



# DATACOR NEWSBREAKS

The "eChempax Product Features" Resource

## eCHEMPAX MOBILE

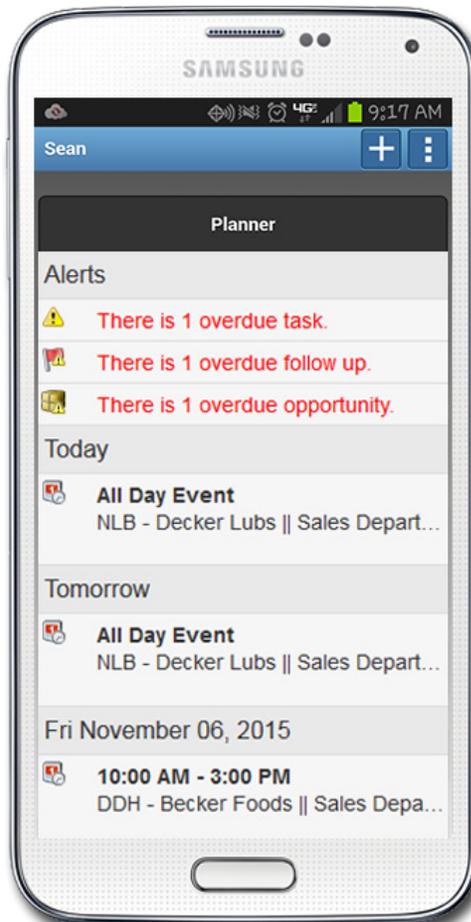
Staying in touch and connected with your customers and suppliers is critical to the success of your business. eChempax Mobile is the perfect tool to empower your team to be successful. You will have access to important business information such as orders, contacts, call reports, pricing and product information at your fingertips. Therefore, you can easily stay updated on what is happening to your business so you can better serve your customers.

### OVERVIEW

eChempax Mobile is a streamlined version of eChempax that is designed for the smaller screens on modern smart devices such as Androids and iPhones. It offers real-time access to customers, contacts, products, notes, sales history, orders, and more. Using the latest technology in mobile computing, the eChempax Mobile interface is user friendly and easily navigable. It is also integrated with your smartphone features such as phone calls and e-mails.

eChempax Mobile runs in a browser on your smart device using the eChempax Mobile URL. It is supported by a vast majority of modern smart phones.

*Note: eChempax Mobile requires an eChempax Traveler license.*



### UPCOMING TRADE SHOWS

Meet Datacor Representatives at upcoming industry trade shows.

#### February

2 - 4: InformEx 2016

#### March

20 - 22: 2016 AFPM - International  
Petrochemical Conference  
20 - 22: PPC Spring Meeting 2016

### SAVE THE DATE

interAXions  
CHEMPAX User Conference

May 11 - 13, 2016  
Wyndham Hamilton Park  
Hotel & Conference Center  
Florham Park, NJ

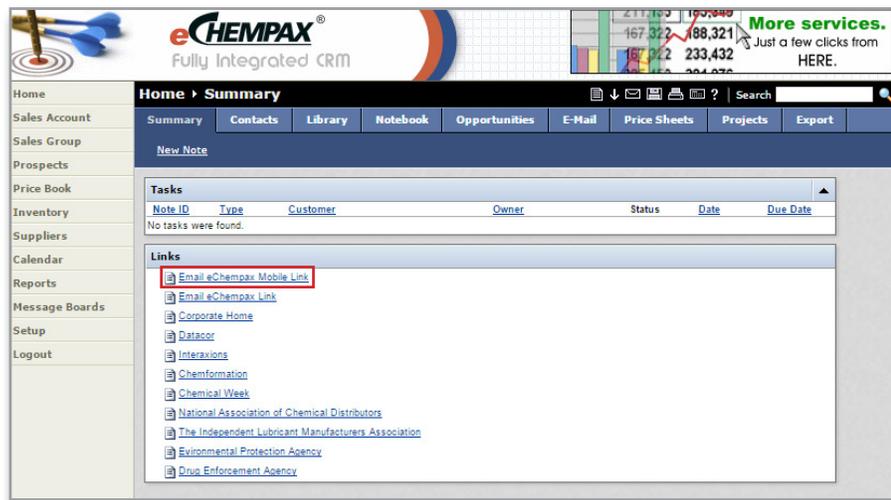
## ACCESSING eCHEMPAX MOBILE

To run eChempax Mobile, open the browser on the device and enter the following URL in the address bar:

