www.tripleAelectric.com>

000-000-0000

SUPPLIER EVALUATION RATING (SER) &

Current Rating

This company's SER rating is 5

The D&B US Supplier Evaluation Risk Rating (SER Rating) predicts the likelihood that a supplier will cease business operations or become inactive over the next 12 month period based on the depth of predictive data attributes available on the business.

According to Dun & Bradstreet's supplier evaluation system, the likelihood that this supplier will go Out of Business (OOB) or experience severe financial stress in the **next 12 months is: 5.4%**

Supplier Evaluation Risk Commentary For This Company

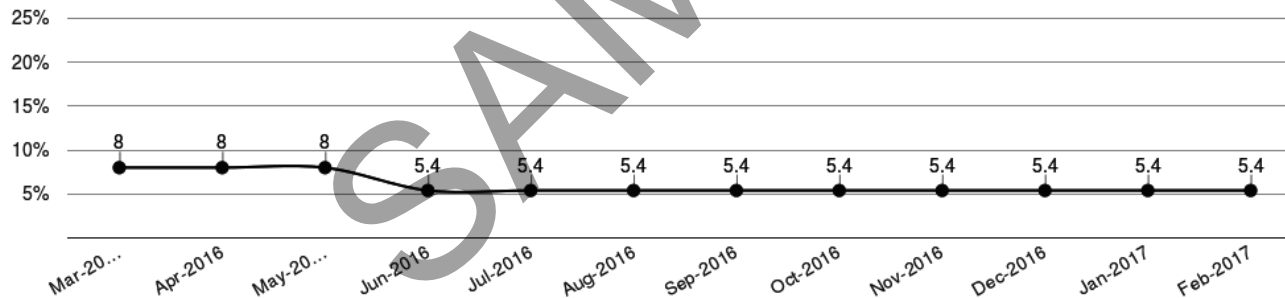
- Proportion of past due balances to total amount owing
- Business belongs to an industry with above average risk of ceasing operations or becoming inactive
- Limited time under present management control
- Proportion of slow payment experiences to total number of payment experiences reported

5

SER

5.4%

**Projected
OOB Rate**



For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

Triple A Electric Company

<http://www.tripleAelectric.com>

000-000-0000

OTHER RISK INDICATORS

Bankruptcy Indicator &
No

Liens &
0

Family Tree &
Yes

Sales Trend &
N/A

Lawsuits &
0

UCC Filings &
267

Annual Sales &
\$250 Mil. and over

Net Worth &
N/A

Judgments &
0

SAMPLE

For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

TBD Rubber

<http://www.tbdrubber.com>

000-000-0000

COMPANY INFORMATION

Address

0000 W. 55th St.

City

Merriam

State, Zip

KS, 00203

Telephone

000-000-0000

Description

Stocking distributor of bearings, electrical & safety supplies, power transmission, hydraulic & pneumatic fluid power, material handling products, power, hand & cutting tools & rubber conveyor belting & hoses. Products include motors, motor controls, sensors, switches, drives, clutches, brakes, V-belts, pulleys, sheaves, chains & chain attachments, sprockets, couplings, collars, gears, gear reducers, lubricants, actuators, pumps, clamps, compressors, end effectors, dampers, filters, mufflers, regulators, transducers, manifolds, tubing, lubricators, valves, chain falls, heat exchangers, accumulators, conveyors, hoists, end of arm tooling, abrasives, wrenches, rammers, chisels, punches, sanders & screwdrivers. Capabilities include engineering, maintenance, supply chain management, industrial training, video production & internet marketing. JIT & Kan Ban management.

COMPANY DETAILS

Year Founded

1960

Primary Company Type

Distributor

Diversity/Ownership(0)

N/A

Year Current Control

1962

Additional Activities

Service, Custom Manufacturer

Quality Certifications(0)

N/A

Number of Locations

36

Registrations (1)

GSA Approved

For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

TBD Rubber

<http://www.tbdrubber.com>

000-000-0000

SUPPLIER EVALUATION RATING (SER) &

Current Rating

This company's SER rating is 1

The D&B US Supplier Evaluation Risk Rating (SER Rating) predicts the likelihood that a supplier will cease business operations or become inactive over the next 12 month period based on the depth of predictive data attributes available on the business.

