CRM + E-COMMERCE + Your ERP

-- One Platform --

cimcloud

by websitepipeline™

Grow Sales, Not Headcount

Everyone wants to grow sales, and most people assume that you have to scale the size of your staff to do it - with CIMcloud you don't.

Faster Payments, Less hassle

A/R automation enables less hassle in collections, making it easier for customers to pay you and your employees more effective in their jobs.

No More Re-Keying, No More Errors

With CIMcloud, orders and payments automatically flow into your ERP system without involving your employees - eliminating time and manual entry errors.

Better Service, Less Time

Give your business a 24/7 customer service team - allowing customers to shop for products, pay invoices, track shipments, and much more without contacting your employees.

Happy Customers, Healthy Business

Drive customer satisfaction by allowing customers to business on their own terms - anytime, anywhere, on any device.

"We are going to hit a major milestone in sales this year, and we could not have gotten there without the work Website Pipeline has done on our website."

"CIMcloud's e-commerce platform has made rekeying orders from our website into our ERP a thing of the past."
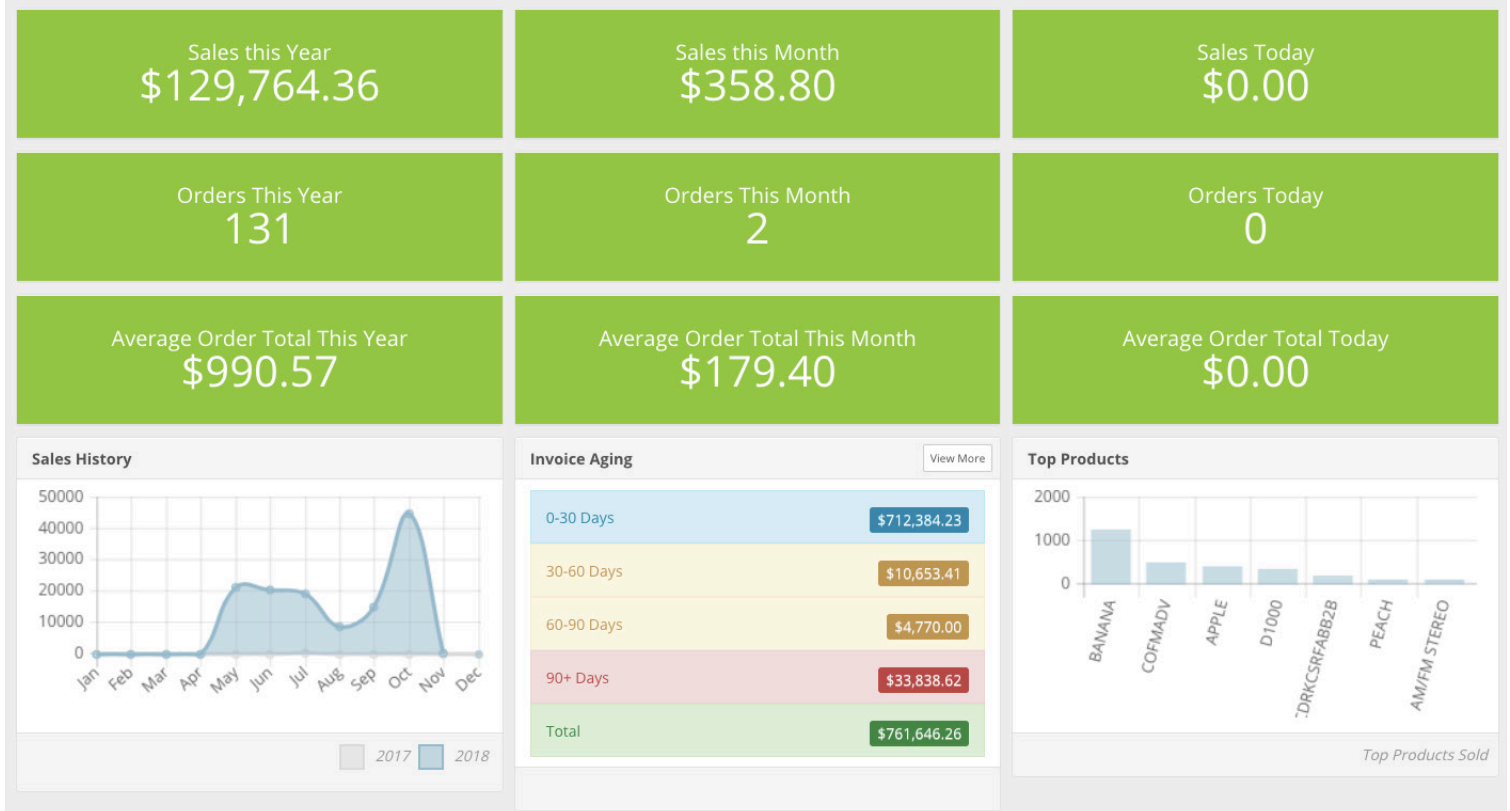
"Having our website and ERP working together is driving Rowley forward. It's transformed the business and made us a global brand."