[https://www.echempax.com/your\\_zone\\_name/dsp/pub/mLogin.dsp](https://www.echempax.com/your_zone_name/dsp/pub/mLogin.dsp)

Because entering such a long address on a small device can be difficult, eChempax includes an option to send the eChempax Mobile URL as a link to your e-mail:

1. Log on to eChempax.
2. Select the Home option on the Content Menu.
3. In the Links section, select the option to e-mail the eChempax Mobile Link. This will open the eChempax e-mail form with your e-mail address and mobile URL already specified.
4. Click the Send button at the bottom of the form to send the e-mail.
5. Open the e-mail on your smart device.
6. Click the eChempax Mobile link in the e-mail to open the eChempax Mobile login page.
7. Add a Bookmark for the login page and you will no longer need the e-mail to access eChempax Mobile.



## DEVICE COMPATIBILITY

eChempax Mobile is compatible with many mobile devices, but is most ideal for those with smaller screens like an iPhone or Android Phone.

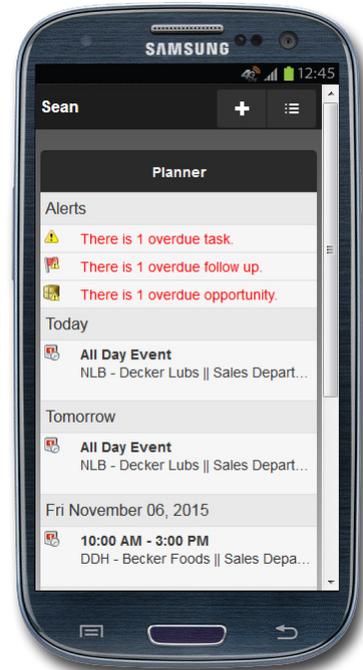
	eChempax	eChempax Mobile	eChempax Traveler
iPhone	X	<b>X</b>	
iPod Touch	X	<b>X</b>	
Android Phones	X	<b>X</b>	
Windows Phones	X	<b>X</b>	
Blackberry	X	<b>X</b>	
iPad	<b>X</b>	X	
Android Tablets	<b>X</b>	X	
MS Surface RT	<b>X</b>	X	
MS Surface Pro	<b>X</b>	X	<b>X</b>

## eCHEMPAX MOBILE FUNCTIONALITY

eChempax Mobile offers a variety of functions that enable your sales team to collaborate effectively and respond promptly and knowledgeably to sales opportunities and customer inquiries anytime, anywhere from their mobile device.

### PLANNER

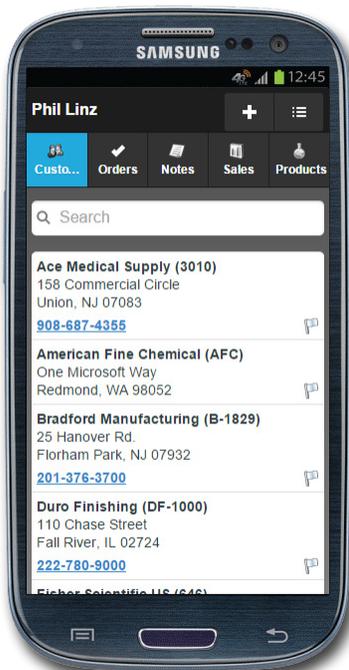
The Planner is the first screen users see when they login to eChempax Mobile. It highlights important information such as alerts for overdue items and any tasks, events, opportunities and follow-ups that are due soon.



