Panel B2B





Argentina

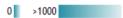
Features

Panel size (ISO): 71.139 People profiled (ISO): 10.266 Estimated response rate (ISO): 38%

Updated: 15/12/2014

Size (ISO): number of panelists according to ISO 26362

Real delivery: maximum sample size of a specific target that we can deliver on a real project. It is the sum of profiled panelists and the estimated number of panelists not yet profiled.



IR% Panel: panel Netquest's incidence rate for the particular target. It is not obtained from a representative population sample. It is the result of a progressive and random panel data collection. It shows the difficulty of the target:

Socio	lemographic profile		Real delivery	Panel IR%
`∏'		Total panelists:	19.925	74,8%
Sex	Man		8.071	.00
	Woman		10.528	الاه،
Age	<18		0	.00
	18-24		1.592	.00
	25-34		5.214	.oO
	35-44		5.501	.00
	45-54		4.250	.00
	55-64		1.771	.00
	>=65		226	•000
Social class	Level 1: E		24	00
	Level 2: D2		541	••0
	Level 3: D1		2.234	.00
	Level 4: C3		3.975	.00
	Level 5: C2		6.457	.00
	Level 6: C1		5.153	.00
	Level 7: AB		183	•00
Regions	NOA- Northwest Argentina		655	.00
	Cuyo		896	•00
	Humid Pampa		11.029	.000
	NEA - Northeast Argentina		886	.00
	Patagonia		547	.00
	Autonomous City of Buenos Aires		4.543	.000

Provinces	Autonomous City of Buenos Aires		4.543	.00
Tovinces	Buenos Aires		7.727	an a
	Córdoba		1.786	00 00
	Santa Fe		1.415	en l
	Mendoza		691	• 00 0
	Tucumán		203	• 0 UU
			286	
	Entre Ríos		244	• 0 UU •nn
	Salta		183	•0UU •nN
	Misiones			•0UU •00
	Chaco		148	•0UU -00
	Corrientes		174	•000
	Santiago del Estero		49	a00U
	Jujuy		78	000
	San Juan	_	103	000
	Río Negro		150	•000
	Formosa	_	26	-0UU
	Neuquén		152	
	Chubut		100	
	San Luis		99	
	Catamarca		27	
	La Rioja		25	
	La Pampa		55	
	Santa Cruz		74	ال00ء
	Tierra del Fuego, Antarctica and South Atlantic Islands		23	000
Employment status	Occupationally active (full-time)		12.049	الم
	Occupationally active (half-time)		4.348	•0 0
	Retired / pensioner		0	.00
	Student		0	.000
	Student with job		2.204	.00
	Housework		0	.000
	Unemployed		0	00
Level of education	Uneducated		0	.000
	Elementary incomplete		21	00
	Complete elementary		171	
	Incomplete high school		899	
	Complete high school		2.642	000
	Incomplete tertiary education		1.819	•000
	Complete tertiary education		3.129	
	Incomplete university studies		4.352	.000
	Complete university studies		4.066	.000
	Graduate		1.237	•000
				•000

Employment stat	us		Real delivery	Panel IR%
		Total panelists:	19.925	74,8%
Years since completion studies	Between 16 and 20		2.521	.00
·	More than 20		7.091	
	Administrative		3.073	.00
	Biology		83	.000
	Communications		570	•000
	Building trade		524	•000
	Accountancy		584	•••
	Creativity, Production and Commercial Design		507	
	Law and legislation		521	
	Education		2.515	
	Engineering		430	
	Logistics, Processing and Distribution		375	•000
	Manufacturing, Production and Operations		550	.000
	Marketing, Advertising and Public Relations		150	.000
	Human Resources		3.083	.00
	Health and Beauty		282	•000
	Health Sector		416	•000
	Insurance and Reinsurance		1.100	
	Information Technology / Systems		185	•000
	Tourism, Hospitality and Gastronomy		1.031	•000
	Sales		497	•000
More specific job category	#N/A		94	•00
	#N/A		0	00
	#N/A		0	00
	#N/A		0	00
	#N/A		0	00
	#N/A		2	0000
	#N/A		4	• • 000
	#N/A		0	aa00
	#N/A		1	a000
	#N/A		3	•000
	#N/A		1	00
	#N/A		0	a000
	#N/A		0	a000
	#N/A		0	a000
	#N/A		1	00
	#N/A		53	•000
	#N/A		22	.00
	#N/A		25	.000
	#N/A		55	•00Î
	#N/A		0	aa00
	#N/A		0	a00
More specific job category	#N/A	i	0	#¡DIV/0!
	#N/A	i	0	#¡DIV/0!
More specific job category	#N/A		0	#¡DIV/0!
	#N/A		0	#¡DIV/0!
	#N/A		0	#¡DIV/0!
	#N/A		0	#¡DIV/0!
	#N/A		0	#¡DIV/0!
	#N/A		0	#¡DIV/0!
	Other		0	#¡DIV/0!
	-		•	,5.170.

