

Performance Improvement Solutions

Leidos Health and Catalyst Healthcare Advisors: A Partnership for Sustainable Results



TRANSFORM OUTCOMES AND VALUE

Healthcare organizations today are facing a myriad of disrupting challenges that impact operational and financial performance. Declining inpatient volumes, the transition from a volume-based to a value-based payment model, and the complexities associated with building a continuum of accountable care create a need to find new sources of revenue and operate with far greater efficiency.

To help providers of all sizes embrace the challenge to deliver improved outcomes and higher quality care at a better value, Leidos Health, in partnership with Catalyst Healthcare Advisors, offers a range of performance improvement solutions.

PERFORMANCE IMPROVEMENT SOLUTIONS TO HELP YOU:

- ▶ Improve outcomes
- ▶ Transform operations
- ▶ Eliminate waste
- ▶ Increase revenue and quality
- ▶ Optimize technology

ACHIEVE RAPID, SUSTAINABLE RESULTS

Leidos Health and Catalyst Healthcare Advisors are combining decades of financial, clinical, operational, and technical expertise to help organizations improve their performance. Our experienced team brings a collaborative, hands-on approach and is focused on rapid, measurable results. We are committed to the long term success of our clients so we integrate client employees into our process, engage stakeholders across the organization, and provide training and knowledge transfer to ensure that results are sustainable. Our solutions include in depth assessments to help you identify opportunities and their measurable value, as well as an implementation plan to drive sustainable improvements in the following areas:

- ▶ Supply Chain Efficiency
- ▶ Workforce Productivity
- ▶ Clinical Effectiveness
- ▶ Revenue Cycle Optimization

“Catalyst supported our improvement efforts and exceeded our original targets in workforce productivity, supply chain/purchased services and clinical redesign.”

RICHARD D'AQUILA
Executive Vice President,
Yale New Haven Health System

EXPERIENCE AND RESULTS MATTER

Our methodology and experience have been proven in multiple healthcare settings. We work closely with your team, and strive to achieve a 4-to-1 return on investment in an annualized period. Some of our recent results include:

Academic Medical Center	Health System	Community Hospital
3 Networks, 5,000+ Beds	3 Hospitals, 1,200+ Beds	290 Beds
\$70M+ reduction in supply/contracts/HR	\$38.7M reduction in supply/contracts/HR	\$5.7M reduction in supply/contracts/HR
\$50M+ reductions in labor expense	\$21.1M reductions in labor expense	\$3.7M reductions in labor expense
\$35M+ in clinical redesign benefits	\$9.1M in clinical documentation benefits	\$2.5M one-time cash increase (revenue cycle)
NO RIFs	\$6.4M in physician productivity savings	\$2M physician practice improvement
	NO RIFs	\$1M clinical services improvement

FOR MORE INFORMATION

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