

CLOUD PORTAL OFFICE COMPETITIVE REFERENCE SHEET

Cloud Portal Office is an award-winning document management service which enhances the functionality of Sharp hardware such as Sharp OSA®-enabled MFPs and AQUOS BOARD™ Interactive Display Systems. Additionally, it allows users to access and share their content just like a typical public cloud service.

Key Cloud Portal Office Differentiators:

- An entry level low cost document management solution
 - Single repository for scanned hardcopies and electronic files
 - Enhanced search and content retrieval with indexing
 - Receive notifications when files or folders are modified
- A secure, easy-to-use conference solution
 - Access and share meeting material from a public computer
 - Save and share meeting notes
 - Your content leaves with you; No information is left behind
- Built for business
 - Administrators control and manage access to company data
 - Individual users can share as much or as little as they like



Cloud Services from other MFP Manufacturers

Other MFP manufacturers offer a few different types of services. Some of them provide traditional document management services, some are more collaborative with storing and sharing capabilities, while others just have connectors to various public cloud services.

Public Cloud Services

The public cloud services such as Dropbox® and Box are focused on storing and sharing electronic content only. They use a “freemium” business model, where the free account comes with limited storage and no admin control. Cloud Portal Office offers all this, plus storage of hardcopy content with indexing support and extends collaboration into the meeting room.

“Office Suite” as a Service

Microsoft® Office 365 and Google Drive™ differ from public cloud services. In addition to storage and collaboration, they also provide office applications to create documents, presentations and spreadsheets. Just like public cloud services, the free editions offer limited storage and no admin control.

For a more detailed comparison, please refer to the “Cloud Portal Office Competitive Analysis Guide” available on www.sharp-pc.com in the Cloud Portal Office marketing folder.

Competitive Reference Snapshot

		Cloud service from a MFP manufacturer	Public Cloud Service	"Office Suite" as a service
Key Features	Cloud Portal Office	Ricoh Integrated Cloud Environment (ICE)	Dropbox (Business)	Google Drive
Connect				
iOS® and Android™ Mobile Apps	●	—	●	●
Desktop Sync for PC and Mac	●	○ ²	●	●
Collaborate				
Automatic Versioning	●	○ ²	●	●
Share Files via Links	●	○ ²	●	●
Notifications	●	○ ²	●	●
Conference				
AQUOS BOARD Integration	●	—	—	—
Pensoft Integration	●	—	—	—
Guest Access	●	—	—	—
Sanitize Data on Sign Out	●	—	—	—
Capture				
Scan to Cloud	●	●	—	—
Indexing	●	○ ²	—	—
Print from Cloud	●	●	—	—
Control				
Admin Portal for IT and Channel	●	—	◐ ³	◐ ³
Sharing Permissions for Both Folder and Sub-Folder	●	○ ²	◐ ⁴	◐ ⁶
Secure Storage and Transfer	●	●	●	●
Remote Wipe	○ ¹	○ ²	● ⁵	—
Audit Trail	●	○ ²	●	●

1 - Available with MobileIron "Retire Device" feature for mobile devices only; 2 - Limited to 3rd party Cloud Service; 3 - IT Admin only;

4 - Folder level only; 5 - Native, Desktop Sync and Mobile; 6 - Folder/Document level

**"Retire Device" feature is available directly through MobileIron, a third party solution provider. Any reference in this document to MobileIron and its services is for informational purposes only. Sharp does not make any warranty regarding MobileIron's products or services. To enable the MobileIron "Retire Device" service, your company must be a MobileIron customer and the CPO app must have been deployed to the user as a MobileIron managed app. When a mobile device is compromised or an end user separates from the company, a "Retire Device" event is sent to the mobile device by the MobileIron administrator. For more details and subscription information please contact Kate Dietrich at MobileIron at Phone: 650-605-7044, Email: kdietrich@mobileiron.com.

For complete comparison of all competitive offerings please refer to the Cloud Portal Office Competitive Analysis Guide on www.sharp-pc.com in the Cloud Portal Office Marketing folder.

●	Yes
◐	Limited
○	Available with 3rd party software
—	No



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