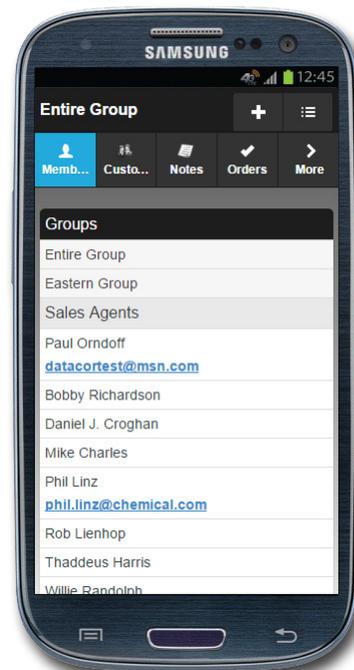
### SALES ACCOUNT / SALES GROUPS

eChempax Mobile provides your Sales agents access to key business information (ex. contacts, orders, notes, inventory, etc.) anytime, anywhere from their mobile devices. In addition, sales managers can better manage their teams by accessing information about each individual sales agent or as a whole group.

#### SALES ACCOUNT (SALES AGENT) VIEW



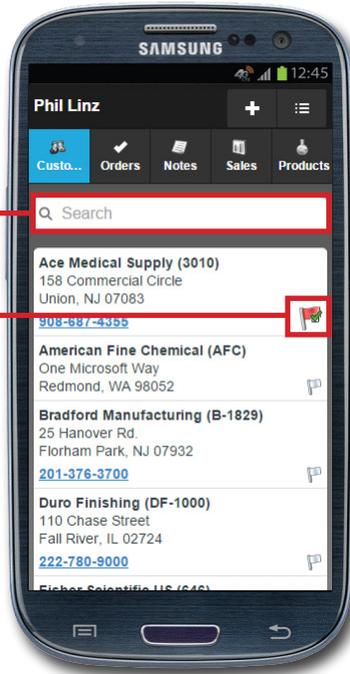
#### SALES GROUP (SALES MANAGER) VIEW



## CUSTOMERS

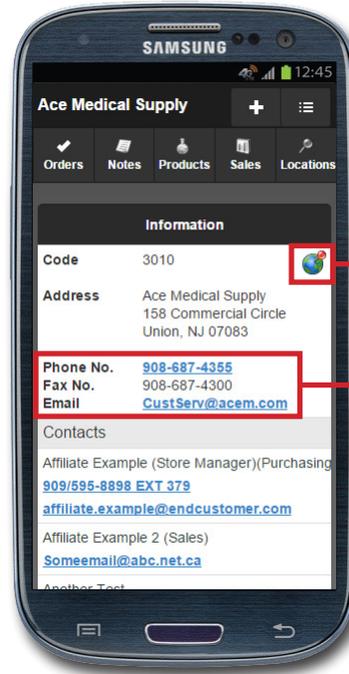
View a list of all of your customers and drill down to see further details including company information, a list of contacts, and A/R information.

Quickly narrow your search to find a specific customer.



Follow Ups serve as a reminder that some action is required (ex. a reminder to schedule a meeting).

Swiftly get directions to a specific location.

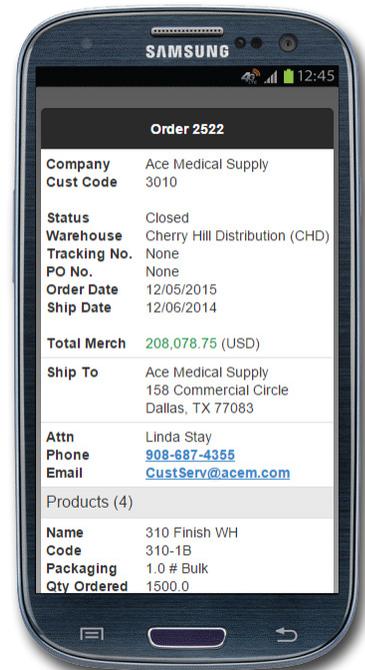
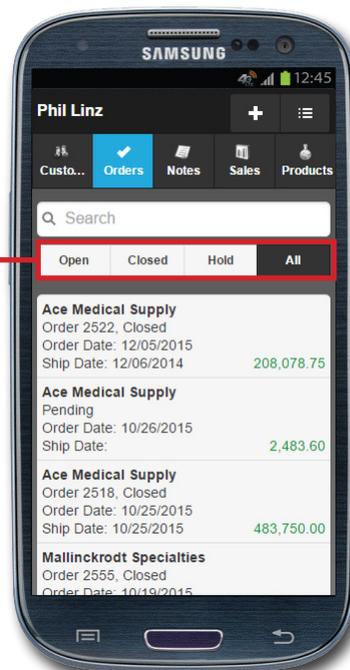


Easily call or email a contact by selecting the phone number or e-mail.

