

# StemeXe

MEMBER OF exceeders



## StemeXe Digital Transformation Journey

# Engagement

Our phase-by-phase process is very convenient and easy, with our first phase certified the easiest. In less than a week we can onboard your team to start the digital transformation journey.

Get Together	Benefits	Implementation	Duration
  <div style="background-color: #333; color: white; padding: 10px; border-radius: 10px; text-align: center;"> <span style="font-size: 2em; font-weight: bold;">10</span>            Days         </div>	<ul style="list-style-type: none"> <li>■ Publish main announcement</li> <li>■ Find team members contact details</li> <li>■ Control your presence</li> <li>■ Share your business card</li> <li>■ Issue and store employee smart contract</li> <li>■ Sign in for company application</li> <li>■ Secure your application access</li> <li>■ Start your digital transformation journey</li> </ul>	<ul style="list-style-type: none"> <li>■ Registration</li> <li>■ Create group</li> <li>■ Group settings</li> <li>■ Invite employees</li> <li>■ Share contact</li> <li>■ Posting</li> <li>■ Create momentum</li> <li>■ Visibility for management</li> </ul>	0 0 0 10 0 -- --
	<b>Total</b>		<b>10</b>

## Build digital library to store your digital assets

Build the library	Benefits	Implementation	Duration
Setting up   <div style="background-color: #333; color: white; padding: 10px; border-radius: 10px; text-align: center;"> <span style="font-size: 2em; font-weight: bold;">05</span>            Days         </div>	<ul style="list-style-type: none"> <li>■ Employee onboarding (product, services, processes)</li> <li>■ Ongoing training for employees</li> <li>■ Ongoing support for employees</li> </ul>	<ul style="list-style-type: none"> <li>■ Setup &amp; manage the portal</li> <li>■ How to use the portal</li> <li>■ Building sample materials</li> </ul>	1 1 3 0 0 0 0
	<b>Total</b>		<b>05</b>

## Set the Goals



**16**  
Days

### Benefits

- Bridge between employee and employer
- Making achieving results easy
- Visibility on employee & company performance
- Have the ability to identify shortcomings and problems and rectify them
- Control on employee financial measures
- Control on employee purpose of hire

### Implementation

- Consultation workshop for HR (difference between result and efforts)
- Building the company journey and employee high level KPI
- Set SimpleStrata with organizaional chart
- Set the mindset change using idenedi
- Coach employees on system using technadopt (ongoing)
- Sign KPIs
- Ongoing support using Technadopt
- Start measuring results

### Duration

- 1
- 1
- 1
- 10
- 1
- 1
- 1
- 1

**Total**

**10**

## Automate Process



**13**  
Days

### Benefits

- Dynamic automation for processes
- Align your systems with your business
- Increase the speed of operations in your company
- Keep track of what's happening in your company

### Implementation

- Setup intance
- Set the mindset change using idenedi
- Coach employees on system using technadopt (ongoing)
- Sign KPIs
- Ongoing support using Technadopt
- Start measuring results

### Duration

- 2
- 3
- 2
- 3
- 1
- 2

**Total**

**13**

Lead Generation

## LeadLine

50

Days

### Benefits

- Build your digital assets
- Let your customers find you
- Generate marketing leads
- Increase your sales revenue

### Implementation

- Build your website
- Write 6 blogs
- Create 2 videos
- Post in social media
- Increase followers
- Deploy leadline to receive leads

### Duration

5  
10  
30  
-  
-  
5

**Total**

**50**

## All from your mobile

Grow Sales

## Opportunity Pro

12.5

Days

### Benefits

- Increase your sales results
- Help the sales focus on selling vs. filling data
- Get accurate about your customers
- Improve your winning rates
- Easier way to manage your sales reviews
- Have a more accurate forecast
- Have a cleaner pipeline

### Implementation

- Setup instance
- Define sales cycle
- Add products/services
- Onboard the sales team using idenedi
- Continuous training using tecnadopt
- Continuous support using technadopt
- Start adding opportunities

### Duration

0.5  
0.5  
0.5  
10  
1  
--  
--  
--

**Total**

**12.5**

Generate Revenue

## Engagement Pro

14

Days

### Benefits

- Engage customers
- Get better visibility on results  
Monitor employee efforts
- Stay on top of your tasks  
using mobile notifications
- As a manager always know  
which engagements have  
problems

### Implementation

- Setup instance
- Create process
- Onboard the team
- Create awareness using  
idenedi
- Training the team  
(Technadopt)
- Support the team  
(Technadopt)
- Start monitoring engagements

### Duration

2  
3  
2  
3  
1  
2  
1

Total

14

Manage Cash

isp

6.5

Days

### Benefits

- Financial visibility on cashflow
- Automated way to receive  
and approve supplier  
invoices
- Faster way to send and get  
feedback on your invoices
- \*\*vat implementation\*\*

### Implementation

- Setup instance
- Build supplier profile
- Build your purchase invoice  
processes
- Build customer invoice  
template
- Automate your processes
- Ongoing training and support
- Invite suppliers to technadopt
- Suppliers start using it

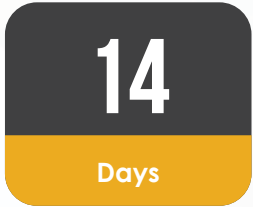
### Duration

0.5  
0.5  
0.5  
0.5  
0.5  
1  
1  
2

Total

6.5

Get Full Visibility



		Duration
<b>Benefits</b> <ul style="list-style-type: none"><li>■ Employee Performance</li><li>■ Sales Achievement</li><li>■ Prediction and forecast</li><li>■ Project health</li><li>■ Profit and Loss</li></ul>	<b>Implementation</b> <ul style="list-style-type: none"><li>■ Get PowerBi Access</li><li>■ Set the boards layout</li><li>■ Review data accuracy</li><li>■ Handover</li></ul>	3 5 5 1
	<b>Total</b>	<b>14</b>

\*\*future hub system to integrate all products to feed information to it and generate financial statement without accountants.\*\*