

What poses the biggest threat to your firm's success? Your team!

Growing firms seek to hire the right people to continue on a path of success. As teams expand and change, cultures shift, communication falters, clashes increase, and productivity falls. How can you maintain the enthusiasm and collaboration?

Synergy doesn't happen by chance. It takes the right mix of instinctive talents in the appropriately defined roles, supported by well-informed leadership, to coach a team to success.

Certified Kolbe Consultant, Christine Hollinden utilizes the Kolbe TeamSuccess® toolkit to help fast-growing firms align teams, improve productivity, and increase profitability. The process begins with the Kolbe Assessments, which measure an individual's conative traits – how a person takes action. The resulting Kolbe Indexes compare individuals to each other, their supervisor, as well as their self-expectations to reveal any potential for conflict and stress. In addition, the Kolbe TeamSuccess® toolkit includes in-depth insight for firm leadership to coach their team to greater heights. The assessment and analysis culminates in a full day TeamSuccess® seminar, including the following deliverables:

- Individual Kolbe A and B results, as well as a copy of Bottom Lines (quick reference guide)
- Introduction to key Kolbe concepts
- Complete inventory and analysis of a team's unique set of instinctive strengths
- How to align natural abilities with personal expectations for individual performance and supervisors' requirements for success
- Diagnosis of group productivity challenges
- Identification of team conflict and win/win resolutions
- Methods to improve communication, barter talents, and organize efforts to achieve synergy
- Leadership Analytics™ Report which identifies team members with high levels of conative stress, spreadsheet of strengths, team culture analysis, productivity factors, efficiency factors, and more.

What will your firm gain through the TeamSuccess®?

- > Improved individual and group productivity
- > Reduction in absenteeism and turnover
- > Accomplish more in less time with fewer people and fewer financial resources
- > Conquer group inertia and organizational paralysis
- > Improve communication and group dynamics

Are you ready to improve team performance?

The TeamSuccess® seminar can help your firm get out of its own way. Contact Christine Hollinden, CPSM and Certified Kolbe Consultant at christine@hollinden.com or 713.520.5532.

To schedule a TeamSuccess® Seminar for your firm, please contact us.

Find out more: hollinden.com/kolbe-teamsuccess-seminar

Contact us today!

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