



DUAL NEW ZEALAND

Commencing in 2011, DUAL New Zealand is a specialty lines underwriting agency with product lines in Commercial Property, Liability and Marine.

With over 18,000 policies across more than 250 brokers, DUAL New Zealand is the largest underwriting agency, and one of the top five liability providers, in the local market.

Our team of 26 people includes 15 specialist Underwriters and 6 dedicated Claims Officers. DUAL New Zealand underwrites exclusively on behalf of Lloyd's.



OUR GLOBAL STRENGTH

Our parent company DUAL International is the world's largest international underwriting agency and Lloyd's largest international coverholder. The Group has:

-  **31 offices in countries across Europe, Asia Pacific and the Americas**
-  **More than 560 employees**
-  **Over 4,500 intermediaries services**
-  **DUAL is part of the Hyperion Insurance Group**

WHAT SETS US APART



We are Liability specialists



We help brokers address clients Uninsured Exposures



We're a whole of account solution for brokers and clients

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WHAT WE DO

DUAL New Zealand specialises in providing exceptional underwriting and claims service for the mid market.

WE ARE LIABILITY SPECIALISTS

DUAL New Zealand is a top 5 Liability player in the market, and the largest Liability underwriting agency in New Zealand. We are Professional Lines experts, writing over 250 different professions, and over 650 occupations for Liability. Importantly we also bring extensive claims expertise with our in-house claims team who have handled over 4,300 matters since commencement .

WE HELP BROKERS ADDRESS CLIENTS UNINSURED EXPOSURES

A core strategy for the business is 'growing markets, not market share' where we aim to help grow a brokers profits and value proposition for their clients by helping them to sell a new product to an existing client. There are 516,000 enterprises in New Zealand, and less than 5% purchase key uninsured exposures like Management Liability, Corporate Travel and Cyber.

WE'RE A WHOLE OF ACCOUNT SOLUTION FOR BROKERS AND CLIENTS

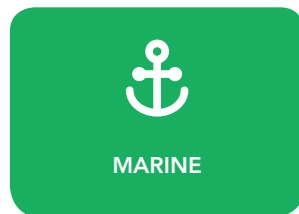
We provide mid market clients with all their business critical insurances with a full suite of Commercial Property, Liability and Marine insurances.

OUR PRODUCTS

DUAL prides itself on ongoing product development and expansion to ensure we continue to provide the right solutions for our brokers and clients.



- Association Liability
- Cyber Liability & Privacy Protection
- Directors & Officers Liability
- Employers Liability



- Employment Practices Liability
- Energy Liability
- General Liability
- Investment Managers
- Information Technology Liability



- Management Liability
- Professional Indemnity
- Statutory Liability

OUR CLAIMS EXPERTISE

DUAL New Zealand has a dedicated Liability Claims team of experienced claims officers and in-house counsel to manage claims from notification through to resolution. Our Liability claims team brings significant expertise to the market, with over 4,300 matters handled since commencement. DUAL outsources Commercial Property claims to Crawford & Company, one of the largest loss adjusting organisations in New Zealand.

We've partnered with Charles Taylor to manage all Cyber incidents from initial notification through to resolution. We work with a dedicated breach response team which includes specialist Lawyers, IT Forensic Investigators, Forensic Accountants and Consultants, who all have significant experience to ensure the best outcome for the Insured.