			ell
More specific job category	#N/A	1	.000
	Agriculture, animal husbandry, forestry, fishing and hunting	384	000
	Mining	50	•0UU •00
	Electricity and water supply pipeline	175 724	
	Building trade	708	-0 00
	Manufacturing industries	2.267	•0 00
	Transports	476	•0 00
Company's industry	Transports Posts and storage	74	oOU.
Company 3 muustry	Information in mass media	248	o0UU .eD
	Financial services and insurance	550	.00U .nnD
	Real state services and properties renting	182	.000
	Professional, scientific and technical services	1.163	الاره الاره
	Management of companies and enterprises	106	nΠ
	Waste management services and environmental remediation	23	•0UU _nN
Company's industry	Educational services	2.370	•0UU • 0 00
Company 5 maastry	Health care and social assistance	1.547	nll
	Recreational cultural and sporting services	352	•0UU ••00
	Temp. accommodation and food and beverage preparation service		.00U .nNN
	Other services except government activities	660	•000
	Activities of the Government and international organizations	1.520	nll
	Other	4.585	•0UU ••11
	Yes	5.996	.00U
	No	12.576	.000 .00
	Less than 1	981	• 000
	Between 1 and 2	5.156	- NO
	Between 3 and 5	5.124	الالاه الاه
	Between 6 and 10	5.239	. NO
	Between 11 and 15	2.771	•00U
		1.648	
	Between 16 and 20 More than 20	2.897	•0UU •nN
	0 to 6 months	1.076	
	i di	989	
	From 2 months to a year	2.734	•000 •00
	From one to 3 years Between 4 and 5 years	2.305	. NO
		3.984	
	Between 6 and 10 years Between 11 and 15 years	2.379	. NO
	·	1.696	
	Between 16 and 20 years	3.298	
	More than 20 years	2.993	
Employment position	Internships	7.859	o0
Employment position	General employee Supervisor	1.464	
	Self-employed (freelance)	2.855	
	Management position (middle management)	1.510	o0UU
	Management position (high management)	696	•0UU •00
	Company owner	1.167	•0UU ••••
	Rent / Buy office	1.609	•0UU -•1
	Customer service	7.483	•0UU _e0
	Office equipment	4.300	•0V]
	Finance and accounting	2.955	•0UU -•11
	Employee training	4.622	o0UU on[]
	Hardware (computers, etc.)	3.631	•0UU •000
	Software	3.792	•000
	Mobile phones for employees	1.939	•000
	Company car fleet	1.221	•000
	Printers / Scanners	3.549	000
	Offices maintenance	2.710	пП
	Marketing and Advertising	2.693	o0UU _o0U
	Officers removals	1.264	o0UU _o0U
	New hires employees	3.017	o0UU on111
	Internet Suppliers	2.788	00UU 00UU
	Security offices (alarms, etc.)	1.909	o0UU on[]
	Insurance provided to employees (health, etc.)	1.302	o0UU on[]
	Insurance for office	1.315	•0UU •000
	HISUITATICE TOT OTHICE	1.313	OUUU

	Postal and courier Services	2.634	.0 0
Areas in which influences	Legal services	1.633	
	Technology services	2.597	•00
	Salaries of employees	2.081	.00
	Telecommunications	2.099	.00
	Travel and accommodation	1.773	الاس
	None	6.616	•00
	Rent / Buy office	950	•0]]
	Customer service	4.749	• 0
	Office equipment	1.926	
	Finance and accounting	1.742	•0UU -•1
	Employee training	2.264	o00U
Areas in which decision-makers can decide	Hardware (computers, etc.)	2.066	0UU 000
Areas in which decision-makers can decide	Mobile phones for employees	1.115	000 000
Areas in which decision-makers can decide		729	-000
The case in the case and according	Printers / Scanners	1.958	
Areas in which decision-makers can decide		1.507	
	Officers removals	643	
	New hires employees	1.515	•00
	Internet Suppliers	1.681	•0D
	Security offices (alarms, etc.)	1.022	.00
	Insurance provided to employees (health, etc.)	728	.00
	Insurance for office	772	•00
	Postal and courier Services	1.391	•00
	Legal services	982	.00
Areas in which decision-makers can decide		1.450	•0 0 0
	Salaries of employees	1.189	•0 0
	Telecommunications	1.177	• 0 0
	Travel and accommodation	1.064	•00U •00
	None New insurance for office	3.138 201	•UUU
	New Internet supplier	536	0UUU - 0
	New security system	273	•••••
	Rent new office	124	
Changes in the company within the next 6	Moving to new office	144	•000
months	Purchase new office	97	.000
	Purchase printers / scanners	935	•00
	Computers	1.280	•00
	Software computing	846	
	Car fleet	326	ال00
	Mobile phones for employees	547	
	None	1.284	000
	Yes	9.588	•0 00
The company has more than one premises		8.964	•0 0 0
	In the same country where I live	8.441	• •••
Number of employees	More than 5,000	849	o0U on0
	Between 1 and 10 Between 11 and 50	15.486 5.047	•0 00
	Between 51 and 100	970	• 000
	Between 101 and 200	437	• 0 UU ••••
	Between 201 and 500	593	•0UU •000
Number of computers in the office	Between 501 and 1,000	212	•000
	Between 1,001 and 2,000	87	nn00
	Between 2,001 and 5,000	90	.000
	More than 5,000	46	00
	Between 1 and 10	7.378	.000
	Between 11 and 50	6.330	•00[
	Between 51 and 100	2.356	.00

