

# EQSTRA Operating Rentals

EQSTRA offers both full maintenance and operating rentals across all vehicle classes and manufacturer brands.

It ensures a fixed expenditure and includes a fixed maintenance provision allowing you to outsource the finance, administration cost, and maintenance risk of your fleet. We also offer flexible rental solutions to replace and provide additional vehicles to suit your operational needs.



**EQSTRA has been a major factor in us obtaining an improvement on our ROI, helping us to manage our fleet in a cost-effective manner and having our fleet information at our fingertips.**

- National Fleet Manager in international rail transport



## Key Offerings

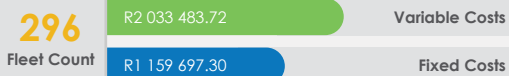


- 1 | Access to our buying power, and managed procurement
- 2 | We carry the risk of the maintenance and tyre funds, and the resale value of the vehicle
- 3 | Licence and registration administration
- 4 | Traffic fine management
- 5 | 24/7 roadside assistance



## Fleet Costs

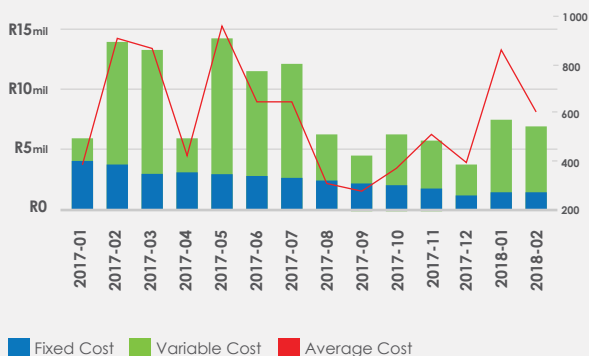
### Fleet Cost Overview - Commercial Light



### Fleet Cost Overview - Passenger

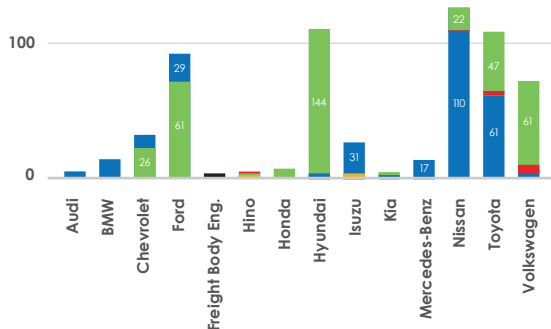


### Total Fleet Cost per Month

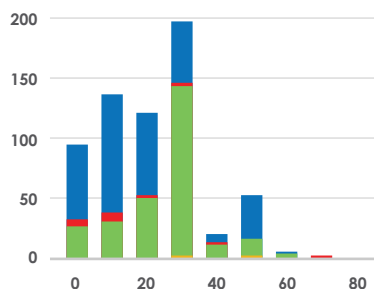


## Fleet Type

### Fleet Count by OEM and Class

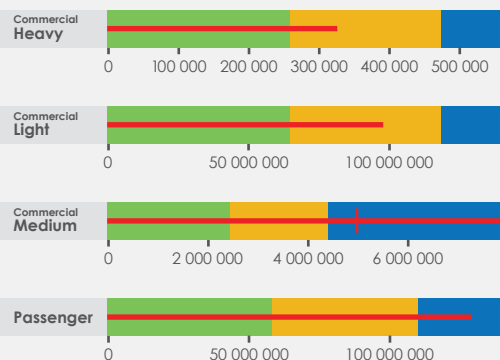


### Fleet Age per Vehicle Type



## Fleet Usage

### Usage against Contract KMs



### Total KMs Travelled - 2016 vs 2017

