vrakás/blum
computer consulting

OUR STORY
... SO FAR

Vrakas/Blum Computer Consulting, Inc. (VBCC) has been providing solutions and implementing Sage products for over 25 years. VBCC is a Sage Diamond Partner and have been the all-time leader of JobOps in the nation for the past 14 years running.

WE FIND
SOLUTIONS

700+ Sage 100cloud Implementations

300+ Sage 100cloud Manufacturing (JobOps) Implementations

350+ Active Clients

And we do it ON TIME

CLIENT BACKGROUND

A co-op in Wisconsin thought they had outgrown their Sage 100cloud accounting system because of the workarounds and repetitive processes they had put in place to retrieve information each month.

HURDLES OF THE DAY TO DAY

Another issue they faced was finding a way to make payments to 4,000 co-op patrons and provide them all with a 1099 form. Frustrated, this co-op contacted Vrakas/Blum Computer Consulting, Inc. and they jumped at the chance to help the client realize the full potential of their Sage Accounting Software.

✓ They were using an Access database and multiple Excel spreadsheets.

✓ When recording data, it had to be entered in multiple locations.

✓ Information ultimately needed to be extracted and entered manually.

RESULTS

Utilizing the Sage modules and adding some custom reports and tables, VBCC was able to accomplish everything the client needed.

Fairly quickly, this co-op learned that they had not outgrown their accounting software. Rather, Vrakas/Blum showed them a better way to utilize their software which proved more effective and made them more productive.

✓ VBCC took advantage of the custom User Defined fields in Sage to elect which payments should be qualified or non-qualified for the 1099 form.

✓ VBCC imported all of the payment data into Sage using Visual Integrator (a Sage program) which saved hours of time from using Excel spreadsheets.

✓ Once all of the data was in Sage, a custom Crystal Report was created to print both the official check to the co-op patron and a 1099-PATR form. This kept the client from having to go to an outside service to print these.

✓ VBCC assisted with the importing of patron data and created a clean database to work in.

✓ Another great benefit to keeping the Sage software product was the ability to maintain the history and the ability to run reports directly from the system with that data.
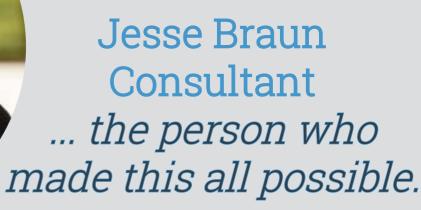
CLIENT TESTIMONIAL

" *VBCC helped our cooperative better utilize our existing Sage software, and as a result we have real cost savings and significantly less spreadsheets to maintain. With their help, we were able to computerize approximately 4,000 equity records in Accounts Payable and found that the software really had the features necessary to maintain membership data, without having to purchase a new program. With the help of Vrakas/Blum consultants, we're managing nearly $250,000 of prepaid expenses by using the Accounts Receivable module in a unique way.*

We've learned that sometimes customized tables and reports may cost more up front, but the savings realized is worth it in the long run. Vrakas/Blum consultants have been a great partner serving our Cooperative in an affordable, responsive and productive manner. Thank you, Jesse and VBCC staff! "

- Amy {Madison, WI}

Jesse Braun
Consultant
... the person who made this all possible.

Learn more about Jesse >>>