



 **exceeders**
Academy



The Goal

Every organization's main goal is to be successful.

Challenge:

- Swiftly changing circumstances,
- Productivity is becoming a challenge.
- Employee output is not increasing fast enough
- Micromanagement is not the solution anymore



The Gap

The gap between the current educational system and the requirements in a work environment continues to grow wider.

Fresh graduates are far from ready to take on the job and even experienced ones find they are far from productive the first few months.





Employee and
Software don't
come together

Most of the new joiners
come with skill sets that
are no longer sufficient.



A **carpenter** with latest machinery will definitely give you better productivity for your money.





Employee should come with specialization tools that will be used specifically for the job that will be performed by the new joiner.



Challenge



No tools



Individual Tools



Data Ownership

The Solution

You should hire specialists who can tell you how things need to be done, Specialists should be skilled and fully equipped with an arsenal of





The Start



Built to serve
Exceed in **2009**



Recruited

12 fresh graduates



Became the pillars
of **Exceed** success

The Growth with Governments



Bahrain

graduates easily
found lucrative jobs.



Oman

graduates serve
most of the country



The Shift



Exceeders Academy is an extension of what Exceed created in 2009.



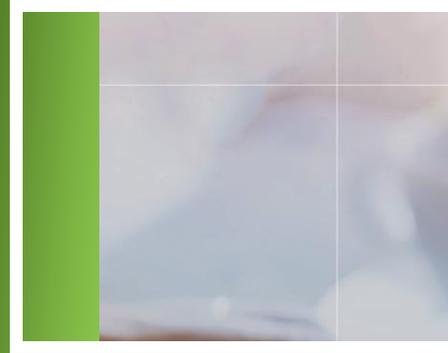
Exceeders Academy is taking this program to a new level.



A **partnerships** between the fresh graduates and Exceeders' software



Create a highly skilled, competitive candidate who can perform better at the job.





The Outcome

The skill and creativity of top fresh graduates, combined with the power of cutting-edge software, and supported by the Exceeders network, will enable us to do the job better than anyone on the market.

What were solving?

These days, getting things done in organizations is more complicated than ever. Challenges that did not exist five years ago, exist today.

These challenges include:

- A continuously changing work environment;
- A lack of team alignment;
- Inability to coach teams fast enough to adjust to the swift changes;
- Absence of visibility on team performance;
- Redundant efforts and work;
- High cost of execution;
- Slow delivery process;
- Low predictability on future results;
- No data for planning and improving;



Programs for Nationals

Our Academy programs focus on the modern, ever-changing work environment as well as the modern positions that are essential for company sustainability. These programs solve the new challenges that companies are facing or will very soon face. To support the country economy and create legacy, we are only offering this program to citizens (nationals):



01

**Digital Transformation
Success Manager**

02

**Mindset Transformation
Manager**

03

**Strategy Execution
Engagement Manager**

04

**Employee
Performance Executive**

05

**Process Automation
Expert**

06

**Software
Development Master**





Employees are the pillar of success

- Nothing will bring down a company faster than employees who are doing the wrong job.
- Employees can be the core of success, but also the anchor that holds an organization behind if there is no investment in their development.
- We provide a mix between human and software capabilities- human soft skills and creativity, with machine intelligence and availability.
- This gives our candidates the biggest edge in modern organizations.



Transformation

The Exceeder Academy builds national capabilities with your support. Your contribution to this program will definitely help your organization, but it will also contribute to building a better economy and creating a pool of highly talented, qualified national professionals equipped with the latest tools. Our graduates own the right to use our software in any organization they join for the duration of their certification.

How to Engage



Select the specialty you believe you require;



Interview the potential candidate



Hire

How We Do It

In this way, your data is protected if and when the employee decides to leave. The data and your access to it will remain in your hands. The software can be purchased separately at 50% of its actual value once the employee leaves or is terminated from the organization.



We will implement
IDENEDI



Allow your new employee
to deploy the solution to
your organization



Let the new
employee operate.



