



DUAL NEW ZEALAND

Commencing in 2011, DUAL New Zealand is a specialty lines underwriting agency focused on providing innovative and simple insurance solutions for the SME and mid market.

With over 15,000 policies across more than 250 brokers, DUAL New Zealand is the largest underwriting agency, and one of the top five liability providers, in the local market.

Our team includes specialist Underwriters and dedicated Claims Officers focusing on providing exceptional service to our Brokers and Insureds. DUAL New Zealand underwrites exclusively on behalf of Lloyds of London.

WHAT SETS US APART



**We are
Professions
Specialists**

- » We are Professional Lines experts, writing over 250 different professions. Importantly we also bring extensive claims expertise with our in-house claims team who have handled over 4,300 matters since commencement



**We
focus on
Uninsured
Exposures**

- » We aim to 'grow markets, not market share' by helping brokers to sell a new product to an existing client. There are 516,000 enterprises in New Zealand, and less than 5% purchase key uninsured exposures like Management Liability, Corporate Travel and Cyber.

DUAL NEW ZEALAND
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DUAL New Zealand Limited Part of the DUAL International Group Registered in New Zealand under Company Number 3232892

OUR PRODUCTS

DUAL prides itself on ongoing product development and expansion to ensure we continue to provide the right solutions for our brokers and clients.

- Association Liability
- Cyber Liability & Privacy Protection
- Directors & Officers Liability
- Employers Liability
- Employment Practices Liability
- General Liability
- Investment Managers
- Information Technology Liability
- Management Liability
- Professional Indemnity
- Statutory Liability

OUR CLAIMS EXPERTISE


DUAL New Zealand has a dedicated Liability Claims team of experienced claims officers and in-house counsel to manage claims from notification through to resolution. Our Liability claims team brings significant expertise to the market, with over 4,300 matters handled since commencement. DUAL outsources Commercial Property claims to Crawford & Company, one of the largest loss adjusting organisations in New Zealand.

We've partnered with Charles Taylor to manage all Cyber incidents from initial notification through to resolution. We work with a dedicated breach response team which includes specialist Lawyers, IT Forensic Investigators, Forensic Accountants and Consultants, who all have significant experience to ensure the best outcome for the Insured.



OUR GLOBAL STRENGTH

Our parent company DUAL International is the world's largest international underwriting agency and Lloyd's largest international coverholder. The Group has:

-  **31 offices in countries across Europe, Asia Pacific and the Americas**
-  **More than 600 employees**
-  **Over 5,000 intermediaries services**
-  **DUAL is part of the Hyperion Insurance Group**
-  **\$730m GBP in Premium**