



Senior Underwriter - Sydney March 2017

Over 12 years DUAL Australia has become one of the largest independent Underwriting agencies in Australia by focusing on creating unique products and solutions for the SME market. We're a company committed to having fun at work while getting the job done. As a company we're known in the industry as a group dedicated to giving back to the community by partnering with charitable groups and actively participating in fundraising events.

We're looking for an experienced Senior Underwriter to join our Northern Region team.

A suitable candidate will have a demonstrated knowledge of client industries and businesses as well as market knowledge of risks, good interpersonal and communication skills and a passion for excellent customer service and building relationships.

The ideal candidate will have the ability to manage multiple clients with a minimum of five years experience in Professional and Financial Lines Insurance. The ideal candidate will also be comfortable providing training and coaching to fellow staff as well as presenting to external clients.

Duties will include;

- Development of business opportunities within the Financial Lines segment
- Manage a profitable Financial Lines portfolio
- Communicate DUAL's Underwriting appetite to broking partners
- Adhere to underwriting procedures
- Adhere to underwriting authority

Visit our website (www.dualaustralia.com.au) to learn more about our products and unique WebRater system, our LinkedIn page (<https://www.linkedin.com/company/dual-australia-pty-ltd>) and Twitter feed (<https://twitter.com/DUALAustralia1>) to see what we're up to and what we're about.

As an ideal candidate you will enjoy working in a close knit and highly collaborative team environment, be able to comfortably use Word and Excel (intermediate skills preferred) and have a drive to grow business which are all a must in this role as well as negotiation skills and strong attention to detail.

If this sounds like you, "Apply Now" by sending your Cover Letter and resume to our HR Assistant, Hayley Diamond (hdiamond@dualasiapacific.com).