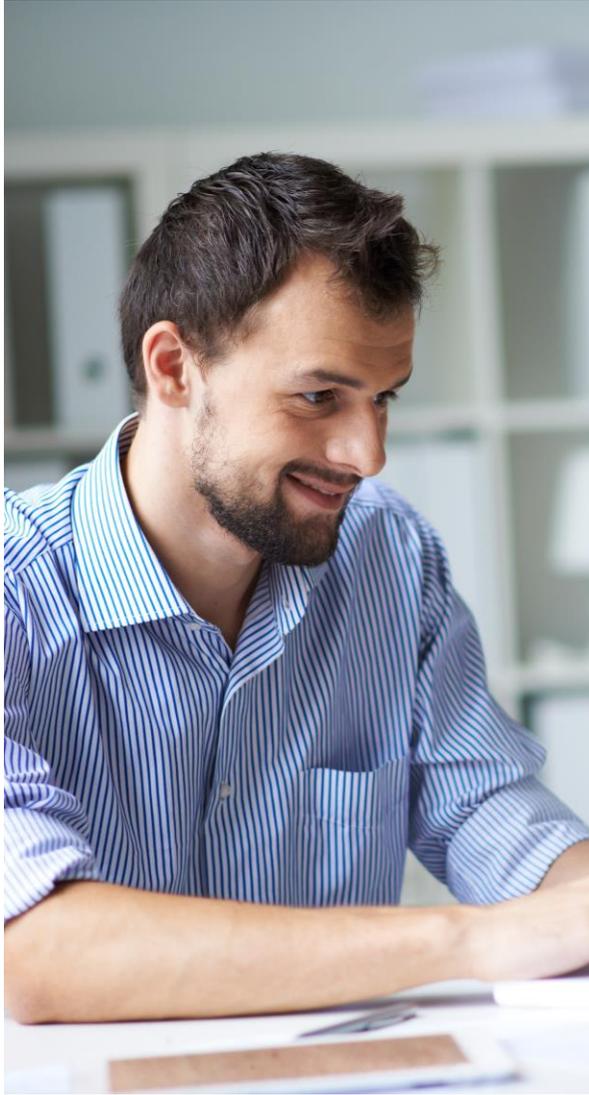


Does it cost more for me?

NO

You only pay the
employee's salary

The software comes with the employee.

