

## ***Culture Masterclass for M&A Executives***

### **What does the day include?**

The Masterclass is a fully interactive and immersive experience to build awareness, understanding and capability. Classes will be kept small, no more than 20 participants, to maximise the opportunity for expert input, robust discussion and practical exercises. You will leave the day understanding what culture is, the role of culture and behaviour at each deal stage, and how to manage culture to your strategic advantage.

### **Will I leave with practical knowledge I can apply straight away?**

Absolutely. Exercises have been designed so that participants, should they choose, can work confidentially on live scenarios from their own organisations, resulting in practical output with immediate benefit.

### **What does the registration fee cover?**

Your fee covers:

- Attendance at the Masterclass for two business leaders from the same organisation
- All learning materials used through the day, which will continue to help guide your M&A activities
- Networking opportunities with a diverse senior executive peer network
- Access to and insights from our merger & acquisition experts

### **Is it OK to send an alternative if circumstances change and a participant is unable to attend?**

Yes, this would be preferable to cancellation.

### **What is your refund / cancellation policy?**

Any cancellation must be submitted in writing at least 30 days before the scheduled date to receive a full refund, less a 10% processing fee. Cancellations received less than 30 days before the scheduled date will be charged in full.

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### **Will our competitors be in the room?**

We are taking all care to ensure direct competitors are not in the room. You will have priority if you are the first to register.

### **Why bring two people?**

Learning and benefits increase significantly when colleagues can work together rather than on their own.

We consistently find that learning is more effectively transferred back into the organisation when colleagues can provide support for each other.

### **Can we enroll only one participant?**

Absolutely. If you prefer to only send one participant, this works too. Price for single participants can be found on the registration form.

### **Two senior people is a big ask for a full day...**

So are M&As for your organisation. Consider the size of the investment risk if your deal fails to deliver anticipated benefits.

### **What if we want to enrol more than two participants?**

The more the merrier. Please contact Eleanor Formaggio at [eleanor@walkingthetalk.com](mailto:eleanor@walkingthetalk.com) about fee arrangements for sending additional participants.

### **What is the deadline to register?**

There is no specific deadline to register, but the Masterclass will be closed for registration as soon as the maximum number of participants is reached. Also, be sure to book early to ensure your place in the room, ahead of any competitors.

### **Will there be a waiting list?**

Yes, we will make a waiting list for any Masterclasses that are oversubscribed.

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**What is the dress/attire at your event?**

The dress code for the Masterclass is business smart casual.

**Is lunch provided?**

Lunch and refreshments will be provided.

**I can't attend but would like to hear about future events. Is this possible?**

Of course!

[Click here](#) to register your interest with Walking the Talk and [click here](#) to reach out to Isely Associates International.

**Where can I get more information?**

If you require additional information, please contact Eleanor Formaggio at [eleanor@walkingthetalk.com](mailto:eleanor@walkingthetalk.com).