

# AEROSPACE & DEFENSE

## The Santa Clarita Advantage



The Santa Clarita Valley is Southern California's premier destination for the Aerospace and Defense Industry. A prime location, strong political support, a highly educated workforce and state-of-the-art industrial spaces are a few of the many reasons why private and public sector aerospace products and parts are manufactured in the SCV.

### Pro-Business Environment

- No Gross Receipts Tax
  - No Business License Fee
  - No Utility User Tax\*
  - No Payroll Tax\*
  - No Parking Tax
  - Employment Tax Credit\*
  - Foreign Trade Zone
  - Close proximity to the Port of L.A. and two airports
- \* Available in select areas

### Location and Market Access

The SCV is ideally located near Palmdale, Edwards Air Force Base, Antelope Valley, and centers of military air research. According to ATKearney, California is a global Aerospace leader, holding 9% (\$61.6 Billion) of the combined global Space and Aircraft market.

### Tailored Training Programs

The College of the Canyons Employee Training Institute (ETI) and Center for Applied Competitive Technologies (CACT) provide training in technical skills and business topics such as Print Reading, Lean Manufacturing, Six Sigma, Management, Geometric Dimensioning & Tolerancing (GD&T), CNC Machining, Mastercam, CATIA and more.

### Master-Planned Development

The SCV is home to the largest collection of master-planned business parks and residential communities in Los Angeles County. Currently there is nearly 30 Million Sq. Ft. of industrial and commercial property in use and additional state-of-the-art property under construction.

### Technical Assistance

**The SCVEDC can immediately help your firm:**

- Search available property
- Utilize available incentive and workforce training programs
- Access economic, demographic and real estate information
- Foster positive relationships with city, county, state and federal agencies and officials essential to the economic development process
- Network with the SCV Aerospace & Defense Coalition

### Let's Connect!

Contact SCVEDC today for a free cost comparison study or more detailed information about how the Santa Clarita Valley can position your firm for growth!

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# THE BOTTOM LINE

The Santa Clarita Valley is your high-value, low-cost option in Southern California. The table below shows just a few (of the many) cost savings aerospace and defense companies enjoy in the SCV. Contact SCVEDC for a custom analysis of your potential cost savings.

Taxes & Fees	Comparison Cities				
	City of Santa Clarita	Los Angeles / SFV	Pasadena	Glendale	Burbank
<b>Business Taxes</b>	0	\$1.05-5.28/\$1000 in gross receipts	Base fee + \$15-100/employee	\$0	\$30.70 one-time fee; \$95.15 base fee + \$5.70/employee
<b>Utility User Tax Rates*</b>					
Electric	0	12.50%	8.0%	7.00%	7.00%
Gas	0	10.00%	8.0%	7.00%	7.00%
Water	0*	0	8.0%	7.00%	0
Telephone	0*	9.00%	8.0%	7.00%	7.00%
Cellular	0*	9.00%	8.0%	0	7.00%
Parking Tax	0	10.00%	0	0	12.00%

Source: 2015 Kosmont-Rose Study; assumes manufacturing operation

\* Note: Unincorporated areas of Santa Clarita Valley are subject to County Utility Taxes; Pasadena SLATS tax included in electric

# IN GOOD COMPANY

Below is a short list of aerospace and defense companies that call the SCV home.

 400 SCV Employees	 SCV Employees	 SCV Employees
 680 SCV Employees	 210 SCV Employees	 SCV Employees
 330 SCV Employees	 SCV Employees	 SCV Employees

# WORKFORCE DEVELOPMENT

We work directly with the College of the Canyons to quickly deploy customized training and certification programs in the SCV's aerospace and defense cluster. This rapid response workforce development program ensures SCV employers remain competitive in today's innovation-led economy. Below is a quick summary of the training programs offered in the SCV.

SCV Aerospace & Defense Cluster Programs
• Computer Aided Manufacturing (CAM)
HSM Works
Mastercam
• Design Software/Computer Aided Design (CAD)
AutoCAD
CATIA
SolidWorks
• Engineering
Engineering (Associates Degree)
• Fast Track Institute (intensive training program)
CNC Machinist
Manufacturing Assembler & Test Technician
• Information Communication Technologies
Computer Applications
• Manufacturing Skills
3D Printing / Additive Manufacturing
3D Laser Scanning
Blueprint Reading
APICS Inventory & Scheduling
CNC Machining
Geometric Dimensioning & Tolerancing (GD&T)
Inspection and Measuring Techniques
IPC A - 610 Certification
IPC J-STD-001 E (S) Certification
Laser Welding
Mig / TIG welding
Shop Math
• Leadership, Management & Necessary Skills (Soft Skills) Programs
Access to Capital
Business Plan Creation
ITAR Regulations
Leadership Skills
Project Management, Supervisory Skills, and Team Building
Communication and Advanced Negotiation
• Continuous Improvement
Lean Manufacturing
Six Sigma
• Basic Skills (call for information)



“What a great place for Aerospace. We are rich with labor within a reasonable commute. SCV is located in a geography friendly area from our proximity to major airports to our supply chain resources – it is all within our reach. I can’t think of a more favorable location that offers so much. I have lived, worked and played in Santa Clarita since 1969; what an exciting place to be, work, and enjoy!”

Jeff Lage  
Vice President at  
B & B Manufacturing Company