#### Let's Connect!

Contact SCVEDC today for a free cost comparison study or more detailed information about how the Santa Clarita Valley can position your firm for growth!

# Santa Clarita Valley Economic Development Corporation

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The Santa Clarita Advantage



The Santa Clarita Valley is quickly becoming Southern
California's premier destination for businesses involved in the production of high-value added, technical, or capital-intensive goods that require advanced inputs and manufacturing processes. The outputs produced by our firms are very diverse, ranging from computer systems and auto parts to aircraft subsystems and consumer goods.

#### **Pro-Business Environment**

- No Gross Receipts Tax
- No Business License Fee
- No Utility User Tax\*
- No Payroll Tax\*
- No Parking Tax
- Employment Tax Credit\*
- Foreign Trade Zone
- Close proximity to the Port of L.A. and two airports
   \* Available in select areas

#### **Location and Market Access**

The SCV is conveniently situated in northern Los Angeles County along the I-5 corridor. According to National Association of Manufacturers, California is the national leader in manufacturing with over \$213 billion in annual output.

#### **Skilled Labor**

The College of the Canyons Employee Training Institute (ETI) and Center for Applied Competitive Technologies (CACT) provide training in technical skills and business topics such as Print Reading, Lean Manufacturing, Six Sigma, Management, Geometric Dimensioning & Tolerancing (GD&T), CNC Machining, Mastercam, CATIA and more.

### **Master-Planned Development**

The SCV is home to the largest collection of master-planned business parks and residential communities in Los Angeles County. Currently there is nearly 30 Million Sq. Ft. of industrial and commercial property in use with additional state-of-the-art property under construction.

#### **Technical Assistance**

#### The SCVEDC can immediately help your firm:

- Search available property
- Utilize available incentive and workforce training programs
- Access economic, demographic and real estate information
- Foster positive relationships with city, county, state and federal agencies and officials essential to the economic development process
- Network with leading manufacturers, suppliers, and service providers



### THE BOTTOM LINE

The Santa Clarita Valley is your high-value, low-cost option in Southern California. The table below shows just a few (of the many) cost savings advanced manufacturing companies enjoy in the SCV. Contact SCVEDC for a custom analysis of your potential cost savings.

Taxes & Fees	Comparison Cities				
	City of Santa Clarita	Los Angeles / SFV	Pasadena	Glendale	Burbank
Business Taxes	0	\$1.05-5.28/\$1000 in gross receipts	Base fee + \$15-100/employee	\$0	\$30.70 one-time fee; \$95.15 base fee + \$5.70/employee
Utility User Tax Rates*					
Electric	0	12.50%	8.0%	7.00%	7.00%
Gas	0	10.00%	8.0%	7.00%	7.00%
Water	0*	0	8.0%	7.00%	0
Telephone	0*	9.00%	8.0%	7.00%	7.00%
Cellular	0*	9.00%	8.0%	0	7.00%
Parking Tax	0	10.00%	0	0	12.00%

Source: 2015 Kosmont-Rose Study; assumes manufacturing operation

## IN GOOD COMPANY

Below is a short list of advanced manufacturing companies that call the SCV home.



164 SCV Employees



95 SCV Employees



45 SCV Employees



220 SCV Employees





**ODE! West** 149 SCV Employees

### WORKFORCE DEVELOPMENT

We work directly with the College of the Canyons to quickly deploy customized training and certification programs in the SCV's advanced manufacturing cluster. This rapid response workforce development program ensures SCV employers remain competitive in today's innovation-led economy. Below is a quick summary of the training programs offered in the SCV.

	SCV Advanced Manufacturing Cluster Programs
• Con	nputer Aided Manufacturing (CAM)
	HSM Works
	Mastercam
• Des	ign Software/Computer Aided Design (CAD)
,	AutoCAD
	CATIA
	SolidWorks
• Eng	ineering
	Engineering (Associates Degree)
• Fast	Track Institute (intensive training program)
	CNC Machinist
	Manufacturing Assembler & Test Technician
• Mar	nufacturing Skills
	3D Printing / Additive Manufacturing
	3D Laser Scanning
	Blueprint Reading
	APICS Inventory & Scheduling
	CNC Machining
	Geometric Dimensioning & Tolerancing (GD&T)
	Inspection and Measuring Techniques
	IPC A - 610 Certification
	IPC J-STD-001 E (S) Certification
	Laser Welding
	Mig / TIG welding
	Shop Math
• Lea	dership, Management& Necessary Skills (Soft Skills) Programs
,	Access to Capital
	Business Plan Creation
	ITAR Regulations
	Leadership Skills
	Project Management, Supervisory Skills, and Team Building
	Communication and Advanced Negotiation
• Con	tinuous Improvement
	Lean Manufacturing
	Six Sigma
• Basi	c Skills (call for information)



"Since 1993, Honda Performance Development has called the Santa Clarita Valley home. SCV provides a great location for our high-tech racing facility. The close-knit community and proximity to Los Angeles offers us access to a skilled workforce and many local suppliers...which support our efforts in the highest levels of professional motorsports."

Marc Sours Sr. Manager - Production/Commercial Divisions Honda Performance Development, Inc.

<sup>\*</sup> Note: Unincorporated areas of Santa Clarita Valley are subject to County Utility Taxes; Pasadena SLATS tax included in electric