



Gain the Absolute and Definitive Edge in the Retail Energy Industry

Become a BOX Energy Partner



BROKER ONLINE EXCHANGE

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Get Started Now



Give your Retail Energy Offering a Breakthrough

As you already know, there is one common requirement that nearly every business needs to run effectively: energy. This makes the sale of energy one of the most important and profitable industries in the world.

As a refresher, energy had historically been a highly regulated industry that only allowed a few players in certain areas to provide services to residents and businesses. This effectively made the energy industry one of the largest and most lucrative government-sanctioned monopolies ever. However, starting in the 1970s and continuing through the 1990s, the energy industry became increasingly deregulated, allowing for more and more suppliers to enter the market, increasing competition, and decreasing the costs of energy to consumers. Currently, many states have adopted energy deregulation, though others are still regulated.

You've already begun to experience one major benefit of energy deregulation which is that it opened the door for energy professionals like you to connect consumers and suppliers. While most brokers and salespeople in other industries have to scout for and find connections within a specific industry, the universal need for energy means that almost everyone is a

potential customer, no matter the business or service they provide. This creates an unparalleled opportunity for sales professionals and savvy businesspeople to make a lucrative profession offering better energy rates to businesses and property owners.

Whether you are an experienced energy professional looking to grow and scale your business or if you are a newer up-and-comer in the retail energy industry trying to boost your energy brokerage or consultancy business past the first stage, the retail energy market has the potential to advance your profession and your lifestyle. By establishing powerful partnerships, you can gain the tools and support necessary to take your business to the next level.

At BOX, our sole mission is to provide retail energy professionals the absolute and definitive competitive edge to close more business and make more money.

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What is BOX?

Established in 2013, Broker Online Exchange (BOX) has become the largest network of energy agents, brokerages, and consulting firms on the planet.

We have created a home for our partners that allows them to compete at the highest level and scale their retail energy business to new heights. We are an independent and privately held company with deep financial backing; we offer more incentives, benefits, technology, support, and flexibility than any other energy network or broker shop.

BOX provides the opportunity for energy partners to advance their skills with hands-on support from leading retail energy professionals with years of experience. We provide the information and education needed so that energy professionals can expand their existing offering to reach new levels of success.

BOX also provides access to every major energy supplier in every deregulated energy market. This unparalleled level of access allows retail energy professionals to provide their customers with the best rates on their energy, saving them thousands of dollars every year on their energy bills. When working with BOX, your offer becomes a no-brainer for your customers.

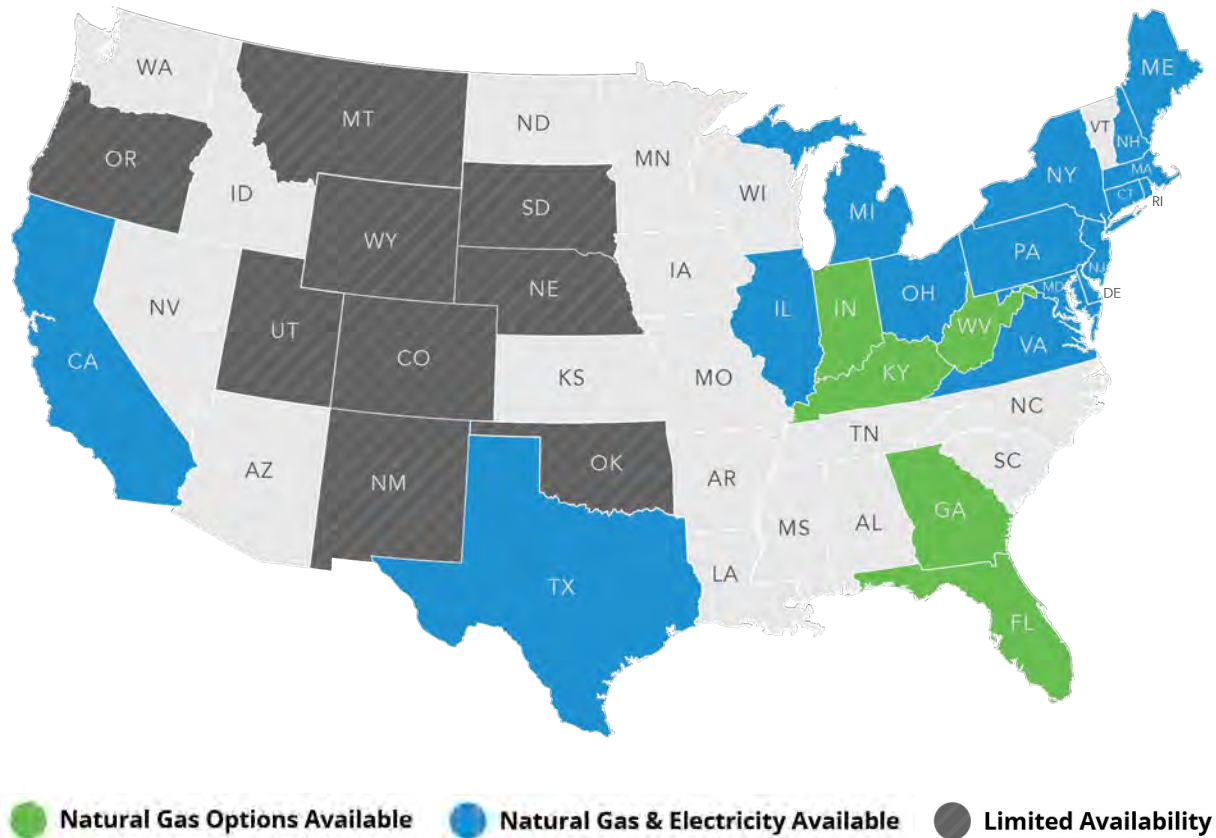
Additionally, BOX provides world-class support for your efforts as an energy consultant. Our team of energy professionals will do all the heavy lifting for you, freeing up your time to continue to search for new prospects and customers. Combined with powerful technology and software, reaching your earning potential and achieving financial freedom has never been easier.



