



FOR IMMEDIATE RELEASE:

A & L Laboratories to Expand Representation in Western Canada

LONDON, ONTARIO — OCTOBER 9, 2018 — A & L Canada Laboratories Inc., an innovative leader in analytical services and technologies, is pleased to announce expansion of customer service in Western Canada with establishment of dedicated company representatives effective January 1, 2019.

For several years, A & L Laboratories has worked in an alliance with Taurus Agricultural Marketing to bring services and solutions to clients across Western Canada. The business has evolved such that A & L will transition to dedicated company representatives to meet customer needs and requirements. New A & L trained experts will be employed in Manitoba, Saskatchewan, Alberta and British Columbia by January 2019. Until that time, all customer service inquiries will continue to be handled by Taurus Agricultural Marketing.

To meet the agriculture industry's growing needs for laboratory and agronomic services and to support the launch of new A & L products, the company is focusing on increasing service with a strong emphasis on staff training and innovative client support systems.

"A & L Laboratories is evolving to support the growing analytical needs of our clients. We look forward to having A & L Laboratories staff in place to further support and add value to our customers." said Greg Patterson, CEO and founder of A & L Canada Laboratories. "We have enjoyed a successful relationship with Taurus and this change allows continued development for both companies".

Details on company representatives and contact information will be provided to A & L clients in January 2019.

About A & L

We are an innovative, research driven technology company focused on sustainable development. Through leading expertise, modern laboratory facilities and strong customer focus, A & L serves a wide range of industries including Agriculture, Environmental, Food & Pharma -- globally.

In Agriculture, A & L provides comprehensive analytical services for soil, plant tissue, feed, fertilizer, and water. A & L's services also include production recommendations, remote sensing and precision

agriculture capabilities. A & L Biologicals Inc. focuses on research and development of biological compounds for use in agricultural production systems. The A & L Environmental division provides organic and inorganic chemistry and general chemistry using state of the art technology and methodology. For Food & Pharma, A & L provides analytical services for plant tissue, water, media and finished product. A & L's services also include disease diagnostics, genetic analysis, production recommendations, and Plant Monitoring Program. The company operates two world class analytical laboratories serving clients throughout Canada, the U.S. and Internationally.

For more information visit our website www.alcanada.com.

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