



## INVESTMENT MANAGERS INSURANCE PROFILE

### DUAL's Coverage

DUAL Australia's Investment Managers Insurance has been specifically designed for the needs of Australian Investment Management firms. It combines multiple coverage sections into one easy to transact policy form, providing convenience and peace of mind to investment management professionals.

DUAL Australia recognises the unique risks faced by investment managers in today's complex and demanding regulatory environment. Our specialist expertise in this industry allows us to offer bespoke solutions, which can be tailored to a policyholder's unique risk profile.

### DUAL Appetite

#### Preferred Risk

- Equity fund managers
- Private equity fund managers
- Venture capitalists
- REIT's
- Fund of funds managers
- Infrastructure fund managers
- Superannuation Trustees
- Hedge funds
- Mortgage fund managers
- Fixed interest fund managers
- Biotech / IT fund managers
- Health funds
- Mutual Funds

### What is Covered?

#### Professional Indemnity

- Full civil liability wording
- Reinstatement of the indemnity limit for claims by retail clients
- Vicarious liability cover for authorised representatives and agents
- Cover under consumer protection legislation
- Defamation cover
- Former subsidiary and fund cover
- Key man loss
- Intellectual property cover
- Panel counsel clause
- Public relations expenses cover

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### Capacity Available

**Professional Indemnity: \$10M**

**Directors & Officers: \$10M**

**Employment Practices: \$1M**

**Statutory Liability &  
Supplementary Legal**

**Expenses: \$1M**

**Crime: \$10M**

# Features of Cover



# Why DUAL?



## Directors & Officers Liability

- Crisis costs
- Additional limit for non-executive directors
- Extradition costs
- Outside entity cover
- Public relations expenses
- Reinstatement of the indemnity limit for non-executive directors
- Unincorporated joint venture cover

## Employment Practices Liability

- Cover for Employment related Investigations
- Public relations Expenses
- Insurer duty to defend language

## Crime Protection

- Including internal and external frauds
- Access to a dedicated Whistleblower Hotline
- Contractual penalties resulting from an internal or external crime

## Statutory Liability & Supplementary Legal Expenses

- Automatic run-off for retired insured persons
- Crisis costs
- Pollution defence costs and investigation costs
- Prosecution costs
- Automatic unincorporated joint venture cover

## 1. Uninsured Exposure Specialists

DUAL's Investment Managers Insurance product has been designed specifically to provide comprehensive coverage and a broad underwriting appetite.

## 2. Simple Delivery

DUAL's Investment Managers Insurance product is available through your local DUAL Underwriter who can provide a tailored solutions.

## 3. Claims Expertise

Our dedicated in-house Financial Lines claims team includes qualified lawyers with over 40 years experience. Our claims officers are dedicated to managing your claim from initial notification right through to resolution. In addition, DUAL utilises specialist law firms & consultants with significant expertise in niche areas such as EPL, Statutory Liability, Crime & Tax Audit, to ensure our Insured's get the best possible outcomes.

*Please contact  
your local  
Underwriter  
for more  
information*

# Proven Claims Experience

## IMI Claims Example 1

**Profile:** Finance/Mortgages, 16 staff, \$4,100,000 turnover

**Background:** The Insured was alleged to have made misleading and deceptive representations contained within their PDS to the claimant outlining that they had experience in valuing properties similar to security property, held adequate insurance and that the LVR would not exceed 60% of the valuation made.

Subsequent investigations revealed that whilst the insurance position could not be held liable, there was no evidence to support that they indeed had the requisite experience and there were also inconsistencies found with the LVR deviating between 60-66.67%.

The claimant sought damages of \$1,171,000.

**Payment: \$350,000** and **\$117,500** for defence costs.

## IMI Claims Example 2

**Profile:** Funds Manager, 3 staff, \$1,900,000 turnover

**Background:** The Insured specialised in attracting foreign nationals to invest in Australian property-related funds to enhance their visa prospects. This Claimant invested \$4.5M in the property fund allegedly on the basis that at the time the Insured knew the property was valued at \$13M.

Following the investment, the Insured made a loan of \$17M to a property developer. The Claimant was allegedly told if the property developer defaulted on the loan, the Claimant would have first rights to the subject property. The property developer borrowed further money from a separate lender which included a mortgage over the property. The property developer defaulted on the loan and the property was repossessed by the finance company.

The Claimant sued for its loss of investment and associated losses.

**Payment: \$1,500,000** and **\$350,000** for defence costs.