## ORDERS

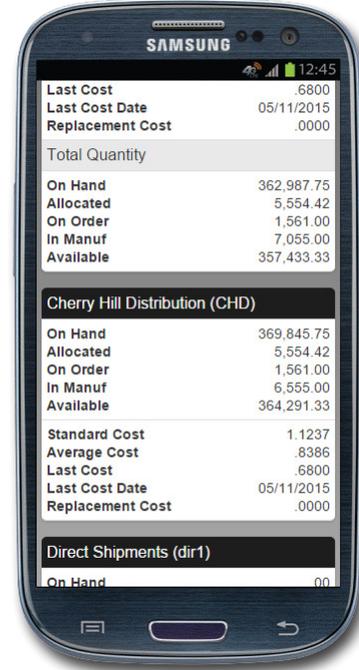
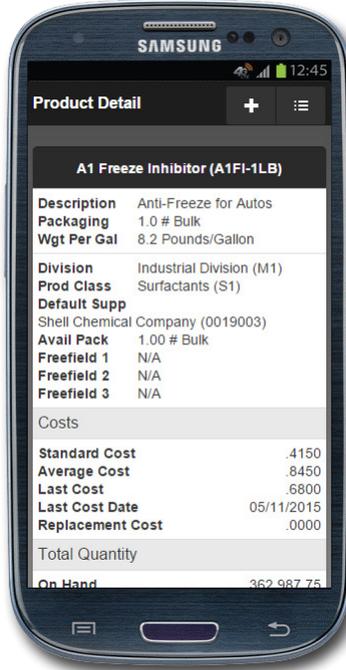
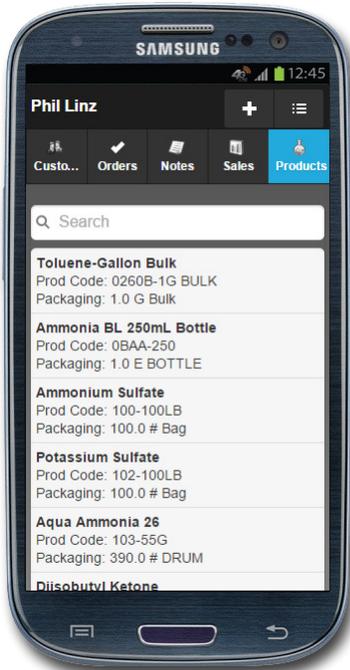
View a list of orders and drill down to see more information such as PO number, warehouse, ship date, products, prices, etc.

View all orders or only orders that are either open, closed, or on hold.



