



The Hilb Group, LLC has acquired **WNC Health Insurance**

Transaction Highlights

- WNC is a leading group benefits and individual insurance Agency located in Asheville, North Carolina. The Agency has several niches, including healthcare. WNC Health is the exclusive operator of the Asheville Blue Cross/Blue Shield (BCBS) of North Carolina Store, which is one of only six Blue stores in the state of North Carolina. WNC began operating the store in 2013.
- The partnership between WNC Health and Hilb will expand Hilb's presence in the Carolina's region. Both parties anticipate several significant cross-sell and market expansion opportunities.
- The BCBS Store of Asheville, which will continue to be operated by WNC Health, will be Hilb's first BCBS retail location.

MarshBerry's Role

- MarshBerry served as the Financial Advisor to WNC Health Insurance.

Investment Bankers for Transaction

Brian Ambrosia, Vice President

- Brian.Ambrosia@MarshBerry.com
- 440.220.5430

Kara Szafraniec, Consultant

- Kara.Szafraniec@MarshBerry.com
- 440.220.4104

