



PRESS RELEASE

Flyability and XD4Solutions Announce a Partnership to Tackle the Brazilian Market.

May 16th, 2018 - Flyability announces its partnership with XD4Solutions which becomes an authorized reseller, a training center, and a maintenance center for Flyability Elios, the collision-tolerant indoor inspection and exploration drone. With the recent successful certification of Elios by the national Telecommunication Agency Anatel lead together by XD4Solutions and Flyability, Elios is ready to reach the Brazilian market.

With a large number of extraction and production assets to maintain and an increased price pressure, Brazilian Oil & Gas and Mining companies face the need to reduce the cost of their operations without compromising the safety of their workers. Addressing the Brazilian market with Elios has come naturally in the expansion plan of Flyability, which started with the Anatel certification of Elios.

With a team composed of professional offshore helicopter pilots, offshore Oil & Gas operations, cartographer engineer, and UAV pilots, XD4Solutions is a great partner to bring Flyability Elios to the Brazilian heavy manufacturing industries. Prospective customers can rely on the expertise and advice of XD4Solutions to proceed with the acquisition of Elios for their indoor inspection needs. "As an helicopter pilot with countless hours of offshore flights, I know how much safety is paramount in the Oil & Gas industry," says Pierre Verardi, CEO of XD4Solutions. "I was immediately convinced by the technology of Elios and offered my support to Flyability right from the start."

On top of reselling Flyability's products, XD4Solutions will be able to train pilots to the specifics of operating the Elios drone. "We recently assessed the ability of XD4Solutions to provide introductory and advanced training courses on behalf of Flyability. What we have seen is extremely professional and promises a high level of education to our Brazilian customers," says Pierre-Yves Guernier, Director of Operations of Flyability. At the same time, XD4Solutions becomes a maintenance center for Flyability and is officially authorized to service Elios on Brazilian grounds for their periodic maintenance according to Flyability's procedures and standards.

"The support and dedication of a partner such as XD4Solutions will be instrumental to grow Elios presence in the Brazilian market and provide customer with the best possible service," says Patrick Thévoz, CEO of Flyability. "We are proud and happy to kick off this partnership at the Drone Show Latin America with Pierre Verardi and his team"

XD4Solutions is demonstrating Elios during the Drone Show Latin America 2018 in São Paulo from May 15th to May 17th. Stopping by booth #202 is the opportunity to see it fly and potential try it for yourself.



About Flyability

Flyability is a Swiss company building safe drones for inaccessible places. By allowing drones to be used safely inside cities, inside buildings, and in contact with people, it enables new interactions and services with UAVs. With Elios, Flyability solves the two most critical issues of one of the fastest growing industries: collision and injury risks. The company's first market is in industrial inspection where it avoids sending people in dangerous and confined spaces for the inspection of Power Generation, Oil & Gas, Mining, Chemical, or Maritime infrastructures. It is also active in Search & Rescue and Security to assess emergency situations without putting humans at risk. Flyability is the winner of the 1M USD Drones for Good Award and over 15 other technology and business prizes.

More information on www.flyability.com / @fly_ability

Contact:

Marc Gandillon

Head of Marketing, Flyability

T +41 21 311 55 00

E communication@flyability.com

About XD4solutions

XD4SOLUTIONS, is a Brazilian UAV operator Company, located at the City of Vitoria-ES, southeast of Brazil, that provides professional inspections using drones for external and internal confined areas.

Our UAV Pilot Team consists of experienced Offshore helicopter pilots and aeronautical technical mechanics with about 15 years of heli operations on that field and, having logged thousands of takeoffs and landings on several vessels that made us bring and add that large experience to our UAV offshore operations as well as onshore.

More Information on www.xd4solutions.com.br / @xd4solutions

Contact:

Silvia Bolonhin

Client Development Manager

T +55 27 21423988

E contato@xd4solutions.com.br