Number of computers in the company	Between 101 and 200	1.609	الم
	Between 201 and 500	1.541	.00
	Between 501 and 1,000	849	.00
	Between 1,001 and 2,000	432	•00
	Between 2,001 and 5,000	608	•00
	More than 5,000	542	••0
	Yes	2.556	.00
Know the turnover of the company	No	10.000	.00
	100,000 or less	4.122	.00
	Between 100,001 and 500,000	4.561	00
	Between 500,001 and 1,000,000	1.690	••0
	Between 1,000,001 and 2,000,000	1.498	••0
	Between 2,000,001 and 5,000,000	2.007	•00
	Between 5,000,001 and 10,000,000	1.434	••0
Turnover of the company in local currency	Between 10,000,001 and 20,000,000	1.373	
	Between 20,000,001 and 50,000,000	1.160	••0
	Between 50,000,000 and 100,000,000	1.566	••0
	More than 100,000,000	1.622	••0
	None	10.591	.00
	Between 1 and 4 employees	4.277	•00
	Between 5 and 9 employees	1.405	••0
	Between 10 and 19 employees	825	••0
	Between 20 and 49 employees	748	••0
	50 or more employees	682	••0
	One office	10.100	.00
	Working from home (telecommuting)	2.991	•00
	Traveling (visiting clients, etc)	1.527	••0
	In a factory	1.014	••0
Working location	In a shop	1.462	00
	On the premises of a customer	982	00
	Other	2.826	••00
	School	976	•00
	Hospital	483	•00
	Construction	267	•000

Other working informations	
Current employment status extended	
Turnover of the company declared	
ITDMs	
Medical specialty	



Netquest is certified with ISO26362 standard

The way how a panel recruits, interviews and rewards panelists is key to the reliability of the data you get. In Netquest we care about every detail, thinking of you. That's the reason why we are the only panel in Spain, Portugal and Latin America with the ISO26362 certificate, the specific standard for online Access Panels

B2B Executives Panel





Argentina

Features

Panel size (ISO): 71.139 People profiled (ISO): 10.271 Estimated response rate (ISO): 38%

Updated: 15/12/2014

Size (ISO): number of panelists according to ISO 26362

Real delivery: maximum sample size of a specific target that we can deliver on a real project. It is the sum of profiled panelists and the estimated number of panelists not yet profiled.



IR% Panel: panel Netquest's incidence rate for the particular target. It is not obtained from a representative population sample. It is the result of a progressive and random panel data collection. It shows the difficulty of the target:

Socio	demographic profile		Real delivery	Panel IR%
I		Total panelists:	1.985	7,5%
Sex	Man		1.036	000
	Woman		790	•00
Age	<18		0	
	18-24		45	.00
	25-34		293	•0
	35-44		484	•0
	45-54		602	•00
	55-64		328	•00
	>=65		49	00
Social class	Level 1: E		0	00
	Level 2: D2		0	00
	Level 3: D1		70	00
	Level 4: C3		144	•000
	Level 5: C2		616	.00
	Level 6: C1		880	.00
	Level 7: AB		50	.00
Regions	NOA- Northwest Argentina		71	.00
	Cuyo		76	.00
	Humid Pampa		1.082	•00
	NEA - Northeast Argentina		79	00
	Patagonia		52	00
	Autonomous City of Buenos Aires		421	•00

Provinces	Autonomous City of Buenos Aires	421	00
	Buenos Aires	736	0000
	Córdoba	181	000
	Santa Fe	122	•000
	Mendoza	48	000
	Tucumán	24	000
	Entre Ríos	24	000
	Salta	20	000
	Misiones	5	a000
	Chaco	1	a000
	Corrientes	3	a000
	Santiago del Estero	0	a000
	Jujuy	2	a000
	San Juan	3	a000
	Río Negro	3	a000
	Formosa	0	000
	Neuquén	3	000
	Chubut	1	000
	San Luis	2	000
	Catamarca	0	000
	La Rioja	0	000
	La Pampa	0	000
	Santa Cruz	1	000
	Tierra del Fuego, Antarctica and South Atlantic Islands	0	000
Employment status	Occupationally active (full-time)	1.462	.00
	Occupationally active (half-time)	248	••0
	Retired / pensioner	0	00
	Student	0	.000
	Student with job	114	.000
	Housework	0	.000
	Unemployed	0	.000