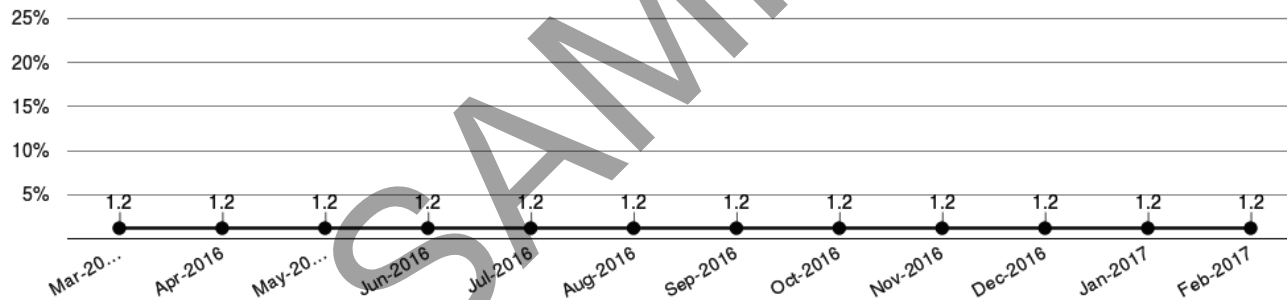
According to Dun & Bradstreet's supplier evaluation system, the likelihood that this supplier will go Out of Business (OOB) or experience severe financial stress in the **next 12 months is: 1.2%**

Supplier Evaluation Risk Commentary For This Company

- Business belongs to an industry with above average risk of ceasing operations or becoming inactive
- Proportion of slow payment experiences to total number of payment experiences reported

1
SER

1.2%
Projected
OOB Rate



For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

TBD Rubber

<http://www.tbdrubber.com>

000-000-0000

OTHER RISK INDICATORS

Bankruptcy Indicator &
No

Liens &
0

Family Tree &
Yes

Sales Trend &
N/A

Lawsuits &
0

UCC Filings &
45

Annual Sales &
\$100 - 249.9 Mil

Net Worth &
N/A

Judgments &
0

SAMPLE

For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

Glossary

Annual Sales

Sales information provides a snapshot of a company's financial size in terms of sales/revenue volume. "Projected" indicates an estimated sales volume provided by management; "F" means figures were taken from an income statement.

Bankruptcy

A proceeding under the U.S. Bankruptcy Code, in which either a debtor files a bankruptcy petition and voluntarily seeks protection from creditors, or creditors file a bankruptcy petition against a debtor to force the debtor to pay debts owed to them.

D&B D-U-N-S Number

A non-indicative, nine-digit number assigned to each business location in the D&B database having a unique, separate, and distinct operation, and is maintained solely by D&B. The D&B D-U-N-S Number is used by industries and organizations around the world as a global standard for business identification and tracking.

Diversity Ownership

Ownership and Diversity certifications relate to socioeconomic factors such as the demographics of an organization's ownership. Companies having these types of certifications may be given preference over large non-diverse organizations when it comes to bidding on government contracts. Some examples of ownership certifications include woman-owned and veteran owned.

Employee Size

The total number of employees at the company.

Family Tree

As companies today rapidly grow and change, it's more important than ever to understand how an organization is structured. Dun & Bradstreet's Family Tree allows you to more easily view and assess risk across different parts of an organization by showing the linkage relationship between different companies within a corporate family.

Linkage is reflected in Dun & Bradstreet's database when one business entity has financial or legal responsibility for and control over another, creating a Headquarters/Branch or Parent/Subsidiary relationship. Linkage is updated monthly and reflects mergers, acquisitions, openings, and closings.

For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

Glossary

GSA Approved

GSA Approval is a status used to describe organizations that have been approved to sell to the United States Government through the U.S. General Services Administration (GSA). The GSA is the purchasing department of the U.S. Government and lists contracts or schedules that potential vendors can bid on to get government business. GSA approval is a non-industry specific status for organizations that manufacture products or provide services that the U.S. Government uses. To become eligible to bid on a GSA schedule, organizations must complete a number of steps including but not limited to obtaining a DUNS number, registering in the government's SAM (System for Award Management) and providing previous customer contact information as a means for the GSA to perform a past performance evaluation.

