

## Use insight and analytics to negotiate better prices

Keeping all suppliers, even favorites, competitive by manually checking prices on every quote is difficult. Without a well thought out and comprehensive price strategy and the associated analytics, it's virtually impossible. Contrager enables you to:

- Compare prices received today with prices you paid in the past for the same or equivalent parts
- Benchmark your pricing with anonymized pricing from other Contrager users
- Determine where you have negotiating power with automatic multiple quote price spread analysis
- Check Amazon (or similar sources) for competitive pricing

Organizations negotiate better prices with insight and analysis all in one place, organized automatically.

## Streamline operations and achieve better compliance

Companies of all sizes struggle to establish sound procurement processes and decentralize purchasing decision-making. Contrager enables you to:

- Realize efficiencies with workflows, standard templates, and a centralized document repository
- Reconcile price, quantity, and payment & shipping terms across POs, invoices, and packing lists
- Drive transparency and compliance by actively managing RMAs, return shipments, and credit memos
- Better manage coterminous, non-coterminous, auto-renew and auto-expire maintenance contracts

Organizations enjoy the best of both worlds: efficiencies from standard templates, processes, and approval workflows and efficiencies from decisions made by the people closest to the purchases.

## Chose a procurement software partner, not a vendor

All companies operate with limited resources and can't miss a beat. They don't have time or money to wrangle with big, inflexible, expensive, and difficult to integrate software companies. With Contrager:

- Get up and running quickly in one facility or globally with our SaaS deployment model
- Receive requested new functionality in weeks or months, not quarters or years
- Integrate easily with other systems with our web services
- Enjoy in-depth support in training and adoption

With Contrager, you can be up and running in weeks, sparing the team as much pain as possible while they do their day jobs. In Contrager, you have a partner who is nimble enough to make changes, add functionality, integrate with other systems, and provide the support & attention you need to succeed.

## Learn more