

DATE: 7 Dec, 2018
TO: ILMROC EMEA Business partners
FROM: Chesterton EMEA Marketing
SUBJECT: EMEA Release of 725(E) Nickel Anti Seize Bulk

Dear Business Partner,

Chesterton is pleased to announce the release of

725(E) Nickel Anti Seize Bulk

This is a European manufactured version and will be available from our European warehouse only to partners ordering through them. It will be phased in as stock of US manufactured product runs down. Once phased in the US version will not be available from the European warehouse. EU partners should not order from the US or they will be responsible for REACH compliance.

Please communicate appropriately this change to your customers. Partners who order from the US will continue to get the current product.

European Produced Aerosol will be launched at a later date.

1. Objectives

- In order to comply with REACH this product is European manufactured with all REACH compliant raw materials.
- This will also improve availability, reduce lead times and help eliminate 2 month sea freight from USA or Airfreight. This change will also support delivery within 10 days for projects or larger volumes.

2. Program/Product Scope

- The US and European version are equivalent formulations.
- Testing has shown equivalent performance capabilities.
- Where applicable new NSF approvals are available with new registration numbers.

3. Pricing, Positioning and Discount

Product manufactured in Europe will have the following description and item numbers.

725(E) - Nickel Anti-Seize Compound, 20 Liters	082349EU
725(E) - Nickel Anti-Seize Compound, 250 Gram Brush Top	081266EU
725(E) - Nickel Anti-Seize Compound, 500 Gram Brush Top	082359EU

There is no change in pricing. Discount Category B applies.

Product manufactured in the USA will maintain their existing descriptions.

4. Market Segments and Target Applications

725(E) Nickel Anti Seize is a high performance, nickel based Anti-Seize that combines the extreme pressure, corrosion resistant, anti-seize abilities of colloidal nickel in an oil suspension that can withstand temperatures up to 1425° C (2597° F).

Benefits include

- *Lubricates for assembly and disassembly*
- *Protects against corrosion*
- *No need for torque tension recalculation*

Full details may be found in the release presentation.

5. Program Logistics

725(E) Nickel Anti Seize

will be ordered directly from our European Warehouse.

6. Documentation

New Product datasheets and SDS are available from the Chesterton website and showpad. The full product release presentation, and other related documents are available on showpad.

7. Contact and Support

Pricing and Deliveries

Contact Customer Service, Roedinghausen, Germany.

It has been added to the 2019 ILMROC EME Price list that will be available in the upcoming days.

Technical Inquiries

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8. Availability and Schedules

This product will be phased in and will be available from our European warehouse once stock of the US produced version are sold. Once this is done the US produced product will no longer be available from our European warehouse. The 2018 Price list Rev C is available on the Sales Resource Centre (SRC). Prices and maximum/minimum order quantity, delivery time frame will be the same as the US version.

Sincerely yours,
Chesterton EMEA Marketing