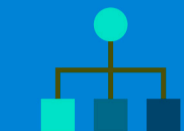


How to Enter the Chinese Market?

Less than 10 employees

Labor Dispatch



No need to establish a local structure



Most cost-effective way to enter the Chinese market



Effectiveness and transparency



Not limited by changing labor laws



No Capital Requirement



Less Taxation (Employee and Employer Taxes)



All administrative and legal procedures are managed by the PEO

More than 10 employees

WFOE

PROS



Protecting companies working with suppliers & limiting their responsibility



Long term licensing (15 to 30 years)



Able to create filial companies in other cities



Can invoice directly



Only way to eventually sell the entity



Allowed to buy real estate in China

CONS



Establishing process is long and difficult



Limited by the business scope



High capital requirements



Subject to all applicable Chinese taxes

Set up time / months

1



6-18

Set up & incorporation cost

\$1,000



\$5,000

Monthly capital registered

\$0



\$50,000*

* Minimal registered capital for WFOEs varies according to the scope of business (consulting, trading, retailing, IT, etc...)

Management efforts

0% administration

100% business



20% administration

80% business

TIPS & TRICKS



Labor dispatch allows your business to **quickly enter the Chinese market** without being exposed to legal and fiscal hurdles.



Many foreign enterprises fail at the early establishment stage due to a wrong management through **China's rough administrative and legal environment.**



Choosing the right partner allows your business to maximize its performance on opportunities.