

# ADVANCED MANUFACTURING

## The Santa Clarita Advantage



The Santa Clarita Valley is quickly becoming Southern California's premier destination for businesses involved in the production of high-value added, technical, or capital-intensive goods that require advanced inputs and manufacturing processes. The outputs produced by our firms are very diverse, ranging from computer systems and auto parts to aircraft subsystems and consumer goods.

### Pro-Business Environment

- No Gross Receipts Tax
  - No Business License Fee
  - No Utility User Tax\*
  - No Payroll Tax\*
  - No Parking Tax
  - Employment Tax Credit\*
  - Foreign Trade Zone
  - Close proximity to the Port of L.A. and two airports
- \* Available in select areas

### Location and Market Access

The SCV is conveniently situated in northern Los Angeles County along the I-5 corridor. According to National Association of Manufacturers, California is the national leader in manufacturing with over \$213 billion in annual output.

### Skilled Labor

The College of the Canyons Employee Training Institute (ETI) and Center for Applied Competitive Technologies (CACT) provide training in technical skills and business topics such as Print Reading, Lean Manufacturing, Six Sigma, Management, Geometric Dimensioning & Tolerancing (GD&T), CNC Machining, Mastercam, CATIA and more.

### Master-Planned Development

The SCV is home to the largest collection of master-planned business parks and residential communities in Los Angeles County. Currently there is nearly 30 Million Sq. Ft. of industrial and commercial property in use with additional state-of-the-art property under construction.

### Technical Assistance

**The SCVEDC can immediately help your firm:**

- Search available property
- Utilize available incentive and workforce training programs
- Access economic, demographic and real estate information
- Foster positive relationships with city, county, state and federal agencies and officials essential to the economic development process
- Network with leading manufacturers, suppliers, and service providers

# THE BOTTOM LINE

The Santa Clarita Valley is your high-value, low-cost option in Southern California. The table below shows just a few (of the many) cost savings advanced manufacturing companies enjoy in the SCV. Contact SCVEDC for a custom analysis of your potential cost savings.

Taxes & Fees	Comparison Cities				
	City of Santa Clarita	Los Angeles / SFV	Pasadena	Glendale	Burbank
<b>Business Taxes</b>	0	\$1.01/\$1000 in gross receipts	\$145.86 + \$29.17/employee	\$0	\$71.75 + \$4.30/employee
<b>Utility User Tax Rates*</b>					
Electric	0	12.50%	15.1%	7.00%	7.00%
Gas	0	10.00%	7.90%	7.00%	7.00%
Water	0*	0	7.67%	7.00%	0
Telephone	0*	9.00%	8.28%	7.00%	7.00%
Cellular	0*	9.00%	8.28%	0	7.00%
Parking Tax	0	10.00%	0	0	12.00%

Source: 2012 Kosmont-Rose Study; assumes manufacturing operation

\* Note: Unincorporated areas of Santa Clarita Valley are subject to County Utility Taxes; Pasadena SLATS tax included in electric

# IN GOOD COMPANY

Below is a short list of advanced manufacturing companies that call the SCV home.



180 SCV Employees



100 SCV Employees



60 SCV Employees



250 SCV Employees



170 SCV Employees



130 SCV Employees

DLI • Novacap • Syfer • Voltronics

# WORKFORCE DEVELOPMENT

We work directly with the College of the Canyons to quickly deploy customized training and certification programs in the SCV's advanced manufacturing cluster. This rapid response workforce development program ensures SCV employers remain competitive in today's innovation-led economy. Below is a quick summary of the training programs offered in the SCV.

SCV Advanced Manufacturing Cluster Programs	
• Computer Aided Manufacturing (CAM)	
	HSM Works
	Mastercam
• Design Software/Computer Aided Design (CAD)	
	AutoCAD
	CATIA
	SolidWorks
• Engineering	
	Engineering (Associates Degree)
• Fast Track Institute (intensive training program)	
	CNC Machinist
	Manufacturing Assembler & Test Technician
• Manufacturing Skills	
	3D Printing / Additive Manufacturing
	3D Laser Scanning
	Blueprint Reading
	APICS Inventory & Scheduling
	CNC Machining
	Geometric Dimensioning & Tolerancing (GD&T)
	Inspection and Measuring Techniques
	IPC A - 610 Certification
	IPC J-STD-001 E (S) Certification
	Laser Welding
	Mig / TIG welding
	Shop Math
• Leadership, Management & Necessary Skills (Soft Skills) Programs	
	Access to Capital
	Business Plan Creation
	ITAR Regulations
	Leadership Skills
	Project Management, Supervisory Skills, and Team Building
	Communication and Advanced Negotiation
• Continuous Improvement	
	Lean Manufacturing
	Six Sigma



“Since 1993, Honda Performance Development has called the Santa Clarita Valley home. SCV provides a great location for our high-tech racing facility. The close-knit community and proximity to Los Angeles offers us access to a skilled workforce and many local suppliers...which support our efforts in the highest levels of professional motorsports.”

Marc Sours  
Sr. Manager - Production/Commercial Divisions  
Honda Performance Development, Inc.

Let's Connect!

Contact SCVEDC today for a free cost comparison study  
or more detailed information about how the Santa Clarita  
Valley can position your firm for growth!

**SANTA CLARITA VALLEY**  
ECONOMIC DEVELOPMENT CORPORATION



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