Markets

BOX operates in every deregulated market in North America. Because of this, BOX energy partners have the option to operate in just a small area or to expand and scale their business to reach a nationwide customer base.

The map below displays the current state of the deregulated energy market in the United States and Canada.



Spotlights



25,000+

CUSTOMER ACCOUNTS SIGNED



400+

AGENCIES COMPRISED OF
1500+ INDIVIDUAL CONSULTANTS



90+

SUPPLIERS



Energize Your Business by
Partnering with BOX

Increase Your Earning Potential

How Much Money Can You Really Make as a BOX Energy Partner?

At BOX, our goal is to help retail energy professionals close as many deals and make as much money as possible. Naturally, your earnings are a direct result of the effort you put into prospecting and closing business. With the right work ethic, the sky is the limit for how much you can earn. Our top partners are easily making six-figures a year.

Our industry-leading commission plans help you earn more than you would with any other energy partner. At BOX, you can earn higher commissions on the deals you close versus closing with any other partner or network. This means that if you are an energy professional working with another company, you can immediately start earning 25-50% more income, simply by working with us.

BOX also provides access to the entire market, giving you the ability to expand your retail energy offering to a larger audience and higher value customers, find more prospects, and close more deals.



You can immediately **start earning 25-50% more income,** simply by working with us.



