

Business Services

Business Life Cycle Services for Flintfox, Dynamics® AX, NAV, CRM, and other enterprise solutions

Flintfox provides assistance with the strategy and tactics to be adopted to address key business issues that affect your bottom line. We consider sales planning, trade promotion, and demand planning processes all to be interrelated revenue management elements. When these elements are combined together effectively, they lead to a common objective of increased profitability and enhanced customer relationships.

Flintfox consultants offer advanced configuration and functional expertise as well as strong analytical and problem solving skills demonstrable across many customers. This allows us to provide our customers with industry specific guidance and recommended best practices.

For full details contact your local Flintfox Services Professional.



www.flintfox.com/business



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We provide a wide range of Business Services including:

- **Project Management** – We provide project management services for implementations or more complex projects involving multiple parties. All Flintfox consultants have strong project management skills and collaborative work habits to provide the vital link between Flintfox personnel and diverse implementation team structures.
- **Initial Site Review** – Integrated planning and project scoping initiatives offer the best chance of success. We believe that an upfront investment in time to understand and document current processes, people, departments and entities involved or affected by the planned business solution is invaluable in transforming your business.
- **Trade Promotion Management Maturity Guidance** – Leveraging our extensive trade and revenue management knowledge and wide industry experience, Flintfox can help you determine the suitable level of trade promotion maturity your organisation should aspire to achieve.
- **Analysis** – We follow the Microsoft Sure Step Methodology for implementing our projects. The project implementation follows a cycle that is repeated in shorter sections in order to analyse, setup, configure, train, walk through and sign off as results are accepted. New requirements or changes follow the same cycle. At Flintfox, we believe as much (or more) time should be invested upfront to analyse and improve the essential fundamental business processes as actually implementing the solution itself.
- **Business Process Analytics** – Building on our deep domain expertise, Flintfox consultants can help customers identify and document their main responsibilities and provide guidance on the recommended tasks and functions they perform. Throughout the entire process, Flintfox places a strong emphasis on a core value of collaboration across the enterprise.
- **Interim Executive Support** – For companies who may be going through transition or organisational change that would benefit from experienced Financial and IT leadership and strategic guidance, Flintfox can provide executive level IT support on an interim basis.

Leveraging the unique capabilities of the Flintfox suite of solutions you'll be able to drive an increase in trade spend efficiency; enable proactive annual customer and sales planning processes; and integrate into your supply chain planning suite. Flintfox has the knowledge and experience to help you expedite the change management process across your enterprise.

What are the key benefits to your organisation?

- ✓ **World-class Industry and Dynamics® consulting expertise** – Our experienced team of professionals will work with you to support your business objectives. In addition to our team's training and certifications with Dynamics, they also have extensive experience in working with customers of various sizes and industries and their related enterprise business systems.
- ✓ **Flexible Executive Level Support** – For companies going through a transition, Flintfox provides experienced Financial and IT executive support and strategic guidance to assist customers as they move through a deliberate process of identifying and on boarding an in-house executive.

If you'd like to review your business requirements, we'd be happy to help. Please contact us to discuss how we can deliver the business service solution to suit your unique project or enterprise environment and meet your long-term goals.

Flintfox provides an integrated suite of consulting services structured to help clients efficiently: analyse their entire value chain and current capabilities; develop, deploy, and manage technology and business relationship infrastructures; and implement strategic solutions that create the most appropriate technical infrastructure to meet their business objectives as well as help employees, business partners, and customers interact more efficiently.