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The Sage logo consists of the word 'sage' in a bold, lowercase, green sans-serif font.

Authorized Partner

INTRODUCING SAGE PRODUCTION MANAGEMENT For Sage 100 and Sage 100cloud

Targeted for release soon, the new **Sage Production Management** is comprised of features designed to replace the legacy Work Order and Material Requirements Planning (MPR) modules currently in Sage 100. Here's a closer look at this new functionality for manufacturers.

Sage Production Management Capabilities

At a high level, Sage Production Management is a suite of manufacturing capabilities built on the Sage Business Object framework (aka "Business Framework"). That means you get a modernized platform capable of all the conveniences you've become accustomed to in other modules like primary and secondary data entry grids, resizable windows, batch data entry, right-click context menus, grid export to Excel, custom scripting, and so much more.

Functionally, Sage Production Management provides a comprehensive range of features that are not only designed to replace the legacy Work Order and MRP modules, but go above and beyond with higher value, more advanced manufacturing and production features. A few examples of these additional features include:

- Dynamic, real-time updating of inventory transactions and quantity on-hand as materials are issued to a Work Order
- Support for Make to Stock Job Type
- One-click purchase order for outside processing
- Create New Work Orders from multiple sources: template, open work order, historical work order, or manually, with complete visibility as to how the work order was created
- Easily move materials from one step to another step number
- Work Ticket Steps and Materials are fully editable until the Work Ticket is closed
- So much more ...

Support for the Legacy Modules

Sage will continue to support **existing** customers using the legacy Work Order and MRP modules as the rollout and transition occurs over the next couple of years. Existing customers will be given the option to renew legacy modules or migrate to the new Production Management. However once Sage Production Management is released (anticipated in late March/early April 2019), Sage will likely no longer sell the legacy Work Order or MRP modules to **new** Sage 100 customers.



Be sure to [contact us](#) if you have questions about Sage Production Management and stay tuned for the official release date coming soon.

Features discussed in this article are subject to change, without notice, prior to the final release.



SAGE CRM

Introducing Sage CRM 2019 (Release 1)

Sage CRM 2019.1 is now available. Following a 3-year road-map that sets the development path through 2021, this release focuses primarily on incremental improvements and enhancements of existing features. Here's a closer look.

Enhanced CRM Features

While Sage CRM 2019.1 doesn't appear to deliver any blockbuster NEW features, the latest release does deliver a nice range of enhancements to existing features in various areas of the product.

In the **Calendar** - which has significantly transformed and improved over the last several releases - you can now view a complete list of all your tasks and appointments in: My CRM > Calendar List.

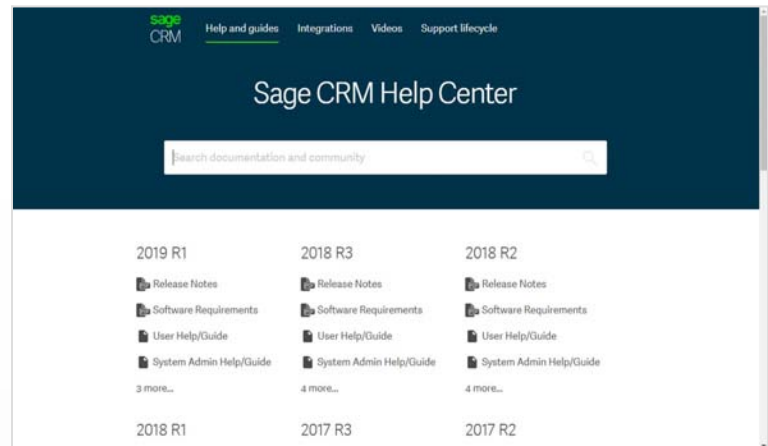
Now when you access Sage CRM using Microsoft Internet Explorer, you can use the ActiveX **Document Drop** to attach documents to custom entity records.

When it comes to **Email**, you can now use the Outlook Plugin to file emails where the To and/or From field is empty. Previously, an error would occur if either of those fields were empty.

Quick Find has been optimized for a scenario where a system administrator adds more entities to the Quick Find index and they are immediately available in search results. Previous versions may have shown incomplete search results in this scenario.

Based on feedback, improvements to Sage CRM Reports include **chart points** that have been made larger and are no longer connected by straight lines.

Lastly to enhance system **security**, new and amended user passwords will implement Bcrypt encryption technology which generates hashes and optimizes password strength.