Employment status			Real delivery	Panel IR%
		Total panelists:	1.985	7,5%
Years since completion studies	Between 16 and 20		285	•000
·	More than 20		1.077	••00
	Administrative		152	00
	Biology		0	00
	Communications		47	00
	Building trade		98	00
	Accountancy		51	000
	Creativity, Production and Commercial Design		50	00
	Law and legislation		48	
	Education		168	.000
	Engineering		51	00
	Logistics, Processing and Distribution		25	00
	Manufacturing, Production and Operations		52	00
	Marketing, Advertising and Public Relations		25	00
	Human Resources		319	•000
	Health and Beauty		24	00
	Health Sector		48	00
	Insurance and Reinsurance		73	00
	Information Technology / Systems		3	00
	Tourism, Hospitality and Gastronomy		44	00
	Sales		80	00
More specific job category	#N/A		0	00
	#N/A		0	00
	#N/A		0	000
	#N/A		0	.oOU
	#N/A		0	.oOU
	#N/A		0	000 <u> </u>
	#N/A		0	000N
	#N/A		0	000
	#N/A		0	000
	#N/A		0	000
	#N/A		1	•••
	#N/A		0	0000
	#N/A		0	0000
	#N/A		0	0000
	#N/A		0	
	#N/A		0	.000
	#N/A		0	
	#N/A		2	• •
	#N/A		0	
	#N/A		0	.000
Manager at fire in land	#N/A		0	
More specific job category	#N/A		0	#¡DIV/0!
Mara en ocific inhantana	#N/A		0	#¡DIV/0!
More specific job category	#N/A		0	#¡DIV/0!
	#N/A		0	#¡DIV/0!
	#N/A		0	#¡DIV/0!
	#N/A		0	#¡DIV/0!
	#N/A		0	#¡DIV/0!
	#N/A		0	#¡DIV/0!
	Other		U	#¡DIV/0!

More specific job category	#N/A		0	.00
wore specific job category	Agriculture, animal husbandry, forestry, fishing and hunting		29	_nM
	Mining		1	_nM
	Electricity and water supply pipeline		0	_nM
	Building trade		101	
	Manufacturing industries		77	- 1
	Trade		391	•NU
	Transports		22	• 0 UU -nN
Company's industry	Posts and storage		0	пП
company 3 maustry	Information in mass media		27	.0UU
	Financial services and insurance		24	-nN
	Real state services and properties renting		47	
	Professional, scientific and technical services		106	
	Management of companies and enterprises	_	22	
			0	•0UU •00
Company's industry	Waste management services and environmental remediation Educational services		139	aDDU
Company's moustry			47	.00U
	Health care and social assistance		27	aDUU ann
	Recreational cultural and sporting services		6	OU
	Temp. accommodation and food and beverage preparation serv	/ICE	75	OU
	Other services except government activities		75 101	a0UU _a0
	Activities of the Government and international organizations			.00U
	Other		397	aDUU _nN
	Yes		422	
	No		1.406	•00
	Less than 1		45	•0U
	Between 1 and 2		299	nOUU
	Between 3 and 5		421	.DU
	Between 6 and 10		518	
	Between 11 and 15		356	0000
	Between 16 and 20		196	.00U
	More than 20		486	•000
	0 to 6 months		26	UU
	From 7 months to a year		49	.oOU
	From one to 3 years		121	.OUU
	Between 4 and 5 years		143	
	Between 6 and 10 years		325	OU
	Between 11 and 15 years		266	a00U
	Between 16 and 20 years		249	.OUU
	More than 20 years		577	•000
	Internships		0	.000

Employment position	General employee		0	
	Supervisor		0	
	Self-employed (freelance)		0	
	Management position (middle management)	_	0	
	Management position (high management)		690	
	Company owner		1.158	
	Rent / Buy office		704	.000
	Customer service		1.259	•000
	Office equipment		959	
	Finance and accounting		937	الام
	Employee training		911	الام
	Hardware (computers, etc.)		817	الام
	Software		763	الام
	Mobile phones for employees		573	الا00
	Company car fleet		503	ال00ء
	Printers / Scanners		795	-00U
	Offices maintenance		621	.000
	Marketing and Advertising		847	.000
	Officers removals		415	ao00
	New hires employees		842	.000
	Internet Suppliers		771	.000
	Security offices (alarms, etc.)		624	.000
	Insurance provided to employees (health, etc.)		526	.000
	Insurance for office		499	.000
	Postal and courier Services		643	.000
Areas in which influences	Legal services		624	•000
	Technology services		722	•000
	Salaries of employees		746	•000
	Telecommunications		623	••0
	Travel and accommodation		527	•000
	None		197	.00
	Rent / Buy office		501	
	Customer service		993	
	Office equipment		629	
	Finance and accounting		666	
	Employee training		659	
	Hardware (computers, etc.)		620	•000
Areas in which decision-makers can decide			589	.000
	Mobile phones for employees		427	
Areas in which decision-makers can decide			380	.00
	Printers / Scanners		577	.00
Areas in which decision-makers can decide	·		603	.00
	Officers removals		294	
	New hires employees		629	.000
	Internet Suppliers		577	.000
	Security offices (alarms, etc.)		431	0000
	Insurance provided to employees (health, etc.)		376	0000
	Insurance for office		373	0000
	Postal and courier Services		448	0000
	Legal services		476	
Areas in which decision-makers can decide	•		533	•000
A Cas III WINCH accision-makers can decide	Salaries of employees		572	
	Telecommunications		431	
	Travel and accommodation		380	-01
	None		98	• 0 UU
	New insurance for office		102	.00U
	New Insurance for office New Internet supplier		182	_000
	New security system		128	
	Rent new office		75	-00U
	Neitt new Utilice		13	.000

