

# MEDICAL DEVICES

## The Santa Clarita Advantage



The Santa Clarita Valley enjoys a reputation as a national leader in the discovery and engineering of noteworthy advancements in the medical device field. Alfred Mann has made the SCV the headquarters of many cutting-edge companies, and he housed most of them in the 167-acre Mann Biomedical Park in the heart of town. The advanced workforce, high quality of life and strong training infrastructure are just a few of factors that make the SCV a productive location for medical device firms.

### Pro-Business Environment

- No Gross Receipts Tax
- No Business License Fee
- No Utility User Tax\*
- No Payroll Tax\*
- No Parking Tax
- Employment Tax Credit\*
- Foreign Trade Zone

\* Available in select areas

### Master-Planned Development

The SCV is home to the largest collection of master-planned business parks and residential communities in Los Angeles County. Currently there is nearly 30 Million Sq. Ft. of industrial and commercial property, including the Mann Biomedical Park.

### A Medical Device Innovation Center

The SCV is home to the 167-acre Mann Biomedical Park in the heart of town. The Alfred Mann Foundation has launched many new companies out of their incubator. It is a combination of a rich history and dynamic ecosystem of innovation that makes the SCV a great place to grow a biomedical business. The SCV offers a talented, creative and abundant local labor supply from high-achieving higher education providers in the region. Start-ups and major corporations alike enjoy the creative, entrepreneurial spirit that abounds, as well as the synergies from other industries in the region, including aerospace, manufacturing, and digital media.

### Technical Assistance

**The SCVEDC can immediately help your firm:**

- Search available property
- Utilize available incentive and workforce training programs
- Access economic, demographic and real estate information
- Foster positive relationships with city, county, state and federal agencies and officials essential to the economic development process
- Network with leading medical device manufacturers and innovators

# THE BOTTOM LINE

The Santa Clarita Valley is your high-value, low-cost option in Southern California. The table below shows just a few (of the many) cost savings medical device and biotech companies enjoy in the SCV. Contact SCVEDC for a custom analysis of your potential cost savings.

Taxes & Fees	Comparison Cities				
	City of Santa Clarita	Los Angeles / SFV	Pasadena	Glendale	Burbank
<b>Business Taxes</b>	0	\$1.01/\$1000 in gross receipts	\$145.86 + \$29.17/employee	\$0	\$71.75 + \$4.30/employee
<b>Utility User Tax Rates*</b>					
Electric	0	12.50%	15.1%	7.00%	7.00%
Gas	0	10.00%	7.90%	7.00%	7.00%
Water	0*	0	7.67%	7.00%	0
Telephone	0*	9.00%	8.28%	7.00%	7.00%
Cellular	0*	9.00%	8.28%	0	7.00%
Parking Tax	0	10.00%	0	0	12.00%

Source: 2012 Kosmont-Rose Study; assumes manufacturing operation

\* Note: Unincorporated areas of Santa Clarita Valley are subject to County Utility Taxes; Pasadena SLATS tax included in electric

# IN GOOD COMPANY

Below is a short list of medical device and biomedical companies that call the SCV home.



600 SCV Employees



850 SCV Employees



35 SCV Employees



190 SCV Employees



770 SCV Employees



10 SCV Employees

# WORKFORCE DEVELOPMENT

We work directly with the College of the Canyons to quickly deploy customized training and certification programs in the SCV's medical device and biotech cluster. This rapid response workforce development program ensures SCV employers remain competitive in today's innovation-led economy. Below is a quick summary of the training programs offered in the SCV.

## SCV Medical Device Cluster Programs

### • Bioscience

Biological Science

Biotechnology

### • Computer Aided Manufacturing (CAM)

HSM Works

Mastercam

### • Design Software/Computer Aided Design (CAD)

AutoCAD

CATIA

SolidWorks

### • Engineering

Engineering (Associates Degree)

### • Fast Track Institute (intensive training program)

CNC Machinist

Manufacturing Assembler & Test Technician

### • Manufacturing Skills

3D Printing / Additive Manufacturing

3D Laser Scanning

Blueprint Reading

APICS Inventory & Scheduling

CNC Machining

Geometric Dimensioning & Tolerancing (GD&T)

Inspection and Measuring Techniques

IPC A - 610 Certification

IPC J-STD-001 E (S) Certification

Laser Welding

Mig / TIG welding

Shop Math

### • Leadership, Management & Necessary Skills (Soft Skills) Programs

Access to Capital

Business Plan Creation

ITAR Regulations

Leadership Skills

Project Management, Supervisory Skills, and Team Building

Communication and Advanced Negotiation

### • Continuous Improvement

Lean Manufacturing

Six Sigma



“Advanced Bionics chose to relocate its corporate offices and more than 350 employees to Santa Clarita because of its business-friendly practices, cost saving programs and expedited permitting process, which helped us get into our new facility in three months.”

Jim Robinson  
Senior Director - Materials & Manufacturing  
Advanced Bionics

Let's Connect!

Contact SCVEDC today for a free cost comparison study  
or more detailed information about how the Santa Clarita  
Valley can position your firm for growth!

**SANTA CLARITA VALLEY**  
ECONOMIC DEVELOPMENT CORPORATION



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