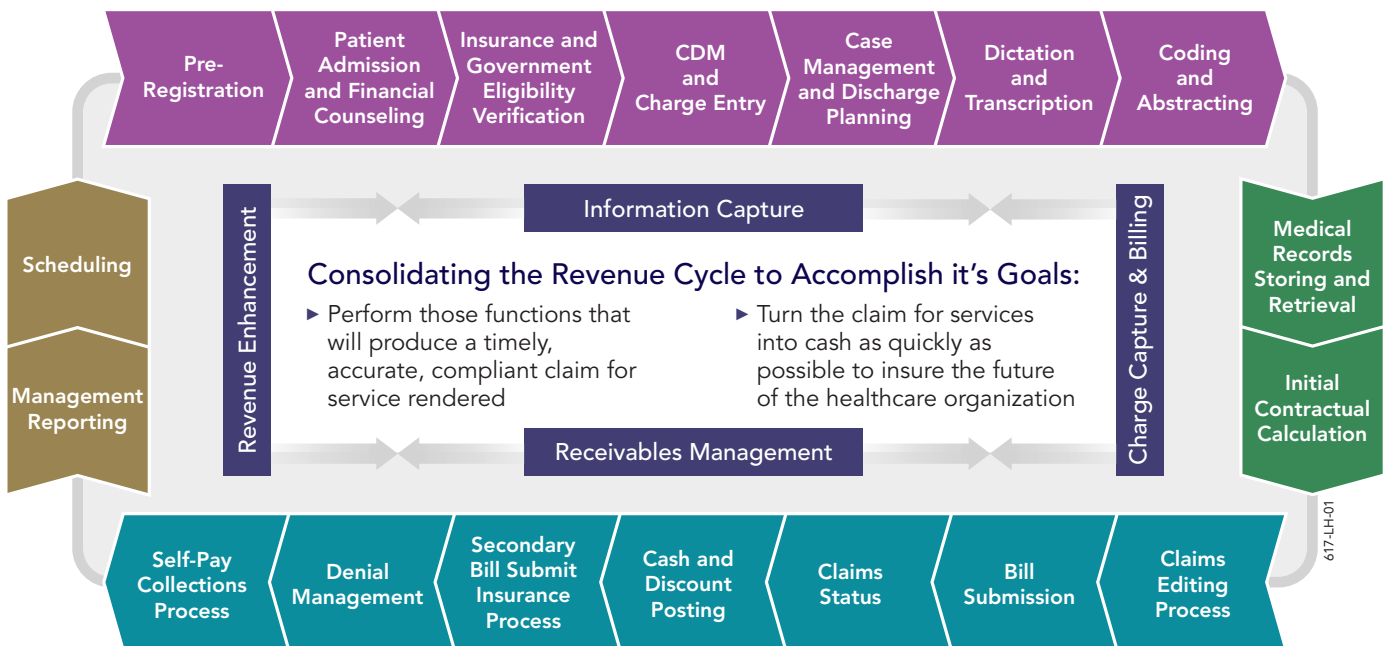


Revenue Cycle Solutions

Operational and Technology Assessments



WHY ASSESS FOR OPTIMIZATION OPPORTUNITY?

The revenue cycle within a healthcare provider setting has a touch point in almost every aspect of care delivery. Thus, effective revenue cycle operations are fully dependent on a true multi-disciplinary team to execute seamlessly on requirements.

Failures in any area of the revenue cycle can result in cash flow delay, cash flow compliance issues, and/or revenue loss. No organization's revenue cycle executes perfectly—it is technically impossible to do so. No organization performs every registration perfectly, fully optimizes

▲ REVENUE CYCLE

A complex group of processes containing many gaps, risks, and challenges.

its schedule, collects every co-payment, captures every charge or collects every dollar they are owed. In fact, the universal truth is that every revenue cycle operation has opportunity, and revenue cycle operations and technology improvements represent one of the few areas within healthcare where a measurable Return on Investment (ROI) can be readily determined.

LEIDOS HEALTH ASSESSMENT APPROACH

At Leidos Health, we believe optimization of your revenue cycle workflows and systems can be achieved in three possible ways:

- 1 Reducing defects
- 2 Reducing costs, while leaving the customer or end-result in a comparable or improved position
- 3 Creating and/or introducing new products or services

Leveraging decades of revenue cycle experience across the provider continuum, our experts work in close collaboration with you to create innovative, powerful solutions utilizing flexible and cost effective delivery models. Our assessments identify high-impact opportunities throughout the revenue cycle.

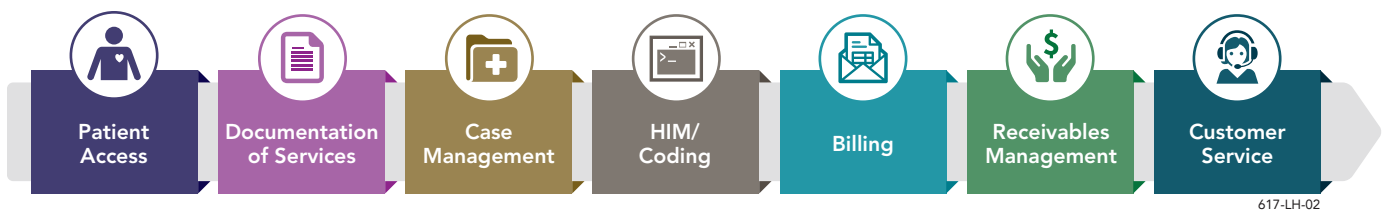
We then apply a defined approach that:

- ▶ Assesses your current environment through staff interviews, observation, and workflow and data analysis
- ▶ Prioritizes high-impact opportunities with short time to value
- ▶ Outlines a blueprint for implementation or redesign

Our revenue cycle engagements are supported by SMEs in our technology practices to assist us with root cause analysis in the information technology areas. We leverage our experience from both perspectives (revenue cycle operations and technology) and customize solutions for our clients, dependent upon their unique needs/situation.

RAPID ASSESSMENT COVERING THE FULL REVENUE CYCLE CONTINUUM

Our focus with clients is to perform a high-level, end-to-end assessment from access management through account resolution that is specific to your vendor environment and inclusive of all significant related systems. The Assessment identifies revenue cycle optimization opportunities and provides a suggested roadmap for optimization implementation with value propositions identified, where possible.



Our team typically performs rapid assessments in one week onsite, with the assessment presentation two weeks later. During that time, we review the following:

- ▶ Revenue cycle system configuration including features and functions used and not used
- ▶ Organizational readiness and adoption of technology capabilities
- ▶ Revenue cycle business processes covering the continuum above
- ▶ Revenue cycle metrics, compared with industry standards

FOR MORE INFORMATION

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