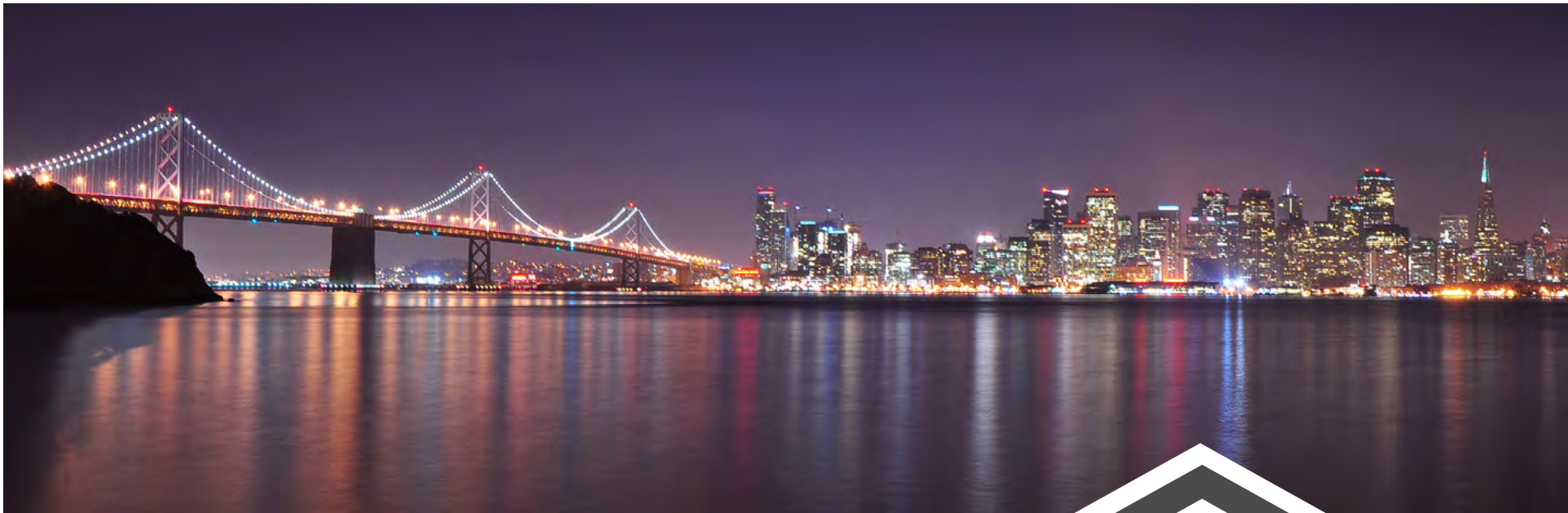
Work on Your Own Timeframe

One of the greatest benefits to working as an independent retail energy professional is the freedom you have to work whenever you want, for as long as you want.

Give yourself the time to do the things you love, whether it's spending time with your family, exploring and advancing your hobbies, or traveling the world.

At BOX, we take this even further by providing an amazing support team to take care of a

lot of the details that would normally take up a significant portion of your time. Instead of spending your time on pricing and other administrative tasks, let our team take that off your plate to free up your time to either close even more deals, or spend time doing what you love.



Improve Your Skills with BOX Training Programs

At BOX, we consider you our partner. When you're successful, we're successful.

We put a lot of effort into developing valuable materials to help you prospect, communicate value and close more deals. From weekly market updates to blog posts on important topics, we try our best to get you all the information you need to be successful.

Whether you're just starting out as an energy consultant, or you are an experienced energy professional with an established business, we're always looking to expand your skills and lead you to be as successful as possible.

We try our best to get you all the training and information you need to be successful.



MARKET UPDATES



BLOG POSTS



NEWSLETTERS



Focus on Prospecting, Let Us Do the Heavy Lifting

At BOX, we pride ourselves on creating a culture of world-class support.

Our only goal is supporting our partners. We do our best to take as much off your plate as possible so you can maximize your time reaching new prospects.

With a large team of account managers and supporting staff, you will ALWAYS be taken care of with excellence and integrity. Our team works hard to get you what you need as quickly as possible, enabling you to provide the best service to your prospects and ensuring that you'll close your deals in a timely manner.

When you partner with BOX, you will be assigned a dedicated account manager. You'll also have access to our support staff, a commissions team to help manage your payouts, and a devoted pricing and structuring desk to aid in providing the best rates and products possible for your prospects. We will also provide you with customer service representatives to help with customer issues, billing inquiries, and other needs. When you are in the field, you will have a FULL support staff acting as your back office!

We do our best to take as much off your plate as possible so you can maximize your time reaching new prospects.





The BOX Difference
How We Help You Succeed

A Unique Advantage for Energy Professionals

As the largest network of energy agents, brokerages, consulting firms, and suppliers in North America, BOX is able to provide our partners an unparalleled opportunity to achieve success in their business. Whether you're just starting out as an individual broker or are working with a team of consultants, BOX provides all the support you need to take your business to the next level.

But BOX is much more than just a one-stop shop for tools and support. The key to our success is our high-quality, transparent partnerships, built with our experience, integrity, and trust. Our mission is to provide the absolute and definitive competitive edge for all participants in the retail energy industry, from suppliers to consultants and all the way through to the customer. We want all of our partners to build on their successes while making their jobs and lives easier.

BOX is independently owned and has no direct sales team, so we don't ever sell energy directly to consumers. You can rest assured that you're always getting unbiased pricing and support.

By partnering with BOX, you will gain access to several key advantages not offered by other partnerships:



Up to 25-50% higher commissions

with BOX than with any other partnership.

World-class business support and technology

to streamline your sales and growth.



Scale your business

by reaching more deregulated markets in North America.

Flexible payment plans

that allow you to get your commissions when you need them.



Access to more energy suppliers,

guaranteeing the lowest energy rates for your customers.

Guarantee the Best Rates with Access to All Suppliers

The primary benefit of energy deregulation is that it allows brokerage firms and consultants the ability to work with all suppliers in an area. This allows you to compete for your customers' business with more competitive pricing. In order to offer the best rates to your customers, you must have a relationship with each supplier in the areas in which you do business.

