

XPLOR - Referral Program Terms & Conditions

When you submit your details to refer a Child Care Centre to Xplor, you will receive a \$10 gift card. If the referral agrees to a demonstration, you will receive a \$50 gift card. If they then become a paid Xplor customer on the Core (\$200/month) or higher, you will receive an additional \$500 upload to your gift card, and the service will receive 12 complimentary months of Experience Essential (valued at \$4,800).

The referral program terms and conditions

The following terms and conditions govern your participation in the Xplor Customer Referral Program, which we'll call "Program" here for short. The Program is run by us; MyXplor Pty Ltd. (or "Xplor").

The Participants referred to below are you (a "Referrer"), and the person/centre you have referred (a "Referred Account" or "Referred User"). To be eligible for a reward, you, as participants must agree to be bound by the rules described below.

1.0 Eligibility

A Referred Account qualifies as an Eligible Referral if all of the following conditions are met:

- i. the Referred User is not already a customer of any other Xplor account (whether they're active, expired or canceled or a paid, free or trial account)
- ii. the Referred User was not referred to Xplor at an earlier date by someone else
- iii. The first payment (whether monthly or annual) submitted by the Referred Account to Xplor is successfully processed before December 31, 2018
- iv. Referred Account must have started monthly submissions through the Xplor platform before December 31, 2018.
- v. the Referred Account created by the Referred User must not be for a company associated with any other Xplor accounts (whether they're active, expired or canceled or a paid, free or trial account)

2.0 Overview of Program

- i. The referral you made is deemed an Eligible Referral by Xplor
- ii. Accurate and current details and contact information of the centre manager must be submitted and will be validated by phone by Xplor.
- iii. Referrer must consent for Xplor to reference their name when calling the centre manager.
- iv. Referrer will receive a \$10 gift card for signing up to the program, value of the actual physical gift card is \$10.
- v. An additional \$50 credit will be loaded onto the gift card for arranging a successful demo.
- vi. Xplor must have held a full (15 minute minimum) demo with Referred Account Centre Director / Decision Maker.
- vii. An additional \$500 credit will be loaded onto the Referrer's gift card for a successful sale, and the Referred Account who becomes a paid Xplor customer that via the referral program will receive 12 months of Experience Essential included (\$4,800 value).
- viii. If you receive a reward, you (as a Participant) are responsible for all applicable taxes and fees resulting from it. By participating in the Program, you release Xplor and their agents from all liability, including, without limitation, with respect to the Reward. Xplor reserves that right to suspend you as Participant from the Program at any time and reserves the right to cancel, modify or suspend the Program at any time.
- ix. To get the 12 months of Experience Essential, service must have been referred via a registered referrer
- x. Only valid for services that take Core package (\$200 MRR) or above

3.0 By taking part you agree:

- i. to send referral emails only to people that you know
- ii. not to engage in any activity that may be considered fraudulent or invasive or that may be considered spamming
- iii. Xplor reserves the right to change these terms and conditions at any time without notice.

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