ISO 14001:2004

ISO 14001:2004 is a company level certification based on a standard developed by the International Organization for Standardization (ISO) titled "Environmental Management Systems-Requirements with Guidance for Use". This standard updates the ISO 14001:1996 version with notable changes including requirements for documentation and continual improvement of the EMS, documenting a scope, compliance with all applicable legal and other requirements that affect the management of environmental aspects and implementation has been added to many of the clauses where the prior installment of this standard only required the creation of a procedure. ISO 14001:2004 certification is intended for any organization whose processes impact the environment. The standard lists requirements related to environmental policy, establishment of relevant legal and regulatory requirements and checking and corrective action. Certifications are issued by third party certifying bodies. Annual or regularly scheduled audits will be conducted to evaluate the organization for continued compliance to the standard.

ISO 9000

ISO 9000 refers to the family of standards including ISO 9000, ISO 9001, ISO 9004 and ISO 19011. The only standard in this group that is used to evaluate and certify an organization is the ISO 9001 standard; when a company refers to itself as ISO 9000 certified, generally this is referring to the ISO 9001 standard but not specifying which revision. ISO 9001:2008 is the current revision of the ISO 9001 standard, the prior version was ISO 9001:2000. ISO 9000 explains key points of the ISO 9001 standard and includes some definitions. ISO 9004 is a standard that gives guidance on continuing an organization's success in their quality management system. ISO 19011 gives guidelines on auditing procedures. The ISO 9000 family is a group of non-industry specific standards. Third party certifying bodies will issue certifications to the current version of ISO 9001. Annual or regularly scheduled audits will be conducted to confirm continued compliance with the standard.

ISO 9001

ISO 9001 is an umbrella term that refers to a standard developed and published by the International Organization for Standardization (ISO). The current version of this standard is ISO 9001:2008; generally organizations referring to themselves as being ISO 9001 certified are referring to this current version of the standard. ISO 9001 is a non-industry specific certification. Certifications are issued by third party certifying bodies and will be issued to the current version of the standard.

For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

Glossary

ISO 9001:2008

ISO 9001:2008 is a company level certification based on the standard published by the International Organization for Standardization titled "Quality management systems-Requirements". This standard revises ISO 9001:2000; the revision does not include any new requirements, changes were made to further clarify the existing requirements. Any certifications issued to ISO 9001:2000 will no longer be valid twenty four months after the publication of ISO 9001:2008. ISO 9001:2008 is a non-industry specific certification and is intended for any organization that wants to implement and maintain a quality management system. Certifications are issued by third party certifying bodies. Annual or regularly scheduled audits will be conducted to evaluate the organization for continued compliance to the standard.

ISO/TS 16949:2002

ISO/TS 16949:2002 is a company level certification based on the standard published by the International Organization for Standardization (ISO), titled "Quality management systems-Particular requirements for the application of ISO 9001:2000 for automotive production and relevant service part organizations". The standard was developed by members of the International Automotive Task Force (IATF), a group of automotive manufacturers and trade associations. This standard is sometimes referred to as ISO/TS 16949 second edition; it has now been revised by ISO/TS 16949:2009. This standard defines the quality system requirements for the design and development, production and installation and service of automotive-related products. This certification is applicable to locations of an organization where customer-specified parts, for production and/or service, are manufactured. Support locations such as design centers and corporate headquarters may be part of the site audit but cannot be certified to this standard on their own. Organizations wishing to become certified to this specification must be on an automotive customer's potential supplier list before beginning the certification process. Certification is issued by third party certifying bodies that have been contracted by the IATF; a list of these certifying bodies is available on the IATF site.

Judgment

The final resolution of a suit; the official court decision regarding the parties' rights and obligations, including whether the plaintiff is entitled to relief defined in the suit.

Lien

A claim or encumbrance which one party holds against the property of another party until a debt or obligation is satisfied.

