



# OUR STORY

... SO FAR

Vrakas/Blum Computer Consulting, Inc. (VBCC) has been providing solutions and implementing Sage products for over 25 years. VBCC is a Sage Diamond Partner and have been the all-time leader of JobOps in the nation for the past 14 years running.

WE FIND

SOLUTIONS

700+

Sage 100cloud  
Implementations

300+

Sage 100cloud  
Manufacturing (JobOps)  
Implementations

350+

Active Clients



And we do it  
ON TIME

# SAGE 50 TO SAGE 100CLOUD

A manufacturing company in the Midwest found that they were outgrowing their current Sage 50 software and were looking for something a little more robust to handle their ever-growing complexities.

As they grew and managed inventory at multiple locations, so too did their need for a fully integrated ERP system. VBCC was confident they could not only get the client on the right software, but also provide solid solutions and processes to assist in the growth of their company.

## MANUAL PROCESS IN THE DAY TO DAY

The client was using multiple spreadsheets and manual processes to navigate their daily inventory, purchases and sales tax. They were using Bill of Material and Work Order to handle their needs and with the limitations of the software they were not able to handle the growing complexities of their day to day operations. VBCC was able to put together a project plan that addressed all the client's needs.

# NEEDS FOR NEW SOFTWARE

- ✓ Having multiple warehouses with multiple locations within the warehouses
- ✓ Able to place a PO with multiple due dates
- ✓ Tracking inventory as a serialized item
- ✓ Sales tax tracking
- ✓ Improved system controls and security

BASED ON THE CLIENTS NEEDS, VBCC PUT TOGETHER A PROJECT PLAN.

## VBCC PROJECT PLAN ADDRESSED ALL THE CLIENT'S NEEDS WITH THE HELP OF AN INTEGRATED LIST OF SOFTWARE SOLUTIONS:

- ✓ **SAGE 100CLOUD**  
Would add standard functionality to address the multiple PO entry, user security and serialized tracking.
- ✓ **SAGE 100CLOUD MANUFACTURING**  
Would address all the work tickets needed for subassemblies and backflushing issues.
- ✓ **SCANCO MULTI-BIN**  
Solved the issue of multiple locations within the multiple warehouses.
- ✓ **AVALARA**  
Would simplify their sales tax tracking.

# RESULTS . . . . .

- ✓ Fully integrated system omitting the need for spreadsheets and manual processes.
- ✓ **HAPPY CLIENT!!!**

VBCC, with the help of our trusted vendors Avalara and Scanco, was able to get the client implemented and live in December of 2019. VBCC was onsite for the client's go-live day by request. This gave us the ability to work with multiple users, ensure migration of data was accurate, answer questions and conduct any needed training.

As with anything new, there is always a learning curve after go-live. The ability to change posted data in Sage 50 was still a sticking point in the day to day operations as you cannot change this in Sage 100cloud. However, the security and traceability that was now achieved far outweighed the adjustment period.

Our journey with this client did not stop there. We continue to offer them training on aspects of the software as they need it and will continue to offer solutions as they grow.

**Jesse Braun**  
**Consultant**  
*... the person who  
made this all possible.*

[Learn more about Jesse >>>](#)