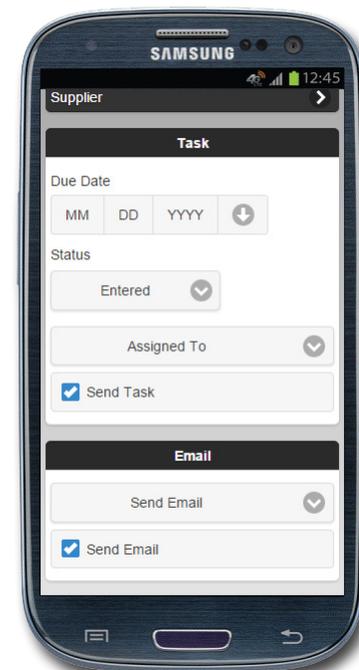
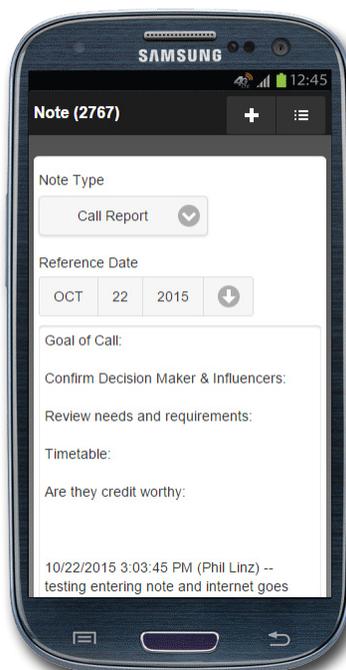
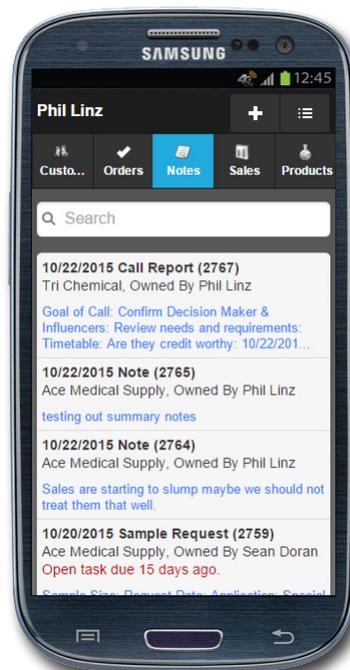
## PRODUCTS

View a list of products and drill down to see more information such as product description, packaging, pricing, inventory, etc.



