



Dilemma

International sales order quotes presented as "Invoice." It took the client about three iterations adjustments before it became an actual order. Using their old system, the invoice had to be credited and reentered with pages of items per order.

Solution

Sage 100 with Manufacturing

- Quote forms - one as "Quote" and one as "Invoice"
- Quote can easily be tweaked until it is an order, saving hours of time

In conclusion, the client got exactly what they wanted ... time saving! They were extremely happy with the update.