### Who We Are

Eagle Protect PBC is a Public Benefit Corporation - meaning we are legally committed to our stated environmental and social goals, over and above the traditional corporate goal of maximizing profit for shareholders.

Eagle Protect PBC is a wholly owned subsidiary of Eagle Direct Ltd, a company based in New Zealand and formed in 2006. Eagle sources disposable gloves and clothing responsibly and with a sustainable focus, for the Food, Medical and Industrial Sectors.

The founder of Eagle Direct Ltd, Steve Ardagh, relocated to the US in January 2016 with the intent of bringing an advanced philosophy around the supply of disposables to the US Food Processing and Service Sectors.

In New Zealand, the Primary Food Processing Industry is responsible for over 50% of the nations GDP. For over ten years, Eagle has grown to supply approximately 80% of this sector with their disposable glove and clothing requirements, achieving this milestone by offering more valuable products and service. Eagle has also applied innovative Design Thinking techniques to the needs of the food sector, together with supplying customized designer products to match those needs.

# fagle

we are legally committed to our stated environmental & social goals



# USING BUSINGBUSINESS AS A FORCE FOR GOOD



Eagle was New Zealand's first Certified B Corp (2012) and remains the only B Corp in this industry in the world. B Corp companies such as Patagonia, Ben & Jerry's (Unilever), Kickstarter, Kehe, Method Home products, and over 2000 more believe that business can not only be best in the world but also best for the world.

Eagle focuses on this by working with our customers to reduce the impact of our business, through better product choice, dispensing and technology (especially during manufacturing).

Eagle is also working with three different organizations on recycling of disposable gloves and clothing, as well as offering security and peace of mind to users of Eagle brand products through better and transparent Supply Chain management and methods by which to be sure products are free of unknown contaminants, or indeed deliberately implanted contaminants in the form of bioterrorism weapons. To the best of our knowledge, we are the only organization looking into these issues in the US.

The Eagle Group is currently on the journey of certifying our products as <u>Child Labor Free</u> to the Manufacturing level. Child Labor Free is a certification that independently inspects and analyses supply chains for the use of child labor. With more than 150 million children engaged in child labor worldwide due to hidden supply chains, many companies do not know that children are involved in the production of their goods.

Certifying Eagle products as Child Labor Free is added assurance to our customers that our products have been sourced ethically, further protecting their reputation. we believe that business can not only be best in the world but also best for the world

#### **Customers & Opportunities**

Globally, we service several thousand Food Processing, Service and Hospitality businesses as well as Medical and Dental Practices - ranging from multi-million dollar, multi-facility corporations to single location hospitality or food service businesses.

Eagle's sales of disposable gloves in New Zealand for the calendar year 2016 were just under 50 Million gloves.

In the US our first inventory arrived mid 2016, and to date major customers such as Cargill Meats and Jeni's Ice Cream, as well as a growing number of smaller food processing businesses, are enjoying the assurance of Eagle branded gloves.

Our opportunity in the US is as it is in New Zealand. For most distributors and suppliers, disposable gloves and clothing are on page 180 of their catalogs. That is, they are not a key item. At Eagle Protect, our catalog is only 8 pages long. We believe that the choice and use of disposable gloves is an often overlooked risk that food related businesses take by not knowing where their gloves and disposable clothing come from and what they are made of.



Some of the potential issues:

- Vinyl gloves are permeable to bacteria and virus, potentially within only a few minutes depending on quality and design of the glove.
- Vinyl gloves may contain BPA, DEHP and DiNP (amongst other chemicals) all listed as carcinogens and precursors to possible endocrine issues in children. The cheaper the glove the more likely it will contain these chemicals.
- Nitrile gloves if manufactured from low quality raw materials may have increased levels of cyanide within the glove. There is currently no testing for this and no requirement for testing to take place.
- Weakness in gloves is as much a factor of glove quality and raw material choice, as it is thickness. So if there are ripping or breakage problems moving to a thicker glove is not necessarily the best option and increases cost and waste.
- Factories for these products are based in Asia. The Eagle team visits and audits our factories regularly, adhering to our <u>Supplier Code of Conduct</u>, to ensure there is no child labor, that worker conditions are good and that the environmental impact of the factory is being monitored and improved.
- Eagle is the first and only company of our type to enlist in the <u>Child Labor Free</u> Certification scheme initially set up for the clothing industry. This involves regular and unannounced auditing of our factories throughout Asia.

#### **Brand & Reputation Assurance**

Our basic premise is that we offer assurance to your business. Eagle Protect disposable gloves and clothing will not be made at factories that could embarrass your brand or affect your reputation.

You spend a lot of time and effort making sure your products reflect your brand and satisfy your customers needs. We make sure that what touches your product does not put any of that at risk.

Our products are competitively priced and of the best quality available, and through our expertise and experience, will be matched to be fit for your purpose.

Steve Ardagh **President/CEO** Eagle Protect PBC **March 2017** 



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