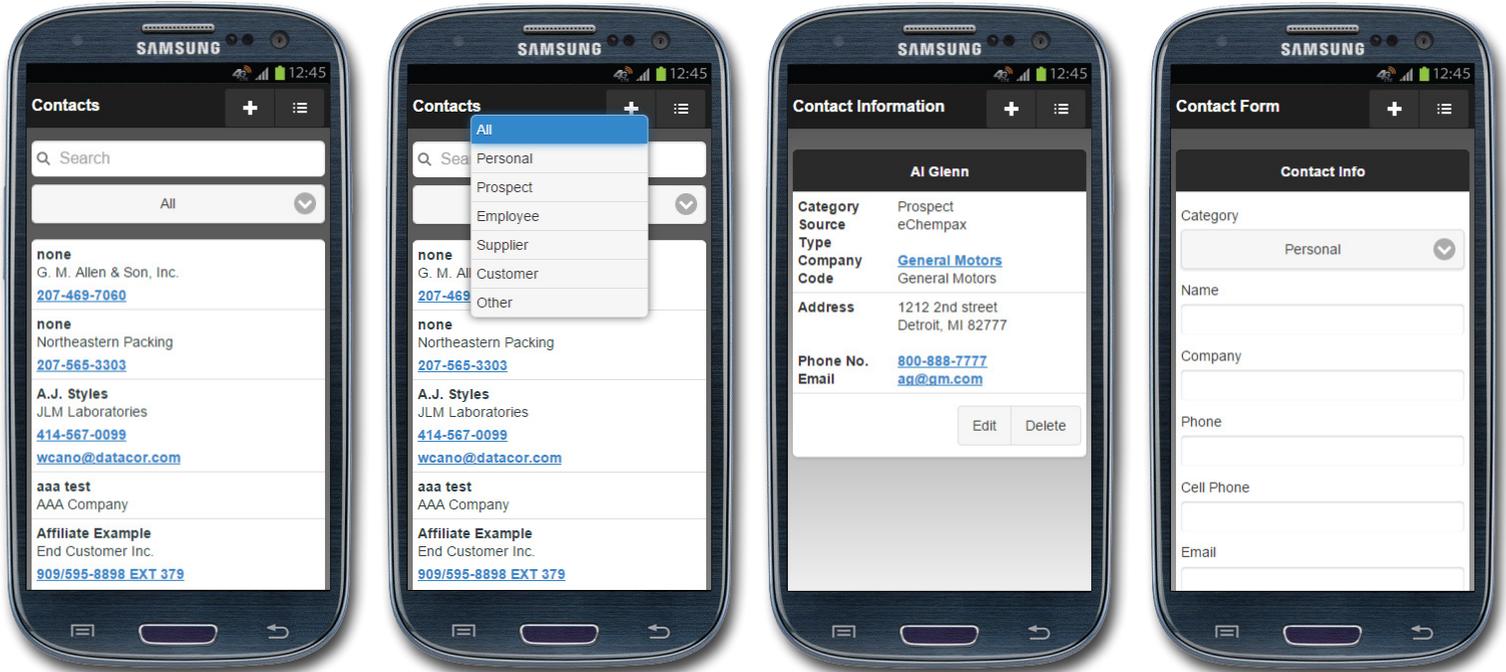
## NOTEBOOK / TASKS

Record any interaction with customers, prospects and suppliers for future reference. Additionally, create a task from a note to automate your business processes.



## CONTACTS

Easily search for a contact by name or company. Additionally, users can filter contacts by type (personal, prospect, employee, supplier, customer, or other). Select a contact for further contact details (category, source type, company information, email, and phone number). If a contact doesn't exist, users can simply fill out the contact form to create a new one.



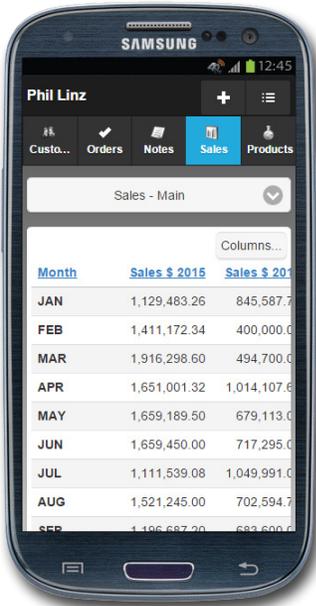
## OPPORTUNITIES

View a list of opportunities and drill down to see more information such as the current stage, percent probability, value, and profit.



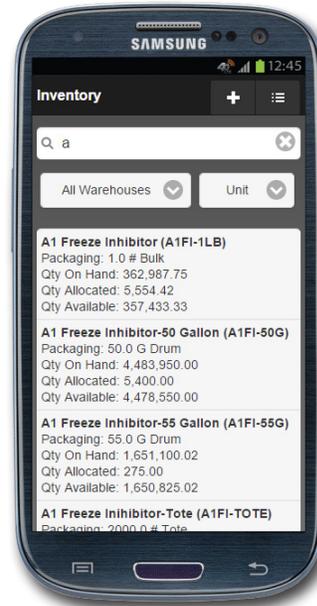
## SALES HISTORY

View the same sales history information from eChempax on your mobile device.



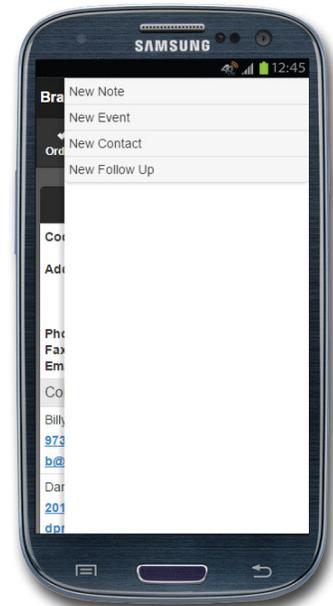
## INVENTORY

Better serve your customers by knowing exactly what products you have available at your various warehouses.



## NEW ITEMS (NOTES, FOLLOW UPS, CONTACTS, EVENTS)

Save time by instantly creating new notes, follow ups, contacts and events though eChempax Mobile.



## CONTACT US

Datacor, Inc.  
25 Hanover Road, Bldg. B, Ste. 300  
Florham Park, New Jersey 07932  
T: (973) 822-1551 | F: (973) 822-3976  
[marketing@datacor.com](mailto:marketing@datacor.com) | [www.datacor.com](http://www.datacor.com)

## ANY QUESTIONS?

If you have any questions regarding eChempax Mobile, please e-mail [echempax-support@datacor.com](mailto:echempax-support@datacor.com).

Follow Us:

