



Seal Software

Investment Focus





Vital Statistics

Sector	Software as a Service
Founded	2010
Investment Year	2014
Current Investment	£50,000 for <1% equity
Website	www.seal-software.com

About Seal Software

Seal Software is the leading provider of contract discovery, extraction, and analytics. Based in San Francisco, Seal enables companies around the World to effectively manage their contract portfolio by understanding exactly where their contracts are and what is buried within them, in order to maximise revenue opportunities, mitigate risk, and reduce expenses.

Seal also provides a portfolio of professional consulting and implementation services that enable customers to maximise the benefits of Seal Software.

Clients include IBM, Lexis Nexis, Deloitte, Thomson Reuters, Old Mutual, Deutsche Bank, Centrica and many other multi-national organisations. The platform is used within 8 out of 10 of the top Legal Process Outsourcing (LPO) providers, legal review and advisory firms.

Tern Plc. took a marginal investment in Seal Software in 2014 believing that the technology could be deployed in new markets and significantly improve the analysis of big data sets. That prediction was accurate. Seal grew 425 percent in the period 2012 to 2015 and was ranked no. 148 in Deloitte's 2016 Technology Fast 500 North America.

The Software

Seal Software's platform seamlessly searches an organisation's document repositories, shared drives, and file servers within minutes to identify contracts, centralise them as searchable documents in one location, and extract key terms, provisions, and clauses that define the business relationship.

The software is rapidly deployable; extracting key contractual terms and clauses, rendering them for easy review, and populating corporate repositories, including, Customer Relationship Management (CRM) such as Salesforce.com, Contract Lifecycle Management (CLM), and Enterprise Resource Planning (ERP).

