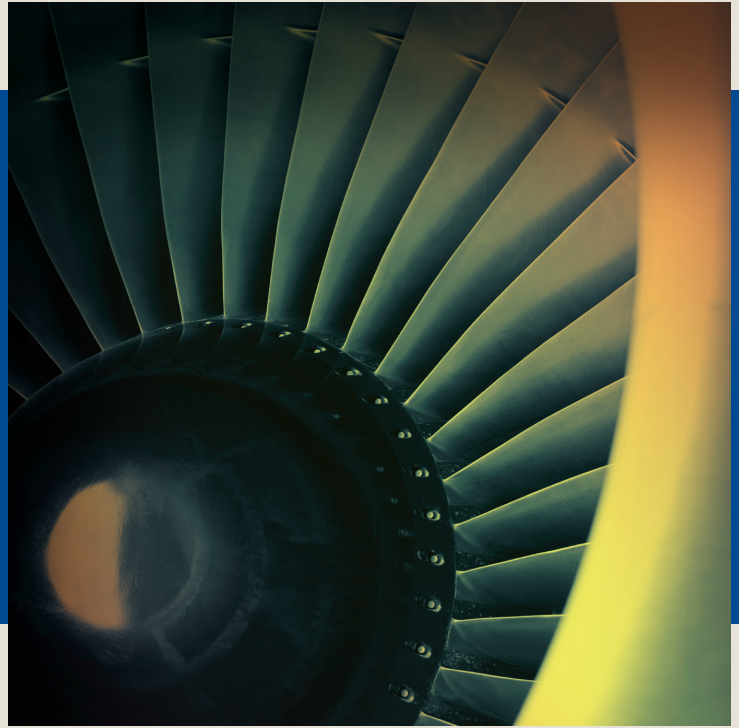


AEROSPACE AND DEFENSE

The Santa Clarita Advantage



The Santa Clarita Valley is Southern California's premier destination for the Aerospace and Defense Industry. A prime location, strong political support, a highly educated workforce and state-of-the-art industrial spaces are a few of the many reasons why private and public sector aerospace products and parts are manufactured in the SCV.

Pro-Business Environment

- No Gross Receipts Tax
- No Business License Fee
- No Utility User Tax*
- No Payroll Tax*
- No Parking Tax
- Employment Tax Credit*
- Foreign Trade Zone
- Close proximity to the Port of L.A. and two airports

* Available in select areas

Location and Market Access

The SCV is ideally located between Palmdale, Edwards Air Force Base, Antelope Valley, and centers of military air research. According to ATKearney, California is a global Aerospace leader, holding 9% (\$61.6 Billion) of the combined global Space and Aircraft market.

Tailored Training Programs

The College of the Canyons Employee Training Institute (ETI) and Center for Applied Competitive Technologies (CACT) provide training in technical skills and business topics such as Print Reading, Lean Manufacturing, Six Sigma, Management, Geometric Dimensioning & Tolerancing (GD&T), CNC Machining, Mastercam, CATIA and more.

Master-Planned Development

The SCV is home to the largest collection of master-planned business parks and residential communities in Los Angeles County. Currently there is nearly 30 Million Sq. Ft. of industrial and commercial property in use and additional state-of-the-art property under construction.

Technical Assistance

The SCVEDC can immediately help your firm:

- Search available property
- Utilize available incentive and workforce training programs
- Access economic, demographic and real estate information
- Foster positive relationships with city, county, state and federal agencies and officials essential to the economic development process
- Network with the SCV Aerospace & Defense Coalition

THE BOTTOM LINE

The Santa Clarita Valley is your high-value, low-cost option in Southern California. The table below shows just a few (of the many) cost savings aerospace and defense companies enjoy in the SCV. Contact SCVEDC for a custom analysis of your potential cost savings.

Taxes & Fees	Comparison Cities				
	City of Santa Clarita	Los Angeles / SFV	Pasadena	Glendale	Burbank
Business Taxes	0	\$1.01/\$1000 in gross receipts	\$145.86 + \$29.17/employee	\$0	\$71.75 + \$4.30/employee
Utility User Tax Rates*					
Electric	0	12.50%	15.1%	7.00%	7.00%
Gas	0	10.00%	7.90%	7.00%	7.00%
Water	0*	0	7.67%	7.00%	0
Telephone	0*	9.00%	8.28%	7.00%	7.00%
Cellular	0*	9.00%	8.28%	0	7.00%
Parking Tax	0	10.00%	0	0	12.00%

Source: 2012 Kosmont-Rose Study; assumes manufacturing operation

* Note: Unincorporated areas of Santa Clarita Valley are subject to County Utility Taxes; Pasadena SLATS tax included in electric

IN GOOD COMPANY

Below is a short list of aerospace and defense companies that call the SCV home.



600 SCV Employees



220 SCV Employees



700 SCV Employees



225 SCV Employees



180 SCV Employees



100 SCV Employees

WORKFORCE DEVELOPMENT

We work directly with the College of the Canyons to quickly deploy customized training and certification programs in the SCV's aerospace and defense cluster. This rapid response workforce development program ensures SCV employers remain competitive in today's innovation-led economy. Below is a quick summary of the training programs offered in the SCV.

SCV Aerospace & Defense Cluster Programs	
• Computer Aided Manufacturing (CAM)	
	HSM Works
	Mastercam
• Design Software/Computer Aided Design (CAD)	
	AutoCAD
	CATIA
	SolidWorks
• Engineering	
	Engineering (Associates Degree)
• Fast Track Institute (intensive training program)	
	CNC Machinist
	Manufacturing Assembler & Test Technician
• Information Communication Technologies	
	Computer Applications
• Manufacturing Skills	
	3D Printing / Additive Manufacturing
	3D Laser Scanning
	Blueprint Reading
	APICS Inventory & Scheduling
	CNC Machining
	Geometric Dimensioning & Tolerancing (GD&T)
	Inspection and Measuring Techniques
	IPC A - 610 Certification
	IPC J-STD-001 E (S) Certification
	Laser Welding
	Mig / TIG welding
	Shop Math
• Leadership, Management & Necessary Skills (Soft Skills) Programs	
	Access to Capital
	Business Plan Creation
	ITAR Regulations
	Leadership Skills
	Project Management, Supervisory Skills, and Team Building
	Communication and Advanced Negotiation
• Continuous Improvement	
	Lean Manufacturing
	Six Sigma



“What a great place for Aerospace. We are rich with labor within a reasonable commute. SCV is located in a geography friendly area from our proximity to major airports to our supply chain resources – it is all within our reach. I can’t think of a more favorable location that offers so much. I have lived, worked and played in Santa Clarita since 1969; what an exciting place to be, work, and enjoy.”

Jeff Lage
Vice President at
B & B Manufacturing Company

Let's Connect!

Contact SCVEDC today for a free cost comparison study
or more detailed information about how the Santa Clarita
Valley can position your firm for growth!

SANTA CLARITA VALLEY
ECONOMIC DEVELOPMENT CORPORATION



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