Sage CRM Help Center

Getting you up and running quickly and answering product questions as they come up seem to be an intentional focus evidenced by the refreshed eLearning and updated User Assistance sections of Sage CRM. And as part of that goal, the Sage CRM Help Center at Help.SageCRM.com has been updated and provides easy access to:

Help and Guides - including release notes by version, user guides, administrator documents, helpful workbooks, and detailed software requirements specifications.

Integrations - documents and guidance for integrating Sage CRM with other applications.

Videos - deep-dive technical videos for things like Setting Up and Using Sage CRM Mobile, Installing the Classic Outlook Plugin, Setting Up New Users, and more.

Upgrading Sage CRM

Sage CRM 2019.1 (Release 1) is now available for download. Be sure to contact us if you've customized your system, are integrated with other applications, or just need a little help upgrading to the latest version.



Sage Fixed Assets 2019.1 Now Available

In addition to a refresh of the user interface, Sage Fixed Assets 2019.1 includes new features that make it easier for you to take advantage of rules passed under the *Tax Cuts and Jobs Act of 2017*. Here's a closer look.

New Features

A new **Bulk Edit of Critical Depreciation Fields** feature provides a fast and easy way of changing the Estimated Life or the Depreciation Method for multiple assets and multiple depreciation books all at once.

Two new **Remaining Value over Remaining Life** depreciation methods provide the ability to use either the Mid-month, Half-month and Mid-quarter averaging conventions, when changing the remaining life of existing assets.

Important **Tax Compliance** updates include an increase in Section 179 expense deduction, increase in depreciation caps on automobiles, update to form 4562, and various updates for tax extenders in legislation passed in 2018.

Enhancements

In several areas of Sage Fixed Assets, existing product functionality has been enhanced. An update to the **user interface** features a modern, professional visual experience that's aligned to the style of other Sage applications. In addition depending on which product you use, a new Asset List Control feature allows each individual user to set the Asset List's row height and font size to your personal viewing preference.



Download the [Sage Fixed Assets 2019.1 release notes](#) for full details.

Registration is Open for Sage Summit Atlanta



Registration is now open for [Sage Summit Atlanta](#) which will be hosted at the Hyatt Regency Atlanta **May 14 - 15, 2019**. The event will kick things off with a continental breakfast and product showcase followed by a panel discussion where Sage Executives will answer your questions live.

Learning Opportunities

Sage Summit Atlanta will feature multiple content tracks that provide valuable learning opportunities including:

Small business - Immerse yourself in Sage Business Cloud, learning how to make better business decisions and transform business management.

Medium business - Engage in deeper product training, discovering tips and tricks to make better business decisions using Sage products.

ISV - Enhance the value of Sage products with connected apps and cloud integrations from Sage ISV partners.

Industry knowledge - Business experts share strategies for growth and staying relevant in your industry.



Click below to register or review the detailed agenda: [Sage Summit Atlanta](#)

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WHAT'S NEW

At Vrakas/Blum Computer Consulting

Upcoming Webinars



Tax Compliance Done Right

Date: Wednesday, April 17, 2019

Time: Noon (CST)

Cost: Complimentary

[Click Here To Register](#)



What's New with DSD Enhancements

Date: Wednesday, June 19, 2019

Time: Noon (CST)

Cost: Complimentary

[Click Here To Register](#)

Did You Know?

VBCC has added a new section to our website – **Tips & Tricks Videos!** We are continually adding new content. Click the image below to see for yourself!



[Quick Tips & Tricks Videos](#)



VBCC is honored that you choose us to be your business partner for your accounting software and consulting needs. So, we would like to spread the word! **Refer a new account** to us and we will reward you with a \$100 Amazon Gift Card.

Do you know a company that struggles with their accounting software? First, how can you tell?

The end-all be-all, dead give-away is **they have WAY too many spreadsheets**. Or maybe, they just aren't clicking with their current consulting firm ... send them our way.

We pride ourselves on our knowledgeable staff of consultants that can help solve all their spreadsheet headaches.

Don't have a referral? Send us a testimonial!

Get in the drawing for a \$100.00 Amazon gift card by submitting a testimonial detailing how VBCC helped you to use your accounting software to its fullest.

We will feature your testimonial on our website and draw the winner on April 15th aka Tax Day!

- "I'm so happy with our integration to Sage 100. It's been great for our company. We initially made the change to help with our inventory management. Not only did it simplify our processes, but our annual inventory count was almost exact this year! Sage 100 has saved us so much time, in so many ways, including with bank reconciliation. Making the switch to Sage 100 has been one of the best decisions we've made as a company." – VBCC Client