Changes in the company within the next 6	Moving to new office	48	000
months	Purchase new office	47	-a0U
	Purchase printers / scanners	256	•00 <u> </u>
	Computers	351	00
	Software computing	200	•00
	Car fleet	150	•00
	Mobile phones for employees	177	•00
	None	305	•0
	Yes	647	•0
The company has more than one premises	No	1.181	.00
. ,	In the same country where I live	618	اار
Number of employees	More than 5,000	25	.000
' '	Between 1 and 10	2.283	.00
	Between 11 and 50	388	
	Between 51 and 100	23	
	Between 101 and 200	20	00
	Between 201 and 500	23	a000
Number of computers in the office	Between 501 and 1,000	0	.000
	Between 1,001 and 2,000	0	00
	Between 2,001 and 5,000	0	00
	More than 5,000	0	00
	Between 1 and 10	1.165	
	Between 11 and 50	555	.000
	Between 51 and 100	103	nn[]
Number of computers in the company	Between 101 and 200	105	
wanted of compared in the company	Between 201 and 500	108	
	Between 501 and 1,000	20	
	Between 1,001 and 2,000	20	ag00
	Between 2,001 and 5,000	20	ag00
	More than 5,000	42	OOO
	Yes	769	.00]
Know the turnover of the company	No	615	•UU
know the turnover of the company	100,000 or less	898	nN
	Between 100,001 and 500,000	2.193	•0UU -•11
	Between 500,001 and 1,000,000	501	-0UU
	Between 1,000,001 and 2,000,000 Between 1,000,001 and 2,000,000	499	
	Between 2,000,001 and 5,000,000	376	0000 000
		0	•000 •00
	Between 5,000,001 and 10,000,000	U	0000

Turnover of the company in local currency	Between 10,000,001 and 20,000,000	311	•00U
	Between 20,000,001 and 50,000,000	124	a00 <u>l</u>
	Between 50,000,000 and 100,000,000	187	aoOl
	More than 100,000,000	124	.000
	None	425	•00
	Between 1 and 4 employees	663	•00
	Between 5 and 9 employees	248	.000
	Between 10 and 19 employees	147	.000
	Between 20 and 49 employees	145	.000
	50 or more employees	154	.000
	One office	1.036	.00
	Working from home (telecommuting)	477	•00
	Traveling (visiting clients, etc)	228	a000
	In a factory	77	a000
Working location	In a shop	270	.000
	On the premises of a customer	104	•00
	Other	224	•00
	School	49	•000
	Hospital	2	.000
	Construction	24	.000

(i)	Other working informations	
Current employment st	atus extended	
Turnover of the company declared		
ITDMs		
Medical specialty		



Netquest is certified with ISO26362 standard

The way how a panel recruits, interviews and rewards panelists is key to the reliability of the data you get. In Netquest we care about every detail, thinking of you. That's the reason why we are the only panel in Spain, Portugal and Latin America with the ISO26362 certificate, the specific standard for online Access Panels

B2B ITDMs Panel





Argentina

Features

Panel size (ISO): 71.139 People profiled (ISO): 10.278 Estimated response rate (ISO): 41%

Updated: 15/12/2014

Size (ISO): number of panelists according to ISO 26362

Real delivery: maximum sample size of a specific target that we can deliver on a real project. It is the sum of profiled panelists and the estimated number of panelists not yet profiled.