NAICS

The North American Industry Classification System (NAICS) is used by businesses and governments to classify and measure economic activity in the United States, Canada, and Mexico. NAICS is 6-digit code system that is currently the standard used by federal statistical agencies in classifying business establishments. NAICS organizes establishments into industries according to the similarity in the processes used to produce goods or services NAICS codes array the economy into 20 sectors, which are separated into 99 3-digit subsectors, which are divided into 312 4-digit industry groups, which are further subdivided into 713 5-digit industries, and finally disaggregated into 1066 6-digit U.S. industries.

For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

Glossary

Net Worth

The net worth of a business. "E" indicates figures are estimates provided by the owners, partners or officers of the company; "F" means figures were taken from a financial statement. This element offers another view of the company's financial size.

PAYDEX

The PAYDEX is a unique, dollar weighted indicator of a business' payment performance based on the total number of payment experiences in D&B's file. The D&B PAYDEX ranges from 1 to 100, with higher scores indicating better payment performance.

Payment experiences are gathered by D&B from suppliers and vendors this firm does business with. Each experience reflects a different supplier and reflects how bills are met within relation to the terms granted.

Parent

A parent is a corporation that owns more than 50 percent of another corporation. The parent company may also be a subsidiary of another corporation. If the parent also has branches/divisions, then it is also a headquarters. Parents can have both direct and indirect subsidiaries, indirect subsidiaries being those that have another company in between the subsidiary and the parent.

Primary Company Type

The primary business activity of a supplier. A supplier may engage in other business activities, these will be listed as "additional activities"

Primary SIC

Represents a company's activity with the largest percentage of sales revenue.

QS 9000

QS 9000 is a company level certification based on quality system requirements related specifically to the automotive industry. These standards were developed by the larger automotive companies including Ford, General Motors and DaimlerChrysler. This standard is obsolete and has been replaced by either ISO/TS 16949 or ISO 9001. This certification was for organizations in the automotive supply chain. Organizations that wanted to become certified to the current version of QS9000 would need to complete an application, undergo a document review and certification audit. Once the certification was received, annual or regularly scheduled audits would be conducted to verify continued compliance to the standard.

For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

Glossary

Quality Certifications

Quality standards are usually documents written by developing bodies such as the International Organization for Standardization (ISO) or trade organizations such as the Society of Automotive Engineers (SAE). Quality standards are used to compare an organization to what the authorities say are best practices for a quality management system. Quality standards can either be written in terms general enough to be used across any industry or written with requirements for a specific industry. Industry specific quality standards may be written with the help of experts in that industry.

RoHS Compliant

RoHS is a product level compliance based on the European Union's Directive 2002/95/EC, the Restriction of the Use of certain Hazardous Substances in Electrical and Electronic Equipment (RoHS). Products compliant with this directive do not exceed the allowable amounts of the following restricted materials: lead, mercury, cadmium, hexavalent chromium, polybrominated biphenyls (PBB) and polybrominated diphenyl ethers (PBDE), with some limited exemptions. This directive applies to manufacturers, authorized representatives, importers and distributors of products including large household appliances (refrigerators, etc.), small household appliances (vacuum cleaners, etc.), computing & communications equipment, consumer electronics, lighting, power tools, toys and sports equipment (videogames, electric trains, etc.) and automatic dispensers (vending machines, ATM machines, etc.). Organizations often prove RoHS compliance with a letter of compliance issued by an employee of the company. There are third party testing services available that will test an organization's products for levels of the restricted materials.

SIC Code

Standard Industrial Classification (SIC) codes are four-digit numerical codes assigned by the U.S. government to business establishments to identify the primary business of the establishment. The classification was developed to facilitate the collection, presentation and analysis of data; and to promote uniformity and comparability in the presentation of statistical data collected by various agencies of the federal government, state agencies and private organizations. The classification covers all economic activities.

The SIC system arrays the economy into 11 divisions, that are divided into 83 2-digit major groups, that are further subdivided into 416 3-digit industry groups, and finally disaggregated into 1,005 4-digit industries.

Sales Trend

A Sales Trend is based upon additional data extracted from Dun & Bradstreet's credit and financial statement databases. Sales data is captured on the percentage of growth or decline in a company's annual sales and employment over three and five year periods. This data is compared to the company's reported financial data to determine trend against the industry.

Subsidiary

A subsidiary is a corporation that is more than 50 percent owned by another corporation and will have a different legal business name from its parent company. A subsidiary must be either a single location, a headquarters, or a parent. A subsidiary may have branches and/or subsidiaries of its own.

