

Cash for Carmen

Carmen faced hard times, forcing a sudden move into a nursing home. She had severe diabetes, and the resulting complications were so advanced that the courts had deemed she was incapable of taking care of herself.

When Carmen's court-appointed conservator and guardian contacted us, Carmen had \$700 in her checking account and no other assets. She hadn't paid property or income taxes in seven years.

"I netted tens of thousands of dollars on the sale of my house because of Legacy Navigator."

— Carmen

Contact us today for
a free consultation
800-913-7747



Equity in house and antiques offers aid

CONVERTING ASSETS TO CASH

Carmen was cash-poor, but she had significant equity in her house, and a large collection of antique furniture. When her conservator contracted with us to prepare the house for sale, we were able to perform all of the required work by financing our services. With no out-of-pocket expense to Carmen, we received our payment after the sale of the house.



NO MORE DEBT FOR CARMEN

After the estate sale and property auctions, Carmen had enough cash to pay her debts. She was also able to upgrade her insurance status, moving from Medicaid to private coverage, which enabled her to transition to a private room in her assisted living facility.

WORK INCLUDED:

- Cleaning out, landscaping, and staging house for sale.
- Sorting through personal property, including valuing the antiques.
- Identifying and listing belongings to keep, move to storage, sell, or dispose of.
- Coordinating and managing estate sale auction, and online real estate auction.

*Based on the experience of a Legacy Navigator client who gave us permission to share this story; the name and picture have been changed to protect privacy. Case study details are not intended as a guarantee, as individual results of services will be unique to each of our clients.

MUCH-NEEDED ASSETS

Exceeding expectations, Carmen wound up with more assets to help with her care.

	COMPETITOR ESTIMATE	LEGACY NAVIGATOR
HOUSE SALE PRICE	\$72,000	\$123,000
SALE OF ASSETS	\$0	\$11,000
CLEAN OUT, PREP AND AUCTION FEES	-\$6,000	-\$27,000
CLIENT PROFIT	\$66,000	\$104,000

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