"Compared to our previous site, online sales have risen more than 200% and are steadily increasing. Half our new accounts are generated online."

Integrated CRM

Sales this Year	Sales this Month	Sales Today
$129,764.36	$358.80	$0.00

Orders This Year	Orders This Month	Orders Today
131	2	0

Average Order Total This Year	Average Order Total This Month	Average Order Total Today
$990.57	$179.40	$0.00

Sales History

2017   2018

Invoice Aging   View More

0-30 Days	$712,384.23
30-60 Days	$10,653.41
60-90 Days	$4,770.00
90+ Days	$33,838.62
Total	$761,646.26

Top Products

Top Products Sold

PRODUCT DESCRIPTION

- Easily respond to customer requests with quick access to information on negotiated pricing, order history, shipment status, and much more

- Make informed decision on where and how to best spend time with essential reports at-a-glance

- Provide additional assistance to customers by performing tasks such as ordering and making payments on their behalf

1 Option to view and log all employee activities, online activities, and transactions through the Interaction Tracker

2 View key transaction and revenue reports using real-time Sage 100 data

3 Leverage the Sage 100 integrated catalog to generate and revise quotes with 2-way collaboration tools

4 Convert customer quotes to Sage 100 sales orders in real-time through the CRM

5 Document and manage customer help requests through the tasks module

6 Maintain up-to-date tasks lists and view status reports

Integrated B2B Customer Portals

Products & Ordering

Shop
Search and browse our pro...

Price List
Check product prices and a...

Recently Viewed Prod...
Products you recently viewed

Favorites
View and manage your prod...

Bulk Add to Cart
Add items quickly using SKU...

Quotes
View quotes, saved carts, an...

Orders & Shipments

Orders
Track open, backordered, a...

Shipments
View shipments and track p...

Pay Invoices Now
View and pay open invoices ...

PRODUCT DESCRIPTION

- Allows customers to interact with your company outside traditional business hours, giving them 24/7 self-service capabilities

- Places a tool at the center of all customer interactions - removing the need for all information to flow through your reps

- Leverages bi-directional ERP integration to display accurate information to customers and sync all orders, payments, etc. back into the ERP

1 Browse products at customer-specific price levels and submit orders online

2 Provide customer-specific payment and tax terms

3 Pay open invoices, generate RMA requests, submit tickets and more

4 View past transactions, invoice payments, aging reports, and shipment tracking

5 Look up current inventory levels, backorders and lead times

6 Manage account and contact information online

Integrated E-Commerce

Home / Tea / Loose Leaf Tea / Apricot Tea Tin

Apricot Tea Tin

✉ Email a Friend   ♥ Add to Favorites

SKU: TEATAPR

Downloads:
Parent Product Document

Weight

-- Select One --

★★★★½ (2) Read Reviews

PRODUCT DESCRIPTION

- Help customers easily discover, compare, and purchase different products online

- Full e-commerce functionality with the benefit of 100% ERP integration

- Display company and product information to prospective customers, and make B2B account-specific information accessible behind login

1 Browse simple products, configurable items, parts lists, exploded parts diagrams, product "kits" and more

2 Create and manage favorites lists

3 View in-depth product info, specifications, MSDS sheets, comparable items and more
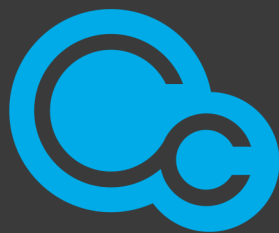
4 View current inventory levels, backorder status and shipping calculations

5 Submit orders that automatically flow into Sage 100

6 Pay for items using Credit Card or ACH

The best Sage integration, period.

CIMcloud.com