BOX has established relationships with over 90 different suppliers across all deregulated markets. We are certified and licensed for both electricity and gas in every deregulated market in North America. If you can name a supplier, we've got them! Our strong supplier relationships make our pricing more competitive than what brokers and consultants could get on their own, or when working with other brokerage firms. We take great pride in our reputation, and in keeping our suppliers extremely happy!

As a brokerage firm or consultant partner with BOX, you automatically get access to every major supplier. Our cutting-edge proprietary technology will allow you to easily access pricing from each supplier, making it quick and easy to find the best deals for your customers.

We are certified and licensed for both electricity and gas in every deregulated market in North America.



Scale Your Business with Access to All Deregulated Markets and Licensing

When selling an essential service like energy, nearly everyone becomes a potential customer.

Even so, when operating your own energy brokerage or consultancy, or when working with another retail energy partner, you may be limited to a certain geographical area, thus limiting your prospecting and scalability.

Since BOX holds the proper certifications and licenses in every deregulated gas and electricity market, you can piggyback off of our

licenses and scale your energy business to new markets, and even operate at a national level without having to go through the arduous, invasive and costly process of getting your own certification. BOX energy partners have the option to choose to operate in just a small area, or expand and scale their business to reach a nationwide customer base, depending on their individual needs or goals.



Receive World-class Business Support from Our Experienced Team of Energy Professionals

There's so much you need to know and do when selling energy. On top of prospecting and finding new potential customers, there is a veritable sea of time-consuming administrative tasks like negotiating and updating supplier pricing, creating contracts, and maintaining important relationships. These tasks eat into the additional time you could spend growing your business or enjoying family or hobbies.

That's why we have our revolutionary energy support system for our partners. Our team will help you communicate with suppliers, get specialized pricing, and ensure you get your commissions on time. We'll standardize the process across all suppliers, so you spend less time pushing papers and more time closing deals.

Every BOX partner is assigned an account manager to take care of all questions and requests. Each account manager is supported by a team of energy professionals who have experience on both the supplier and consulting sides of the business. In addition, you'll have access to a commissions specialist

who will work with you to make sure you're paid what you earn. When you are in the field, you will have a FULL support staff acting as your back office.

Close Your Big Prospects with Analysis from Our Structure Desk

Have you ever come across a really large customer that just needs some extra data, expertise, and support? We've got you covered. We will help you shoulder the load with a dedicated structure desk.

For qualifying customers, our structure desk will create a presentation of managed products, analytical data, sales charts, and the professional recommendation from an expert market analyst, whose sole job is to answer any and all questions about power and gas.

Our structure desk has experience on the supplier side of the business, as well as deep insider knowledge of wholesale trading, large C&I deal structuring, and market timing analytics.



SINGLE POINT OF CONTACT



ASSIGNED SUPPORT TEAM



PRICING DESK



FULL COMMISSIONS DEPARTMENT

Cutting-edge Proprietary Software and Technology

While our support team is here to help you with specific issues and prospects, we also give you the power to quickly and easily tackle more common tasks with powerful self-service technology. Instead of sorting through dozens of matrix files sent to you by suppliers daily to put together a pricing proposal, our proprietary, exclusive energy portal will allow you to get pricing from all qualifying suppliers in no time at all.

Our software is also equipped with built-in contract automation, allowing you to instantly create clean, mistake-free contracts that can be sent and signed online via our DocuSign integration. Our platform is your one-stop-shop for pricing, contracting, commissions—and a kick ass CRM tool!



AUTOMATED PRICING AND CONTRACTS



ONLINE SIGNATURES UTILIZING DOCUSIGN

Commissions and Payment Options

At BOX, we go to great lengths to ensure our partners are paid when and how they want—so we offer payment options that will fit every need!

With different plans ranging from *Next Day Pay to our Cash Advance Program* we can find a commission structure that works for you and your team. Especially in times of transition, onboarding new talent, or expanding your business, it can be helpful to expedite your

commissions to cover expenses while building out your future cash flow.

We'll work with you to ensure that your business is able to run optimally by helping you select the best commission payment options for your given situation.



UPFRONT PAYMENTS

Transform Your Business by Partnering with BOX

The deregulated retail energy industry provides a unique business opportunity that can provide significant income, while also allowing you to be free to decide when and how much you work. With BOX, you are given every tool and the robust support system you need to be as successful as possible.

If you're ready to get going, [click here:](#)

ENROLL NOW





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