



# PARTNER SUCCESS STORIES

## Fit Solutions



### The Challenge:

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Fit Solutions, a San Diego based Managed Services Provider, was looking for a reliable Cloud Provider to extend its infrastructure to the cloud. As a Veeam Backup and Replication provider, Fit also wanted to ensure that its new virtual environment would offer its California based customers geographic diversity.

### The Solution:

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Fit reached out to NewCloud Networks, a Platinum level Veeam Cloud and Service Provider, to establish a Private Cloud Repository designed and built using VMware technology and Veeam Backup and Replication.

### The Results:

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Fit Solutions chose NewCloud as its Cloud Service Provider for the quality of service, customization, and for the ability to White Label the repository that NewCloud provided. As a result, Fit Solutions no longer needs to worry about managing its infrastructure, and can instead focus on servicing its customers.

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*“NewCloud Networks is the Cloud Partner that we were searching for. Our Cloud Repository has made it easy to get our customers’ data offsite, and NewCloud manages the infrastructure so we can focus on what’s important – our customers!”*

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Ephraim Ebstein,  
Co-Founder & CEO  
Fit Solutions



NewCloud is ideal for organizations with high compliance needs.  
We are HIPAA, PCI-DSS, and SSAE/SOC II Type 1 compliant.

To talk to a specialist or get a detailed line-by-line quote  
call 855.255.5001 or email [info@newcloudnetworks.com](mailto:info@newcloudnetworks.com).

[NewCloudNetworks.com](http://NewCloudNetworks.com)