IR% Panel: panel Netquest's incidence rate for the particular target. It is not obtained from a representative population sample. It is the result of a progressive and random panel data collection. It shows the difficulty of the target:

Socio	demographic profile		Real delivery	Panel IR%
Т		Total panelists:	6.801	25,2%
Sex	Man		3.483	.00
	Woman		2.844	الاه
Age	<18		0	.00
	18-24		494	•0
	25-34		1.725	.00
	35-44		1.847	.00
	45-54		1.469	.00
	55-64		654	••0
	>=65		73	00
Social class	Level 1: E		0	00
	Level 2: D2		74	00
	Level 3: D1		453	•00
	Level 4: C3		1.121	•00
	Level 5: C2		2.333	.00
	Level 6: C1		2.221	.00
	Level 7: AB		78	
Regions	NOA- Northwest Argentina		257	•00
	Cuyo		331	•00
	Humid Pampa		3.667	.000
	NEA - Northeast Argentina		313	••0
	Patagonia		150	•00
	Autonomous City of Buenos Aires		1.564	.00

Provinces	Autonomous City of Buenos Aires	1.564	.00
Trovinces	Buenos Aires	2.509	
	Córdoba	571	-nN
	Santa Fe	515	
	Mendoza	226	
	Tucumán	80	•0UU •000
	Entre Ríos	78	0000 0000
	Salta	77	0000 0000
	Misiones	80	
		51	aDU
	Chaco	76	aDU
	Corrientes		-00U
	Santiago del Estero	3	adU
	Jujuy	27	adU
	San Juan	30	a00U
	Río Negro	52	a00U
	Formosa	2	000
	Neuquén	25	000
	Chubut	2	00U
	San Luis	51	000
	Catamarca	2	000
	La Rioja	0	-a0U
	La Pampa	28	
	Santa Cruz	23	
	Tierra del Fuego, Antarctica and South Atlantic Islands	0	.a0U
Employment status	Occupationally active (full-time)	4.523	ال00
	Occupationally active (half-time)	1.109	000
	Retired / pensioner	0	00
	Student	0	.00
	Student with job	677	•00
	Housework	0	.000
	Unemployed	0	.000
Sector of work	Finance	1.084	.000
	medical Industry	241	
	Computers / Technology / Systems and development	1.951	.00]
	Marketing / Sales / Commercial	1.434	
	Human Resources	602	•00
	Other specialties	2.766	.00
			0000

ITDMs			Real delivery	Panel IR%
		Total panelists:	6.801	25,2%
Types of IT influencers	ITDM-Hardware (computers, etc)		3.642	.00
	ITDM-Software		3.800	.00
	ITDM-Printers / Scanners		3.560	.00
	ITDM-Internet Providers		2.783	.00
	ITDM-Technology Services		2.602	.00
	ITDM-Telecommunications		2.103	•0
Types of IT decision makers (ITDMs)	ITDM-Hardware (computers, etc)		2.040	.00
	ITDM-Software		2.069	.00
	ITDM-Printers / Scanners		1.960	.00
	ITDM-Internet Providers		1.678	•00
	ITDM-Technology Services		1.450	.00
	ITDM-Telecommunications		1.174	.00
	None		2.682	.00
Category within the IT area	Director of IT Department / CIO		1.018	.000
	Quality Manager / QA		170	.000
	Director of Development / CTO		234	.000
	Project Manager		1.774	•00
	Database Manager		580	.000
	System Administrator / Network		1.593	.000
	Software Architect / Organic analyst		297	
	Functional analyst		917	
	Programmer analyst		914	.000
	Programmer / Developer		911	
	Tester or QA Engineer		188	.000
	DevTool Enginner		0	.000
	BigData Enginner		0	
	Release manager / Deployer		0	.000
	Technical writer		62	.000
	Helpdesk		510	
	Business Intelligence Expert		41	.000
	Expert ERP / CRM (no SAP)		20	.000
	SAP Expert		231	.000
	Expert in processes (BPM)		128	
	Graphic Designer / Interfaces designer		702	••
	Web layout designer / Interfaces developer		256	11
	Others		3.879	.nl

