

GUARANTEED INCOME PROGRAMME

Caribbean

British Virgin Islands
Tortola



Sunsail 46

Beneteau Oceanis 46.1
3 cabins, 3 heads



Contract term	In service since	Oct 2019
Contract start date		29/02/2020
Contract end date		30/06/2024
Term of contract in month		52

Selling price	
Retail price ex VAT	420 000 €
Discount	-61 000 €
Selling price ex VAT	359 000 €

Guaranteed income	
Monthly guaranteed income	2 693 €
Total guaranteed income on contract term	140 010 €

Average cost of charter per week :
4 100 €

Lease payment ex VAT	20%	35%	35%	50%
Down payment in %	20%	35%	35%	50%
Down payment	71 800 €	125 650 €	125 650 €	179 500 €
Lease term in month	96	84	72	52
Lease monthly payment	3 272 €	3 005 €	3 457 €	3 618 €

Monthly cost (lease less income)	579 €	313 €	765 €	926 €
Lease residual value at end of program	143 959 €	96 163 €	69 148 €	0 €
Total cost after lease pay off	245 881 €	238 067 €	234 573 €	227 642 €

Resale	
Estimate resale value at end of program ex VAT	180 000 €

Advantages	
Annual owner use :	4 to 12 weeks
Operating expenses (dockage, insurance, maintenance) :	Included

Special offer valid until 29 February 2020