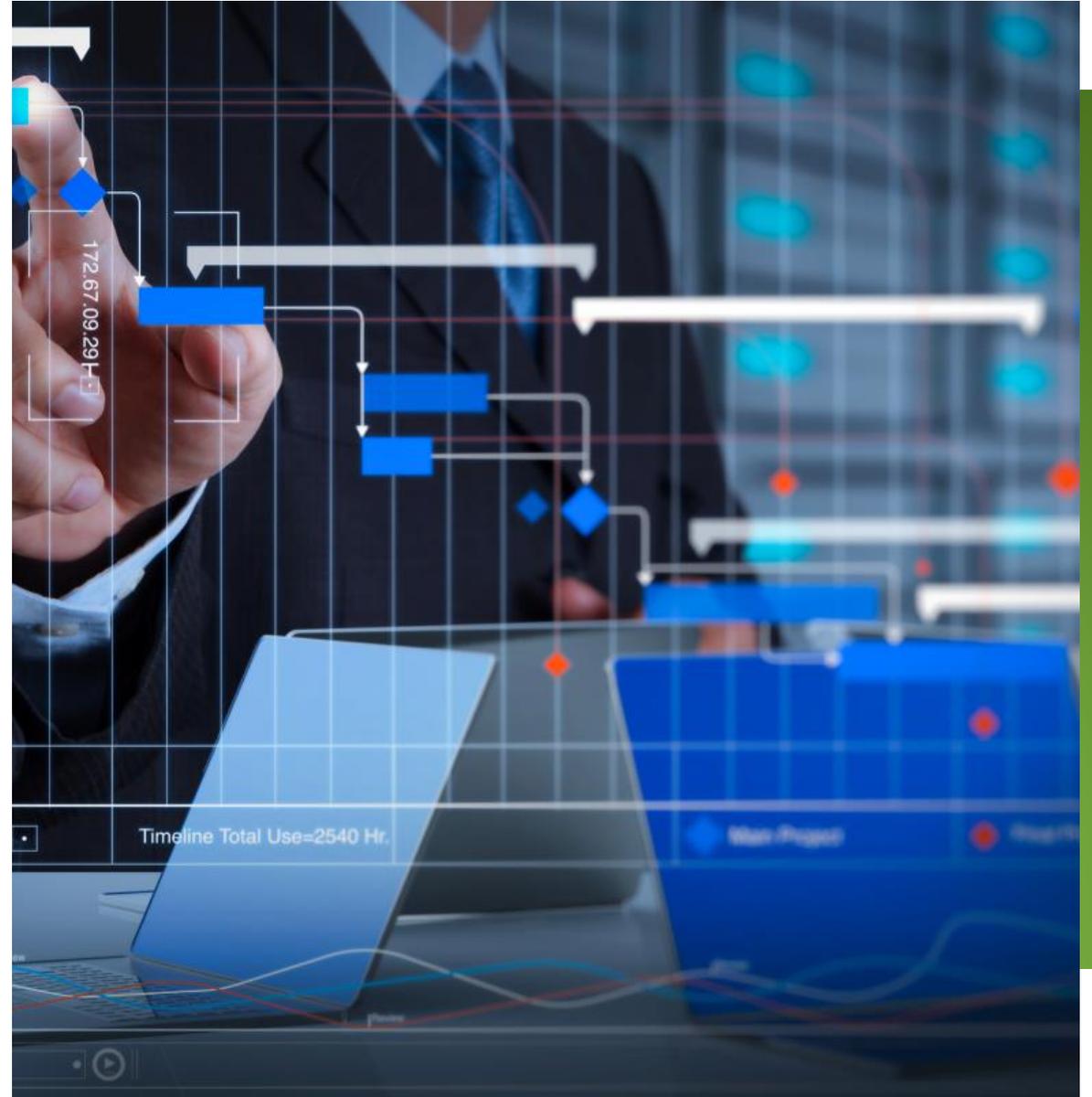


Program Details



Digital Transformation Success Manager:

This is suitable for small and medium companies. This success manager will help companies use different Exceeders products to digitize core operations. You can read more about it at stemexe.exceeders.com.



Mindset Transformation Manager

The main job of the Mindset Transformation Manager is to increase adoption of newly implemented software and applications. This person will use a combination of **iDenedi** and **Technadopt** to achieve digital awareness and competency results.





Strategy Execution Engagement Manager

This is a trained resource who can analyze strategies and transform them into executable activities and measurable results.

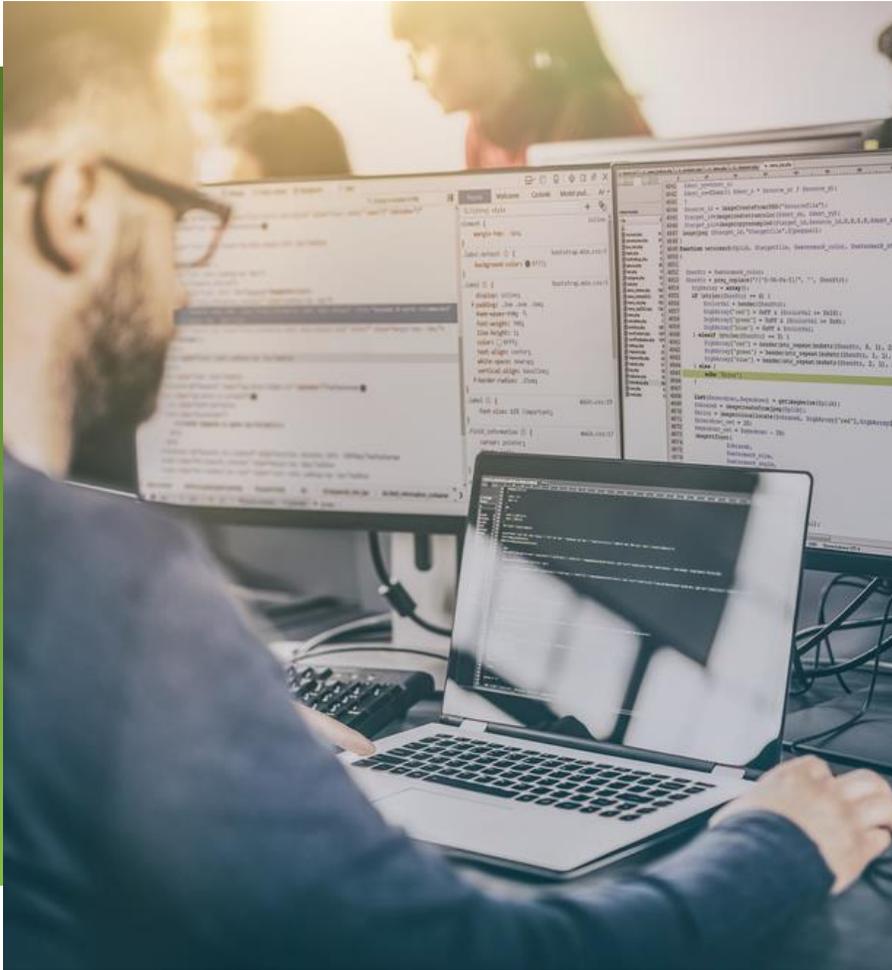
Using the **SimpleStrata** application, this manager will engage all company resources to focus on the company goals and report progress to create visibility on organizational health.



Process Automation Expert

This role will change how companies are running their business. Processes across multiple functions will be automated within minutes to decrease the load and efforts on others. This success manager will be the hero of organizations looking to digitize their processes.





Software Development Master

This role is vital for organizations that have multiple initiatives and projects. This success manager will follow agile methodology to projects incrementally towards success. Engagement Pro is the tool of choice in this role.

Thank You