Performed tasks related to IT	Collecting application requirements	3.775	•••
	Application Architecture Design	1.736	
	Systems architecture design	3.096	
	Applications Development	3.083	0000
	Functional testing of applications	4.422	
	Application Performance Testing	3.400	
	Implementation of development tools	2.658	•0UU
	Design and / or implantation of development processes	2.036	•0UU
	Design and / or implantation of business processes	1.765	•0UU
	Security analyst	1.648	•0UU
	Selecting business software (ERP, CRM, etc.)	1.553	•0UU
	Enterprise Software Implantation	1.610	•0UU
	Client support of computer systems	4.781	• 0 00
	Systems and applications monitoring	3.311	• 0 00
	Database administration	3.336	
	Database design	2.299	•OUU
	Design of business continuity processes	1.227	ما الله
	Implantation Processes / backup systems	1.527	•OUU
	Negotiating with data suppliers / network	1.694	•0UU
	Negotiating with voice suppliers	695	a00U
	Parameterization of third party software	1.253	.0UU
	Management of development projects	2.627	•OUU
	Management of computer department	2.651	•0UU
	Interfaces Design / websites	2.232	
	Development of interfaces	1.848	
	Web layout designer	1.022	000
	Bundling and / or application deployment	697	ما الله
	Writing manuals / applications tutorials	2.102	•OUU
	Mentoring of technical staff	1.420	•OUI
	Others	1.631	•OUI
IT issues over which it has influences on	Workstations	4.917	• •
decisions	Workstations operating systems	5.003 5.343	• 0 UU -n1
	Election of office software	5 343	_0
	A settle discourse of the course		-01
	Antivirus software	5.261	•000
	Small peripherals (such as personal scanners)	5.261 5.205	.000 .000
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers)	5.261 5.205 2.729	•000 •000 •000
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies	5.261 5.205 2.729 2.824	000 000 000 000 000
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure	5.261 5.205 2.729 2.824 3.112	000 000 000 000 000 000
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier	5.261 5.205 2.729 2.824 3.112 3.832	000 000 000 000 000 000
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment	5.261 5.205 2.729 2.824 3.112 3.832 3.818	000 000 000 000 000 000 000
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment Data and telecommunications suppliers	5.261 5.205 2.729 2.824 3.112 3.832 3.818 3.053	пП
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment Data and telecommunications suppliers Courier services and groupware	5.261 5.205 2.729 2.824 3.112 3.832 3.818 3.053 2.061	пП
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment Data and telecommunications suppliers Courier services and groupware Audio solutions and video conferencing	5.261 5.205 2.729 2.824 3.112 3.832 3.818 3.053 2.061 2.142	пП
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment Data and telecommunications suppliers Courier services and groupware Audio solutions and video conferencing Physical systems of access control	5.261 5.205 2.729 2.824 3.112 3.832 3.818 3.053 2.061 2.142 1.672	пП
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment Data and telecommunications suppliers Courier services and groupware Audio solutions and video conferencing Physical systems of access control Mail provider	5.261 5.205 2.729 2.824 3.112 3.832 3.818 3.053 2.061 2.142 1.672 2.563	пП
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment Data and telecommunications suppliers Courier services and groupware Audio solutions and video conferencing Physical systems of access control Mail provider Business Software (ERP, CRM, etc.)	5.261 5.205 2.729 2.824 3.112 3.832 3.818 3.053 2.061 2.142 1.672 2.563 1.589	пП
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment Data and telecommunications suppliers Courier services and groupware Audio solutions and video conferencing Physical systems of access control Mail provider Business Software (ERP, CRM, etc.) Tools for process management (BPM)	5.261 5.205 2.729 2.824 3.112 3.832 3.818 3.053 2.061 2.142 1.672 2.563 1.589 1.147	пП
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment Data and telecommunications suppliers Courier services and groupware Audio solutions and video conferencing Physical systems of access control Mail provider Business Software (ERP, CRM, etc.) Tools for process management (BPM) Business Intelligence Tools	5.261 5.205 2.729 2.824 3.112 3.832 3.818 3.053 2.061 2.142 1.672 2.563 1.589 1.147 1.187	пП
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment Data and telecommunications suppliers Courier services and groupware Audio solutions and video conferencing Physical systems of access control Mail provider Business Software (ERP, CRM, etc.) Tools for process management (BPM) Business Intelligence Tools Servers	5.261 5.205 2.729 2.824 3.112 3.832 3.818 3.053 2.061 2.142 1.672 2.563 1.589 1.147 1.187 3.306	пП
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment Data and telecommunications suppliers Courier services and groupware Audio solutions and video conferencing Physical systems of access control Mail provider Business Software (ERP, CRM, etc.) Tools for process management (BPM) Business Intelligence Tools Servers Servers Operating Systems	5.261 5.205 2.729 2.824 3.112 3.832 3.818 3.053 2.061 2.142 1.672 2.563 1.589 1.147 1.187 3.306 3.265	пП
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment Data and telecommunications suppliers Courier services and groupware Audio solutions and video conferencing Physical systems of access control Mail provider Business Software (ERP, CRM, etc.) Tools for process management (BPM) Business Intelligence Tools Servers Servers Operating Systems CPD	5.261 5.205 2.729 2.824 3.112 3.832 3.818 3.053 2.061 2.142 1.672 2.563 1.589 1.147 1.187 3.306 3.265 655	пП
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment Data and telecommunications suppliers Courier services and groupware Audio solutions and video conferencing Physical systems of access control Mail provider Business Software (ERP, CRM, etc.) Tools for process management (BPM) Business Intelligence Tools Servers Servers Operating Systems CPD Data storage services	5.261 5.205 2.729 2.824 3.112 3.832 3.818 3.053 2.061 2.142 1.672 2.563 1.589 1.147 1.187 3.306 3.265 655 2.446	пП
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment Data and telecommunications suppliers Courier services and groupware Audio solutions and video conferencing Physical systems of access control Mail provider Business Software (ERP, CRM, etc.) Tools for process management (BPM) Business Intelligence Tools Servers Servers Operating Systems CPD Data storage services Backup Systems	5.261 5.205 2.729 2.824 3.112 3.832 3.818 3.053 2.061 2.142 1.672 2.563 1.589 1.147 1.187 3.306 3.265 655 2.446 2.487	пП
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment Data and telecommunications suppliers Courier services and groupware Audio solutions and video conferencing Physical systems of access control Mail provider Business Software (ERP, CRM, etc.) Tools for process management (BPM) Business Intelligence Tools Servers Servers Operating Systems CPD Data storage services Backup Systems Databases	5.261 5.205 2.729 2.824 3.112 3.832 3.818 3.053 2.061 2.142 1.672 2.563 1.589 1.147 1.187 3.306 3.265 655 2.446 2.487 3.482	пП
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment Data and telecommunications suppliers Courier services and groupware Audio solutions and video conferencing Physical systems of access control Mail provider Business Software (ERP, CRM, etc.) Tools for process management (BPM) Business Intelligence Tools Servers Servers Operating Systems CPD Data storage services Backup Systems Databases Application Servers	5.261 5.205 2.729 2.824 3.112 3.832 3.818 3.053 2.061 2.142 1.672 2.563 1.589 1.147 1.187 3.306 3.265 655 2.446 2.487 3.482 2.035	пП
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment Data and telecommunications suppliers Courier services and groupware Audio solutions and video conferencing Physical systems of access control Mail provider Business Software (ERP, CRM, etc.) Tools for process management (BPM) Business Intelligence Tools Servers Servers Operating Systems CPD Data storage services Backup Systems Databases Application Servers Virtualization Solutions and / or cloud	5.261 5.205 2.729 2.824 3.112 3.832 3.818 3.053 2.061 2.142 1.672 2.563 1.589 1.147 1.187 3.306 3.265 655 2.446 2.487 3.482 2.035 1.823	пП
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment Data and telecommunications suppliers Courier services and groupware Audio solutions and video conferencing Physical systems of access control Mail provider Business Software (ERP, CRM, etc.) Tools for process management (BPM) Business Intelligence Tools Servers Servers Operating Systems CPD Data storage services Backup Systems Databases Application Servers Virtualization Solutions and / or cloud Development tools	5.261 5.205 2.729 2.824 3.112 3.832 3.818 3.053 2.061 2.142 1.672 2.563 1.589 1.147 1.187 3.306 3.265 655 2.446 2.487 3.482 2.035 1.823 1.739	пП
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment Data and telecommunications suppliers Courier services and groupware Audio solutions and video conferencing Physical systems of access control Mail provider Business Software (ERP, CRM, etc.) Tools for process management (BPM) Business Intelligence Tools Servers Servers Operating Systems CPD Data storage services Backup Systems Databases Application Servers Virtualization Solutions and / or cloud Development tools Software development technology	5.261 5.205 2.729 2.824 3.112 3.832 3.818 3.053 2.061 2.142 1.672 2.563 1.589 1.147 1.187 3.306 3.265 655 2.446 2.487 3.482 2.035 1.823 1.739 2.700	пП
	Small peripherals (such as personal scanners) Election of large peripheral devices (such as photocopiers) Provider of office supplies Office Network Infrastructure Equipment maintenance supplier Network and telecommunications equipment Data and telecommunications suppliers Courier services and groupware Audio solutions and video conferencing Physical systems of access control Mail provider Business Software (ERP, CRM, etc.) Tools for process management (BPM) Business Intelligence Tools Servers Servers Operating Systems CPD Data storage services Backup Systems Databases Application Servers Virtualization Solutions and / or cloud Development tools	5.261 5.205 2.729 2.824 3.112 3.832 3.818 3.053 2.061 2.142 1.672 2.563 1.589 1.147 1.187 3.306 3.265 655 2.446 2.487 3.482 2.035 1.823 1.739	пП

