



TALKING ABOUT TOTAL ENTERPRISE MANAGEMENT

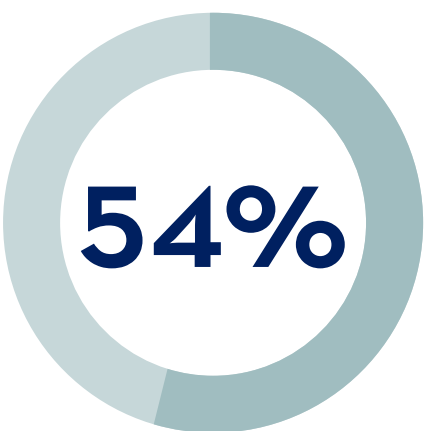
HOW ARE ENDOWMENTS AND FOUNDATIONS BALANCING OPERATIONS WITH INVESTMENTS?

WHAT IS TEM?

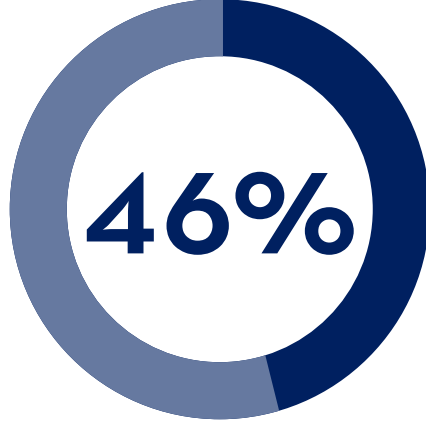
Total Enterprise Management (TEM), is an investment risk management tool that combines investment decisions with the operating needs of the organization to help decision makers holistically approach organizational risk.

THERE'S INCREASING BALANCE, WITH VARIOUS ASPECTS OF TEM BUILDING WITHIN THE PAST TWO YEARS

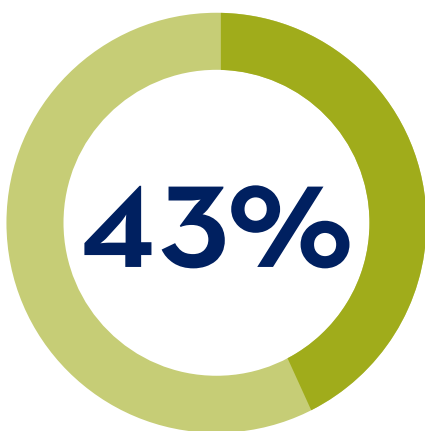
HAVE YOU INCLUDED THE FOLLOWING TO YOUR INVESTMENT PROGRAM IN THE LAST TWO YEARS?



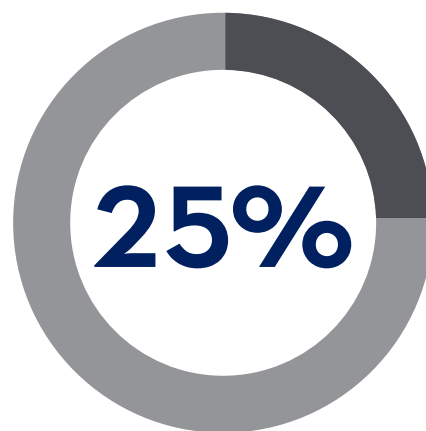
More investment committee interaction with the operating budget



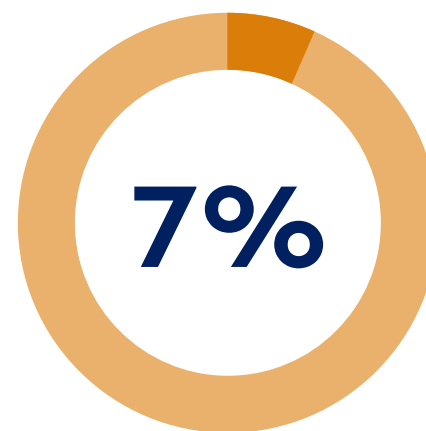
More meetings between the investment committee, finance committee and finance staff



More liquidity to meet short-term obligations



De-emphasis of peer comparison



TEM approach to asset allocation

OF RESPONDENTS WITH OVER

30%

OF THEIR OPERATING BUDGET COMING FROM SPENDING,

ONLY

1 out of 15

USE TEM APPROACHES

HALF ARE CONCERNED WITH BALANCING SPENDING WITH INVESTMENTS

WHAT IS YOUR ORGANIZATION'S BIGGEST CONCERN OR CHALLENGE SURROUNDING YOUR INVESTMENT PROGRAM?



82% ARE CONCERNED ABOUT MEETING THE MISSION OR CRITICAL FUNDING NEEDS 10 YEARS FROM NOW

WHICH RISK IS YOUR ENDOWMENT/FOUNDATION MOST CONCERNED ABOUT 10 YEARS FROM NOW?



THE BOTTOM LINE: TEM BRIDGES THE GAP BETWEEN

OPERATIONS AND INVESTMENT

ABOUT THE SURVEY

The NEPC survey was conducted online by the Endowment & Foundation Practice Group in June 2015. Copyright is held by NEPC.

ABOUT NEPC, LLC

NEPC, LLC is an independent, full service investment consulting firm, providing asset allocation, manager search, performance evaluation and investment policy services. It works with institutional investment programs and high net worth clients on both an advisory and discretionary basis.

The Endowment & Foundation Practice Group services 116 endowment and foundation retainer relationships, representing assets of \$59 billion, from offices in Atlanta, Boston, Charlotte, Chicago, Detroit, Las Vegas and San Francisco.

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