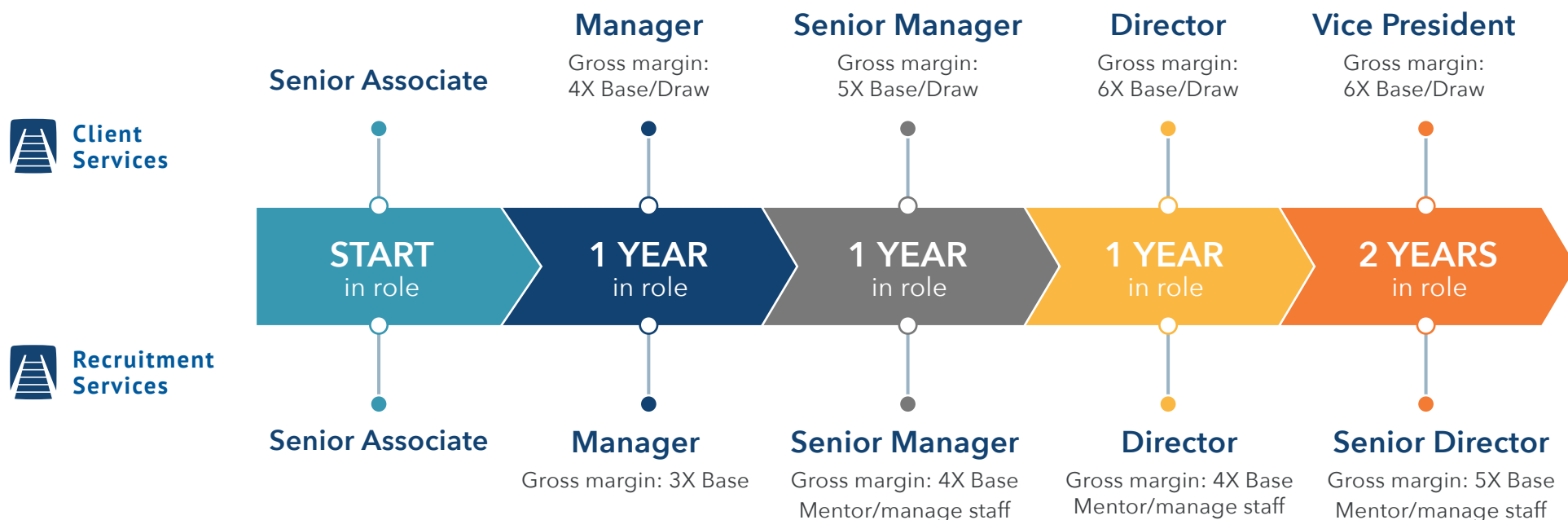


Lannick Finance & Accounting Career Path



Gross Margin is revenue less cost of goods sold.

Draw against commission is a salary plan based completely on an employee's earned commissions. An employee is advanced a set amount of money as a paycheck at the start of a pay period. At the end of the pay period, the draw is deducted from the employee's commission.

Base is an employee's regular and recurring pay, excluding extra compensation such as bonuses, awards and incentive pay.

Promotion is dependent upon employee consistently achieving standards and being recommended for advancement by Manager.



Pro Count Staffing and Lannick Technology Career Path



Gross margin:
3X Base

Gross margin:
6X Base

Requirement for promotion: Consistently achieve standards

Recommended for advancement: by manager

Gross Margin is revenue less cost of goods sold.

Base is an employee's regular and recurring pay, excluding extra compensation such as bonuses, awards and incentive pay.



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