

Xcellerate IT Wins Kofax APAC Channel Transaction of the Year

Xcellerate IT has received international recognition for its highly successful commercial deal with Knight Frank to automate their Asset Management Services division with Total Agility 7.0.

Announced at the Kofax Connections Conference & Expo 2014 in Las Vegas, a pivotal international Kofax event where new product announcements are made, financial year forecasts are delivered and business strategies are planned, Xcellerate IT was selected from all the partners in APAC to receive the highly acclaimed Channel Transaction of the Year.

“Hundreds of commercial deals are made annually in Australia, let alone the whole of Asia Pacific, so the fact that Xcellerate IT has made such an impression by accomplishing a transaction that has stood out to the degree it has is truly impressive,” said Andrew Rootes, Kofax Channel Account Manager – ANZ.

One of the main reasons Xcellerate IT was recognised from all other Kofax partners was that they secured the first Total Agility 7.0 deal within the Asia Pacific region with a highly recognised customer. The win is a testament to Xcellerate IT's proven track record and paves the way for a growing number of opportunities in the marketplace.

Kofax Total Agility 7.0 is the world's first unified smart process application development and deployment platform that provides an essential link between systems of record such as ERP and ECM, and systems of engagement to help improve the way customers interact with an organisation.

The fact that Australian organisations are taking the lead by implementing the Total Agility platform to streamline business operations demonstrates just how fast the Australian market is maturing and becoming leaders on the worldwide stage.

“We are thrilled to have this exciting opportunity to partner with Knight Frank and roll out Total Agility 7.0. This unified smart application platform will showcase our abilities as a Kofax Diamond partner and the technical and strategic strengths our organisation can offer our customers. It will be the first of many projects of this magnitude,” said Howard Boretsky, Managing Director of Xcellerate IT.

“It is very humbling to be selected as APAC transaction of the Year! A lot of hard work and ingenuity has gone into this deal and we are overjoyed to be recognised for our efforts,” added Mr Boretsky.

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