



Atlas Copco

20K CHALLENGE



Save 20 in 2020

Do you have a six figure energy bill?
What would you say if we could cut
that bill by \$20,000?*

We're so confident in our new VSD+ technology that if we cannot demonstrate \$20,000 in energy savings during the first year, we will discount the difference from the purchase price of your new compressor – you're guaranteed to save \$20,000!

Book your free evaluation: www.atlascopco.com/20kchallenge

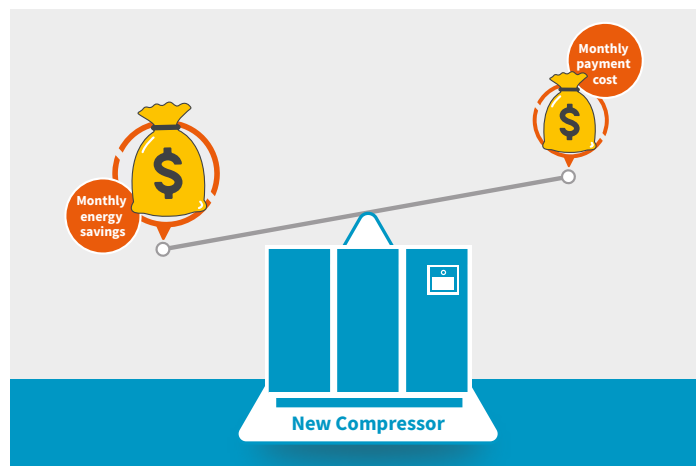
*Terms and Conditions apply.

Take the 20K challenge!

Based on their first full year in the field, customer feedback and outstanding results, we have doubled the initial launch savings challenge. We now guarantee a minimum of \$20,000 in savings (subject to model).



Oil-Injected GA110-160 VSD⁺ and Oil-Free ZR90-160 VSD⁺ models available.

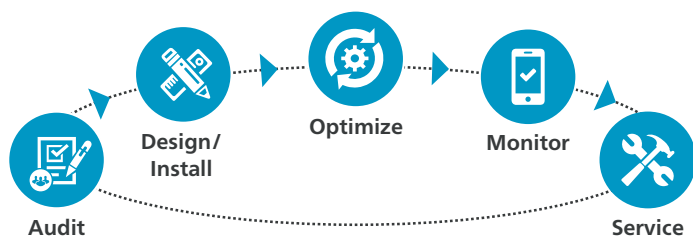


Ask us about the *Positive Cash Flow Purchase Program*. Contact us today and tell us you want to take the 20K challenge! We will schedule your complete supply side audit using Atlas Copco's AIRchitect auditing tool.

Terms and Conditions

1. The 20K challenge applies to the G160 VSD⁺ and the ZR160 VSD⁺ products.
2. For smaller machines in the series, we will prorate and round up the guaranteed saving based on the nominal power rating. For example, the GA or ZR 110 VSD⁺ will guarantee a saving of at least \$14,000.
3. The claim of saving a minimum of \$20,000 in energy is when replacing a fixed speed (non VSD) machine.
4. If you are replacing a VSD model, we guarantee a minimum of \$10K with the same prorated formula based on nominal power rating.
5. Your installed compressors's combined power must be equal to or larger than the Atlas Copco VSD⁺ compressor you select for purchase.
6. This offer applies when replacing any installed brand of air compressor with a new one from Atlas Copco.
7. Power cost rates shall be determined by your kW per hour usage rate, plus your peak demand charge.
8. Annual power cost estimates must be based on a minimum annual operating time of 6,000 hours. The savings will be based on maintaining the same operating levels in the following year.
9. Atlas Copco will need to perform a simple air audit to establish your current baseline and calculate the savings. The calculated savings will be shown to you. If we cannot show the savings then the discount will be applied to the compressor quote when purchasing.
10. After installation you need to sign up to SMARTLINK to ensure the machine is monitored.
11. The energy audit is conducted completely free of charge. Purchasing a new compressor is not obligatory as a result of this audit.
12. Many customers end up shutting off multiple inefficient compressors when they install a single Atlas Copco VSD⁺. Power savings calculation will include compressed air system efficiency gains when operating multiple compressors, they are not limited to a 1 for 1 compressor savings.

The connected journey to efficiency savings!



The ZR90-160 VSD⁺ won gold in the Air Compressor Category. Plant Engineering's readers have selected the outstanding new products that help them do their jobs smarter, safer, more efficiently and more productively.

Atlas Copco

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