For more detailed information [Government Risk Indicators, Officials, Complete Family Tree, etc.] on the suppliers contained herein, please go to their profiles on www.THOMASNET.com to order a Single Supplier Evaluation & Risk Report.

Glossary

Suit

A proceeding filed by a plaintiff(s) against a defendant(s) in a court of law, in which the plaintiff(s) seeks monetary or non-monetary relief.

Supplier Evaluation Rating (SER)

The Supplier Evaluation Risk (SER) Rating, which predicts the likelihood that a company will obtain legal relief from creditors or cease operations without paying creditors in full over the next 12 months. The score goes from 0 - 10 with zero being the lowest (best) and ten being the highest (worst)

ThomasNet Classification

ThomasNet uses a proprietary product and service classification system to identify the suppliers in its database. This hierarchical taxonomy assigns a supplier to both a product or service family (e.g. valves) and specific product or service categories (e.g. ball valves). Suppliers are assigned to as many families/categories as is required to identify the product and services offered.

UCC (Uniform Commercial Code)

By properly filing a financing statement at the state and/or local jurisdiction, the security interest of the secured party is perfected. The document contains the names and addresses of the debtor and the secured party along with a description of the collateral (security interest). A financing statement is proof of a security interest in personal property whereas a deed, properly recorded at a County Recorder's Office, is proof of ownership for real property (land and buildings).

In the Dun & Bradstreet Business Information and Comprehensive Insight Plus Reports, the notation that FINANCING is secured means that a company's accounts receivables, inventory and/or other liquid assets have been pledged.

UCC Filing

A legal document creditors use to secure their rights to collateral specified in a secured financing agreement. This document, which the creditor files with the appropriate state authority (Secretary of State office), gives the creditor a legally recognized interest in the collateral until payment is received in full. It also provides legal title to these assets in the event a debtor suffers financial hardship and is unable to meet its promise to pay.

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Glossary

Woman Owned

Woman Owned is a company level diversity certification that can be issued at the national, state or local levels and requirements for certification will vary dependent on the level. The Small Business Association (SBA) implements and regulates a national woman owned certification program where organizations can either self certify or be third party certified by SBA approved certifiers. The federal government must award a certain percentage of its contracts to Woman Owned businesses. Some local governments have similar requirements; becoming certified as a woman owned business allows the organization to bid on these opportunities. Often, becoming certified also places the organization in a searchable database at the government's site, potentially increasing the organization's exposure. To be eligible for a woman owned certification, generally an organization must be at least 51% owned and controlled by a female U.S. citizen. There may be additional or lesser requirements dependent on whether the organization is being certified to the national or local level, for example some states do not require a woman-owned business to be a small business, where the federal SBA does. Certifications may be issued by third party organizations or through self certification. In both cases, an organization generally needs to complete an application and provide supporting documentation.

Woman Owned Small Business (WOSB)

Woman Owned Small Business (WOSB) is a company level diversity certification based on requirements defined by the Small Business Association (SBA). The purpose of the WOSB program is to ensure that woman owned small businesses have equal opportunity to federal contracting. Requirements for WOSB may differ from other Woman-Owned certifications such as WBE. The WOSB program limits certified organizations to specific NAICS codes whereas the WBE usually does not. Additionally, some WBE certified companies have no requirements on size whereas WOSB requires that the company meets the size standard as defined by the SBA. To be eligible for the SBA's WOSB program, a company must be at least 51% owned and controlled by a female U.S. citizen. There may be additional or lesser requirements dependent on whether the organization is being certified to the national or local level, for example some states do not require a woman-owned business to be a small business, where the federal SBA does. Certifications may be issued by third party organizations or through self certification. In both cases, an organization generally needs to complete an application and provide supporting documentation.

Year of Current Control

The year the present management took control. For example, if a business was started in 1980 but was sold to new owners in 1995, the Control Date will be 1995.

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Supplier Evaluation & Risk Reports are an offering of THOMASNET.com in partnership with Dun & Bradstreet. If you have questions about this report, please call (877) 846-6633 or email clientrelations@thomasnet.com.

To order reports on additional suppliers, please visit THOMASNET.com.



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