



Faster to Market

Table of Contents

Who We Are	3
SalSon by the Numbers	4
What We Do	5
Strategic Locations	6
Select SalSon Clients	7
SalSon Technology	8
SalSon Difference	9
Working with SalSon	0
Contact SalSon	1

Who We Are

For retailers and large consumer goods companies, cash cycle time is critical. You need to get your products onto the shelf so you can turn them into cash as fast as possible.

Welcome to SalSon Logistics.

We offer a **turnkey solution** for every stage of product distribution, from container to consumer. The result: a high-speed supply chain that gets your products to market faster.

We believe assets are necessary to ensure reliable capacity and performance. So whenever possible, our solutions are delivered by SalSon people on SalSon assets – our chassis, our warehousing, our trucks.

SalSon people are can-do problem solvers, tackling the toughest logistics challenges in the toughest markets, like New York City. We're fast, flexible and relentless in pursuit of the ideal solution for you.







SalSon by the Numbers

8 *terminals and distribution centers*

1,000 associates

1M+ square feet of warehouse space

550 trucks

1,200 *trailers*

1,200 *chassis*







What We Do

Northeast metro-area delivery

specialists. Day and night deliveries,

including to unmanned locations.

Learn more...

Largest dray fleet in NY/NJ.
Import/Export services in Newark,
Norfolk, Charleston, Savannah
and Houston. Learn more...



High-volume, 24/7 operation within one mile of Port Newark. Designated U.S. Customs Exam Station for agricultural products.

Learn more...

Trusted freight partner to Pepsi, Dick's Sporting Goods, Macy's and other global brands. 98%+ on-time delivery.

Learn more...



Dedicated

Contract

Carriage

Warehousing & Distribution

One million sq. ft. of modern warehousing space in Newark, NJ with additional x-dock capabilities in Norfolk and Savannah.

Learn more...

Strategic Locations

Up and down the East Coast, we specialize in the freight other carriers shy away from – like multi-stop deliveries in some of the nation's most congested and **challenging** markets. This is SalSon's turf.

Newark – Headquarters with full scope of services.

Import/Export capabilities at all major ports on East Coast and Gulf Coast.

Full-service Freight Terminals in Newark and Atlanta. Atlanta is HQ to SalSon's large dedicated contract carriage business.

Fleet locations at customer sites throughout the eastern U.S., providing a dense network of freight lanes.



Select SalSon Clients































SalSon Technology

Software tools, app, and My SalSon portal.

Visibility at every stage is key – here's how SalSon keeps you well-informed from start to finish:

All **driver assignments** are uploaded into SalSon's Transportation Management System (TMS).

For **route details**, log into password-protected My SalSon to access the day's dispatched routes.

Utilizing **GPS**, both dispatch & customers can monitor progress in near real-time.

With each delivery, route status is updated, and **push notification** of ETA is sent to the next stops.

Driver can capture any **exceptions**, appending notes to the order within SalSon's TMS.

SalSon's **Smartphone app** lets you check your fleet status anywhere, anytime.









Smartphone app for load tracking

SalSon Difference

Turnkey, end-to-end logistics solution to get your products to market *faster*.

ASSETS

Because they matter.

SalSon owns 1,200 chassis, 550 trucks, 1,200 trailers to give you the capacity you need, when you need it.

AGILITY

Because change happens.

We've got big-company resources but a lean structure that allows fast decisions and fast action.

ATTITUDE

Because that's ALL that matters.

We are an organization of can-do problem solvers, ready to do whatever it takes.



10101



Working with SalSon

We not only get it. We get it done.

SalSon clients are used to a level of get-it-done energy and efficiency that's not always easy to find.

From management, dispatch and warehousing to our drivers and customer service, we put clients first because **our** on-time/on-budget performance is a direct reflection on **your** reputation and success.

We never forget that.







Contact SalSon

Let's talk.

We'd love to discuss your logistics needs in more detail to determine how SalSon can lower your costs and improve service throughout your operations.

To arrange a discussion, just click the button below:

Arrange a discussion with SalSon's sales team

SalSon Logistics

888 Doremus Avenue Newark, NJ 07114 888.432.4020

sales@salson.com





