

JOB TITLE: PRICING ANALYST

LOCATION: GUILDFORD

DEPARTMENT: ENERGY SPECIALISTS

WORKING FOR OEM

> ABOUT OPEN ENERGY MARKET

Open Energy Market is an innovative and fast-growing company building technology that is re-defining the commercial energy buying space. We were built to replace the staid broker model and bring energy management up-to-date with automation, transparency, and applied industry expertise behind it. We bring energy suppliers and buyers together in a way no other company does: maximising information, clarity, and support.

And that collaborative and open approach grows from the heart of our business. From our development department to our commercial and trading arms, every team member is invested in growing the company to meet the future.

That may be bringing innovative new products to market, recognising gaps in data provision that can benefit the whole industry, or enhancing the UI of our ground-breaking proprietary tech. We all feed off each other's ideas, and work as a team to achieve OEM's goals. We're proud of our work, but never so proud we stand still. When you join OEM, you can expect your opinion to be heard, your skills used, and your experience grown.

Since our launch in 2013, we have built an impressive portfolio of clients and partners, providing a platform for large-scale energy buyers to manage their energy portfolios and procurement process. Our clients are some of the largest household names in the UK and a number of those have come through our Partner channel.

For more information about us and what we do, head to openenergymarket.com.

Due to a significant recent investment and our plans for rapid expansion, we are seeking enthusiastic, intelligent and creative team members to join us. You can expect to join a dynamic team, and see your efforts reflected directly in the success of the business. OEM needs the brightest sparks to keep the revolution alight and fire us towards our ambitious goals.

We Are Open

JOB DESCRIPTION

> PRICING ANALYST

The Role

Procurement is at the heart of what Open Energy Market, and pricing is at the centre of that. Of course, it's not that simple: OEM's proposition and ambitious plans for the future requires a market leading grasp of pricing that can be fed into every part of the process.

From industry analysis to keeping track of our rapidly expanding data sets, all elements of pricing need to be kept under constant review. And that that comes with the implementation of strict processes and an excellent understanding of our OEM's business and the sector we work in.

Sitting close to our customers and every deal we win, forging strong links with every part of our commercial business chain from our partner network to marketing, this is an exciting and pivotal role crucial to OEM's continued rapid development.

If you are capable of down-to-Earth analysis one moment and ambitious outside-the-box thinking the next, this could be the job for you!

About You

You are highly organised, possess strong commercial awareness, and have the ability to undertake in-depth analysis that you can convey clearly to the wider procurement team and business. As comfortable working with historic analysis as planning for the future, you have a passion for improving processes and developing models that will support OEM's unique proposition of energy consulting and SAAS delivery.

- Ideally, you'll have 2 to 3 years' experience in a commercial capacity in the energy industry.
- You'll be familiar with energy supply contracts, arrangements and invoices.
- You'll have an excellent grasp of SAAS and awareness of innovation in business.
- You'll have excellent communication skills, able to persuade and negotiate.
- As well as being highly analytical and numerate, you will have good planning and time management skills.
- You will have excellent office software skills, particularly MS Excel and spreadsheet programs, and experience working with databases and large data sets.
- Confidence and ability to prepare and present at company meetings.

The Opportunity

Reporting to our Head of Energy, you'll have exposure to the front-end of the business, working closely with our Strategic Account Managers as we onboard customers, as well as other account managers in our Open Support Energy Specialist team.

You'll play a crucial role in maintaining the reputation and development of our platform as our company grows, while ensuring that the human touch and first-rate customer service complements our technology at every turn.

You'll be part of an industry-changing company, helping to redefine the way companies buy and manage their energy. You'll have a stake in the change you play an essential role in creating too; as a permanent member of staff you will be offered company share options.

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HOW TO APPLY

> PRICING ANALYST

To apply for this position, please send your CV with a covering note to jobs@openenergymarket.com, clearly indicating the position you are applying for.

Alternatively, you can use the application form on our recruitment page, clearly indicating the role you are applying for: <https://info.openener.gy/work-with-oem>

We look forward to hearing from you - good luck!

Please note:

Salary dependent on experience.

For this position, we are not responding to recruiters.

Due to the high number of applicants for promoted roles, we often aren't able to respond to every application that we receive. If you haven't heard from us within seven days, then unfortunately your application hasn't been successful.

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