

# Reaching into the community to enhance wellness



To raise visibility of Salem Health's many services, stories were chosen to build the reputation for exceptional, award-winning healthcare; while class schedules, articles and recipes encouraged people to use Salem Health's many resources to improve their health and wellness

Messenger magazine, produced two times a year, reaches 150,000 homes in Marion, Polk and Yamhill counties in Oregon

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"Messenger became a positive embodiment of the new brand, incorporating the brand's visual elements, but also delivering the warm, personal touch we wanted through the stories of local people and their health challenges."

> -Jennifer Larsen Morrow Account Manager for Salem Health

 Unlike the previous version, these issues focused only on local patients and Salem Health staff. Each issue was planned, designed, written and produced in a collaboration of Salem Health staff and Creative Company.

**BUSINESS** The fifth largest hospital system in Oregon Primarily those living and working in Marion, Polk and Yamhill counties

## Reaching into each community, raising expectations

### **CHALLENGE**

For many years Salem Health and Salem Hospital had been perceived as "second best" to Portland healthcare. With growth, new facilities, new partnerships and industry recognition, Salem Health wanted to raise expectations in the communities served. As part of a system-wide brand refresh, the community magazine was reinvented to showcase local stories and services with a focus on wellness

### **STRATEGY**

The 24-page magazine incorporated a Community Health calendar; a series of features from a recipe to "Active vou", and three to four lead articles on current topics in each issue. Scheduled for a Spring and Fall issue, Messenger told stories of local people and doctors. Readers learned about procedures from bariatric surgery to joint replacement; and departments from the Neonatal Intensive Care Unit to the Heart & Vascular Institute. More than 150,000 copies were distributed in the tri-county area.

#### **RESULTS**

A research study in the second year after re-launch showed positive response. Readership said Messenger had a positive effect on their wellness knowledge. The study also showed recipients would prefer to receive the magazine through the mail rather than by Email.

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