			-11
IT issues over which it has power to decide	Workstations	5.055	0000
	Workstations operating systems	5.011	
	Election of office software	5.393	
	Antivirus software	5.778	••0]
	Small peripherals (such as personal scanners)	5.003	000
	Election of large peripheral devices (such as photocopiers)	2.564	•000
	Provider of office supplies	2.639	•000
	Office Network Infrastructure	3.114	•000
	Equipment maintenance supplier	4.023	
	Network and telecommunications equipment	3.834	
	Data and telecommunications suppliers	2.590	000
	Courier services and groupware	1.770	•000
	Audio solutions and video conferencing	1.853	•000
	Physical systems of access control	1.469	000
	Mail provider	2.422	•000
	Business Software (ERP, CRM, etc.)	1.282	00
	Tools for process management (BPM)	1.032	00
	Business Intelligence Tools	1.030	00
	Servers	3.050	•000
	Servers Operating Systems	2.775	•000
	CPD	481	000
	Data storage services	2.085	0 000
	Backup Systems	2.339	•000
	Databases	3.226	0000
	Application Servers	1.511	000
	Virtualization Solutions and / or cloud	1.468	0000
	Development tools	1.453	000
	Software development technology	2.426	•000
	Outsourcing IT related services	1.661	•000
	None	4.179	

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Other working informations

Current employment status extended

Turnover of the company declared

ITDMs

Medical specialty



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