

A letter from your friend Jeremy...

Friends and Clients –

Hey, it's Jeremy! I figured I would write you a letter since we're all swamped with emails and Zoom meetings these days during lockdown.

I've still been out and about selling real estate in St. George. Just in the past 30 days, 539 homes came on the market. This is down from what it would be normally at this time of year. There are just not that many homes for sale.

There are, however, a lot of buyers looking to take advantage of these super low interest rates. They will pay a premium since financing is so cheap right now. If you're thinking of selling your home, we can do it quite safely, virtually, and quickly.

I'm asked all the time, "Are home prices dropping due to a dip in the economy and COVID-19 fears?" The answer is no, not at all. If anything, they are *rising*.

I was working with a seller recently – my cousin, in fact. They have a \$600k+ home here. They wanted to wait to put it on the market. I said, "Don't do that!" Instead, they did everything we asked to make sure it was ready for sale and to show to buyers safely. In under five days, we had three offers and *sold it for \$630k!*

The market is still moving in St. George. Real estate can be sold safely.

On a personal note, I've been battling running a business and taking care of four kids. Two are older now but I still have a 15- and 13-year-old. They get a lot of dad-time. We've been riding our bikes so much more, now in the evening, through Town Square – riding down stairs even! It's been a blast. If you haven't taken up biking, it's something I highly encourage you to do!

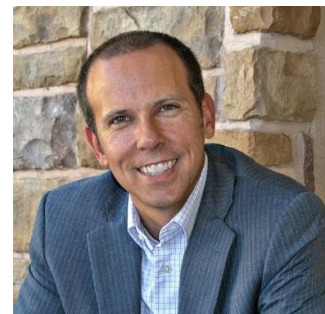
I plan on writing to you from time to time to stay in better touch. **I just want you to know I'm here to help you buy or sell real estate if you should ever need assistance.** Call or email if you need help. I'm also here if you need any guidance on those decisions.

Stay in touch.

Jeremy Larkin

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I'm a licensed real estate agent with Keller Williams Realty. You can stay up to date about local real estate trends on my St. George real estate video blog at www.stgeorgerealestatevideos.com

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