

# MEDICAL DEVICE/ BIOSCIENCE

## The Santa Clarita Advantage



The Santa Clarita Valley enjoys a reputation as a national leader in the discovery and engineering of noteworthy advancements in medical device and bioscience fields. Alfred Mann made the SCV the headquarters of many cutting-edge companies, housing most of them in the 167-acre (former) Mann Biomedical Park, now known as the Southern California Innovation Park (SCIP). The advanced workforce, high quality of life and strong training infrastructure are just a few factors that make the SCV a productive location for medical device and bioscience companies.

### Pro-Business Environment

- No Gross Receipts Tax
  - No Business License Fee
  - No Utility User Tax\*
  - No Payroll Tax\*
  - No Parking Tax
  - Employment Tax Credit\*
  - Foreign Trade Zone
- \* Available in select areas

### Master-Planned Development

The SCV is home to the largest collection of master-planned business parks and residential communities in Los Angeles County. Currently there is nearly 30 Million Sq. Ft. of industrial and commercial property, including the Southern California Innovation Park.

### A Medical Device Innovation Center

The SCV is home to the 167-acre SCIP in the heart of town. The Alfred Mann Foundation has launched many new companies out of their incubator. It is a combination of rich history and dynamic ecosystem of innovation that makes the SCV a great place to grow a biomedical business. The SCV offers a talented, creative and abundant local labor supply from high-achieving higher education providers in the region. Start-ups and major corporations alike enjoy the creative, entrepreneurial spirit that abounds, as well as the synergies from other industries in the region, including aerospace, manufacturing, and digital media.

### Technical Assistance

#### The SCVEDC can immediately help your firm:

- Search available property
- Utilize available incentive and workforce training programs
- Access economic, demographic and real estate information
- Foster positive relationships with city, county, state and federal agencies and officials essential to the economic development process
- Network with leading medical device manufacturers and innovators

### Let's Connect!

Contact SCVEDC today for a free cost comparison study or more detailed information about how the Santa Clarita Valley can position your firm for growth!

### Santa Clarita Valley Economic Development Corporation

26455 Rockwell Canyon Road,  
University Center, UCEN 263  
Santa Clarita, CA 91355

Phone: (661) 288-4400  
Email: [scvedc@scvedc.org](mailto:scvedc@scvedc.org)

**SANTA CLARITA VALLEY**  
ECONOMIC DEVELOPMENT CORPORATION



November 2018

[SCVEDC.org](http://SCVEDC.org)

# THE BOTTOM LINE

The Santa Clarita Valley is your high-value, low-cost option in Southern California. The table below shows just a few (of the many) cost savings medical device and bioscience companies enjoy in the SCV. Contact SCVEDC for a custom analysis of your potential cost savings.

Taxes & Fees	Comparison Cities				
	City of Santa Clarita	Los Angeles / SFV	Pasadena	Palmdale	San Fernando
Business Taxes	0	\$5.28/\$1000 in gross receipts	\$388.95 for 1st professional + \$194.47 per additional professional + \$29.17 per non-professional employee	\$45 annual tax per professional employee + \$5.00 tax per non-professional employee	\$0-\$25K = \$100; \$25,001-\$1M = \$100 + \$2.40 /\$1K over \$25K; over \$1,000,001 = \$2,440 + \$1.20/ \$1K over \$1M
Utility User Tax Rates*					
Electric	0	12.50%	7.67%	0	0
Gas	0	10.00%	7.91%	0	0
Water	0*	0	7.67%	0	0
Telephone	0*	9.00%	8.28%	0	0
Cellular	0*	9.00%	8.28%	0	0
Parking Tax	0	10.00%	0	0	0
Overall Cost Rating	\$\$	\$\$\$\$\$	\$\$\$\$\$	\$\$	\$\$\$\$\$

Source: 2016 Kosmont-Rose Institute Cost of Doing Business Survey; assumes office/professional  
\* Note: Unincorporated areas of Santa Clarita Valley are subject to County Utility Taxes; Pasadena SLATS tax included in electric

# IN GOOD COMPANY

Below is a short list of medical device and biomedical companies that call the SCV home.



581 SCV Employees



660 SCV Employees



42 SCV Employees



35 SCV Employees



190 SCV Employees



56 SCV Employees



770 SCV Employees



35 SCV Employees



320 SCV Employees

# WORKFORCE DEVELOPMENT

We work directly with the College of the Canyons to quickly deploy customized training and certification programs in the SCV's medical device and bioscience cluster. This rapid response workforce development program ensures SCV employers remain competitive in today's innovation-led economy. Below is a quick summary of the training programs offered in the SCV.

SCV Medical Device Cluster Programs
• Bioscience
Biological Science
Biotechnology
• Computer Aided Manufacturing (CAM)
HSM Works
Mastercam
• Design Software/Computer Aided Design (CAD)
AutoCAD
CATIA
SolidWorks
• Engineering
Engineering (Associates Degree)
• Fast Track Institute (intensive training program)
CNC Machinist
Manufacturing Assembler & Test Technician
• Manufacturing Skills
3D Printing / Additive Manufacturing
3D Laser Scanning
Blueprint Reading
APICS Inventory & Scheduling
CNC Machining
Geometric Dimensioning & Tolerancing (GD&T)
Inspection and Measuring Techniques
IPC A - 610 Certification
IPC J-STD-001 E (S) Certification
Laser Welding
Mig / TIG welding
Shop Math
• Leadership, Management& Necessary Skills (Soft Skills) Programs
Access to Capital
Business Plan Creation
ITAR Regulations
Leadership Skills
Project Management, Supervisory Skills, and Team Building
Communication and Advanced Negotiation
• Continuous Improvement
Lean Manufacturing
Six Sigma



“Advanced Bionics chose to relocate its corporate offices and more than 350 employees to Santa Clarita because of its business-friendly practices, cost saving programs and expedited permitting process, which helped us get into our new facility in three months.”

Jim Robinson  
Senior Director - Materials & Manufacturing  
Advanced Bionics